



AMRUTVAHINI INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION,

P.O. Sangamner S.K.(422608)

A/p -: Nashik Pune Highway, Amrutnagar (Ghulewadi)Tal- Sangamner, Dist-A'Nagar
Phone No:(02425) 259015, 259255 ,NAAC Acredited & ISO 9001:2015 Certified Institute
Fax No.(02425) 259015 DTE Code:- 5324, Savitribai Phule Pune University Code:- 0581
www.amrutaimba.org E-mail : directoraimba@yahoo.in

Self-Study Report {SSR}
Criterion 3 - Research, Innovations and Extension
Key Indicator: 3.2 Innovation Ecosystem

NAAC Criteria Metric No 3.2.1

Summary Sheet of Documents related to

3.2.2

Number of workshops/seminars/conferences including on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship conducted during the last five years



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Number of workshops/seminars/conferences including on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship conducted during the last five years

3.2.2.1

Total number of workshops/seminars/conferences including programs conducted on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship year wise during last five years

Sr.No.	Year	Name of workshops/seminars/conferences conducted	Date From – To
1	2018-2019	Workshop on "Managerial Psychology and Bhagwat Gita" by Dr.Sanjay Malpani,Director-Malpani Group	14/08/2018
2	2018-2019	3 Days Workshop on "Entrepreneurship Development" By Mr.Sunil Chandak,Yogita Jagdhane,Harsh Deodhar,Sourabh Kerhalkar[Udyogvardhini Nashik]	11/10/2018 to 13/10/2018
3	2018-2019	Two Days State level FDP on "Teaching Pedagogy"	16/02/2019 to 17/02/2019
4	2018-2019	Two Days National Seminar on "Enhancing Productivity Through Spiritual HR Practices"	26/02/2019 to 27/02/2019
5	2019-2020	Workshop on "Nuro Linguistic Programming" by Mr.Vilas Dighe,Founder-Train the Brain Life Coach.	04/08/2019
6	2019-2020	Seminar on " Personality Enhancement and Placement Training by mr.Dipendra Wagh,Business Development Manager Bulls Eye Knowledge System,Chandigargh	08/08/2019
7	2019-2020	Institute Level Seminar on "Digital Marketing" by Mr.Pankaj Ghadge,CEO & Founder Beefly Media	31/08/2019
8	2019-2020	Workshop on " Lean Six Sigma" by Mr.Amol Kokane,Asst.Manager,Tata Consultany Services.	21/09/2019
9	2019-	2 days WorkShop on "Advance Excel" by Mr.Ashok	15/10/2019 to



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	2020	Sindkar,Ashok's Excel,Nashik	16/10/2019
10	2019-2020	2 Days Workshop on "Enterpreneurship Development" By Mr.Sunil Chandak,Yogita Jagdhane,Harsh Deodhar[Udyogvardhini Nashik]	17/10/2019 to 18/10/2019
11	2019-2020	Introduction to IPR By Prof.Eknath Bayas	15/01/2020
12	2020-2021	Two Days Online Online Seminar on Intellectual Property Rights	08/9/2020 to 09/09/2020
13	2020-2021	Two Days Online Workshop on Research Methodology	02/11/2020 to 03/11/2020
14	2020-2021	Two Days Online Seminar on Entrepreneurship Development	04/01/2021 to 05/01/2021
15	2021-22	Introduction to IPR	13/11/2021 to 14/11/2021
16	2021-22	Research Methodology	25/11/2021 to 26/11/2021
17	2021-22	2 days Personality& Soft Skill Development Program by By Siddharth Prabhakar,Founder,Entrepreneur,Corporate Trainer and Motivational Speaker Celebrity School,Mumbai	15/03/2022 To 16/03/2022
18	2021-22	2 Days Workshop on "Basic of Accounting,Finance,Share Market And Banks" By CA Aakash Agrawal	29/03/2022
19	2021-22	3 Entrepreneurship Development Program by Mr.Sunil Chandak,Founder,Udyogwardhini Nashik	01/06/2022 to 02/06/2022
20	2022-23	One Day Training "Employability Enhancement Development Program" By Vahida Pathan,Neorare Services	23/11/2023
21	2022-23	One Day Training "Mind,Makeover,Image" By Ketky Mistry,Psychologist & Soft Skill Trainer,Pune	24/11/2023
22	2022-23	One day Workshop on "Campus to Corporate Beyond" by Rohan Kelkar,Corporate Trainer,Consultant & Coach,Mumbai	28/11/2023
23	2022-23	Industry Expectations from MBA Students by Mr.Vinod Bidwaik,VP-HR,Alfa Lavel,Pune	15/12/2023
24	2022-23	2 Days National Level Seminar on "Implementation of National Education Policy-2020"	15/02/2023 to 16/02/2023
25	2022-23	Two Days Workshop on Group Discussion & Interview. By Siddharth Prabhakar,Founder,Entrepreneur,Corporate Trainer and Motivational Speaker Celebrity School,Mumbai	27/04/2023 to 28/04/2023
26	2022-23	3 Days Basic to Advance Workshop-Shaila Wayal Microsoft Certified Trainer	09/05/2023 to 11/05/2023



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		Unic Academy	
27	2022-23	One Day Faculty Development Program -NBA-COPO Mapping By Dr. Ashutosh Misal Academic Consultant and Trainer	19/05/2023
28	2022-23	Seminar on "Finnancial Planning Fundammental" Ruchita Munot, Trainer-SEBI Smart.	20/05/2023
29	2022-23	3 Days Entrepreneurship Development Program	18/05/2023 to 19/05/2023

Dr.B.M.Londhe
Director





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3.2.2.1

Total number of workshops/seminars/conferences including programs conducted on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship year wise during last five years

2018-19



Amrutvahini Sheti & Shikshan Vikas Sanstha's

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Ref. AIMBA / TP .

Date : 14 / 8 / 2018 .

Workshop Report: Managerial Psychology and Bhagavad Gita

Topic: Managerial Psychology and Bhagavad Gita
Speaker: Dr. Sanjay Malpani, Director, Malpani Group
Date: 14th August 2018
Target Audience: MBA Students, Faculty, and Staff
Venue: AIMBA SeminarHall

This report summarizes the key takeaways and outcomes of the "**Managerial Psychology and Bhagavad Gita**" workshop conducted by Dr. Sanjay Malpani on August 14th, 2018. The workshop aimed to explore the intersections between modern managerial psychology and the timeless wisdom of the Bhagavad Gita, offering practical insights for effective leadership and management.

Key learnings:

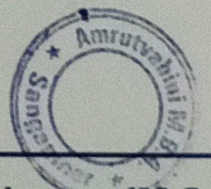
Motivation and Goal Setting: Participants learned how Arjuna's initial discouragement is overcome through Krishna's guidance on finding purpose and setting righteous goals. Dr. Malpani discussed practical strategies for translating this into motivational techniques for teams and individual performance.

Decision-Making: The Gita's framework for navigating complex choices, balancing emotions and reason, and aligning decisions with ethical principles was explored. Participants gained insights into applying these principles for effective decision-making in business contexts.

Stress Management: Arjuna's battle with anxiety and Krishna's teachings on equanimity and detachment were examined. Dr. Malpani shared practical techniques for managing stress and fostering resilience in challenging work environments.

Leading with Empathy: Participants learned about Krishna's compassionate leadership style and its emphasis on understanding and connecting with others. The workshop explored how empathy can be cultivated to build effective and inspiring teams.

Conflict Resolution: The Gita's principles of non-violence and righteous action were discussed as tools for navigating conflict and fostering healthy dialogue within organizations. Participants developed skills for constructive conflict resolution and creating a harmonious work environment.



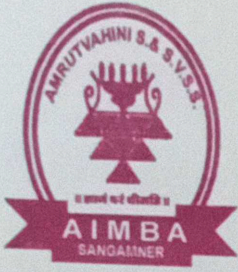
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Ref. AIMBA / TP

Date : 14/8/2018

Workshop impact:

The workshop received positive feedback from participants, who appreciated the unique blend of ancient wisdom and contemporary applications. Some key remarks included:

"Dr. Malpani's insights were thought-provoking and helped me reframe my approach to leadership."

"The workshop offered practical tools for managing stress and making ethical decisions in the workplace."

"I was especially impressed by the connection between the Gita's teachings and real-world managerial challenges."

Overall, the "Managerial Psychology and Bhagavad Gita" workshop successfully introduced participants to the valuable contributions of ancient wisdom to modern leadership. It provided practical tools and frameworks for enhancing motivation, decision-making, stress management, empathy, and conflict resolution, all with the aim of fostering more effective and ethical leadership within organizations.

R.B. Gawali

Dr. R.B. Gawali
Coordinator-Learning & Development



B.M. Londhe

Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

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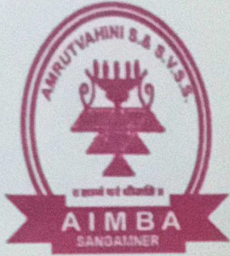
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Dr.B.M.Londhe
Director





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Ref. AIMBA / TP

Date : 13/10/2018

Report on 3-Day Entrepreneurship Development Workshop

Topic: 3 Days Entrepreneurship Development Program

Dates: October 11-13, 2018

Resource Persons: Mr. Sunil Chandak (Founder & MD, Udyogwardhini), Ms. Yogita Jadhane (Motivational Speaker), Harsha Deodhar (Entrepreneur), Sourabh Kerhalkar (Corporate Trainer & MSME Consultant)

Target Audience: MBA Students, Faculty & Staff

Venue: Seminar Hall

3-day intensive workshop on "**Entrepreneurship Development.**" Guided by a diverse panel of experts – Mr. Sunil Chandak, Ms. Yogita Jadhane, Harsha Deodhar, and Sourabh Kerhalkar – participants embarked on a journey of igniting their entrepreneurial spirit and equipping themselves with the tools for success.

Day 1 laid the foundation, with Mr. Chandak demystifying the concept of entrepreneurship, exploring its various forms, and highlighting the essential characteristics of successful entrepreneurs. Ms. Jadhane's inspirational talk on overcoming challenges and embracing failure injected a dose of motivational fuel, propelling participants to confront their doubts and nurture their dreams.

Day 2 and Day 3 :Harsha Deodhar, a seasoned entrepreneur, shared her personal journey, offering practical insights on identifying business opportunities, conducting market research, and crafting a winning business plan. Sourabh Kerhalkar, an expert in MSME development, dived deep into financial management, legal aspects of business establishment, and strategies for securing funding. Interactive sessions and group exercises gave participants the opportunity to test their ideas, receive feedback, and refine their business blueprints.

Participants had the opportunity to pitch their business ideas to a panel of experts, receiving valuable feedback and guidance on how to turn their plans into reality.

The workshop concluded with a roadmap for continuous learning and networking, empowering participants to connect with mentors, resources, and potential collaborators.

The impact of the workshop was evident in the energized faces and brimming notebooks of participants. They left equipped with knowledge, tools, and a renewed sense of confidence to embark on their entrepreneurial journeys.



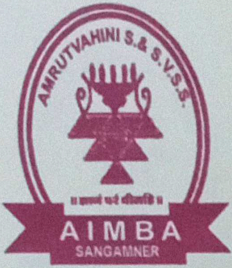
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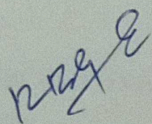
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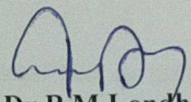
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Date : 13/10/2019

Conclusion: 3-Day Entrepreneurship Development Workshop proved to be a transformative experience for participants. The diverse perspectives, practical tools, and motivational environment empowered them to unlock their entrepreneurial potential, navigate the challenges of starting a business, and become the architects of their own success. This impact is sure to leave a lasting legacy, fostering a generation of innovative and empowered entrepreneurs who will contribute to the economic growth and prosperity of the region.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
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ABOUT SANSTHA

A farmer, freedom fighter, senior political leader, sahakarmarashi - pioneer of Co-operative Movement and visionary Late Hon. Shri. Bhausaheb Santuji Thorat laid foundation of Amrutvahini Sheti & Shikshan Vikas Sanstha which has magnified versatile domain of altruistic venture. A strong move in this direction was establishment of various institutions which proved to be paragon of technical and managerial education, a story of unerring vision and indomitable determination. The main objective was to carry out constructive philanthropic activities which serve the educational needs of farmers, students & community as a whole. This noble venture had many helping hands right from lowest strata of the rural society to the then Chief Minister of Maharashtra State late Hon. Shri Vasantdada Patil. Hon. Shri. Balasaheb Thorat, Ex. Minister for Revenue and Khar Land (Maharashtra State), is the chief mentor, guide & philosopher behind creating & nourishing the education hubs which caters to the various strata of society

Amrutvahini Sheti & Shikshan Vikas Sanstha's Amrutvahini Institute of Management & Business Administration, Sangamner



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An ISO 9001:2015 Certified Institute, NAAC Accredited & Recipient of Excellence in
Education Award in Indo-Global Education Summit - 2017

ABOUT THE INSTITUTE

Amrutvahini Institute of Management & Business Administration, established in June 1994, has emerged as a reputed & renowned management Institute which involved in imparting quality management education. The Institute is striving for excellence through industry-academic participation, consultancy and research. The qualified, competent and experienced faculty backed by ultra modern infrastructure located in a beautiful environment in outskirts of town is creating stimulating environment for learning. The Institute is offering Two years full time MBA course which is approved by AICTE & affiliated to Savitribai Phule Pune University.

PATRONS

HON. SHRI. BALASAHEB THORAT

MLA, Government of Maharashtra
Ex. Minister for Revenue and Khar Land Development, Government of Maharashtra &
President, Amrutvahini Sheti & Shikshan Vikas Sanstha

HON. DR. SUDHIRJI TAMBE

MLC, Nashik Graduate Constituency, Government of Maharashtra &
Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

HON. MRS. SHARAYUTAI DESHMUKH

Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

ANIL B. SHINDE

Chief Executive Officer, AS & SVS

CONVENER

Dr. B.M. LONDHE 9822267298

Co - CONVENER

Dr. S.K. Nimbalkar 9960135115

ORGANIZING COMMITTEE MEMBERS

Dr. R.B. Gawali
Prof. N.N. Dighe
Prof. L.D. Shah
Prof. N.M. Nair
Prof. S. G. Gunjal

Dr. N.S. Bhand
Prof. N.S. Jondhale
Prof. R.B. Satpute
Prof. D.B. Wakchaure
Mr. C. B. Kahandal



Two Days Workshop / FDP

On

"Innovative Teaching Pedagogy"

16th & 17th February 2019

Organized by

AIMBA, Sangamner

Under

Quality Improvement Program of

Savitribai Phule Pune University



SUCCESS

TEAMWORK

PLANNING



Amrutvahini Institute of Management and Business Administration

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Amrutvahini Sheti and Shikshan Vikas Sanstha's
Amrutvahini Institute of Management and Business Administration
Two Days Workshop/Faculty Development Program On
"INNOVATIVE TEACHING PEDAGOGY"

16th & 17th February, 2019

Program Schedule

Day-1 (Saturday-16th Feb- 2019)

Timing	Program Schedule
9.00 am	Registration & Tea/Breakfast
9.30 am	Inauguration of Faculty Development Program
10.00 am	Session-I Introduction and Expectancy Setting- Mr.Shaji Joseph
11.30 am	Tea-Break
11.45 am	Session-II Learning Styles and Adult Learning-Dr.B.M.Londhe (Using David Kolp's Learning Style)
1.00 pm	Lunch
2.00 pm	Session-III Blooms Taxonomy-Mrs.Apporva Deshpande
3.00 pm	Tea-Break
3.10 pm	Session-IV Outcome Based Education- Dr.Dinkar Chintaman Pawar
4.15 pm	Session-V Using Games In Teaching- Dr.M.J.Chavan

Program Schedule

Day-2 (Sunday -17th Feb- 2019)

Timing	Program Schedule
9.00 am	Tea/Breakfast
9.30 am	Session-VI Case Based Learning-Mrs.Vidyawati Ramteke
10.00 am	Session-VII ICT-Tools in Teaching- Mrs.Vidyawati Ramteke
11.30 am	Tea-Break
11.45 am	Session-VIII Research Based Learning, Flipped Teaching- Dr.Balasaheb .D.Wagh
1.00 pm	Lunch
2.00 pm	Session-IX Introduction and Industry Expectations-Dr.Dinesh P.Hase
3.00 pm	Tea-Break
3.10 pm	Session-X The Ideal Faculty-Mr.Inderpal singh Shieledar
4.15 pm	Session-XI The Pedagogy Required to create Talents-Dr.R.B.Gawali
5.15 pm	Valedictory & Feedback



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Ref. AIMBA / 24

Date : 05/03/2019

To,
Finance and Account Officer
F&A Department,
Savitribai Phule Pune University, Ganeshkhind,
Pune (411007)

Sub: - Financial Sanction of the Two days State Level Workshop on "Innovative Teaching Pedagogy"

Ref.:- Savitribai Phule Pune University vide letter No.SPPU/P&D/1024 dated 01/10/2018 [269 (SCW181649002)].

Dear Sir,

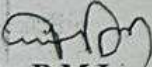
With reference to above-mentioned subject we would like to bring your kind notice that, we have conducted Two Days State Level Workshop on "Innovative Teaching Pedagogy" on 16th & 17th February 2019 under the quality improvement programme of SPPU.

We are submitting herewith-audited statement, original bills, and related documents for the same.

Kindly Sanction and transfer the sanctioned amount on our saving a/c.no. 20154123416, Bank of Maharashtra, Sangamner, IFS Code: MAHBO000420.

Thanking you

Yours truly,


Dr. B.M.Londhe
Director



Encl: - As per checklist provided by SPPU.

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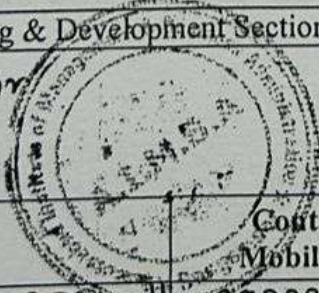
SAVITRIBAI PHULE PUNE UNIVERSITY
FINANCE & ACCOUNTS DEPARTMENT

QUALITY IMPROVEMENT PROGRAMME

CHECK LIST FOR (Workshop/Seminar/ Conference)
(STATE / NATIONAL / INTERNATIONAL LEVEL)

Sr. No.	Particulars	Document Attached (YES / NO)
1	College Covering Letter	✓ (YES)
2	Attested copy of the Proposal submitted by the college to the University (Planning & Development Section).	✓ (YES)
3	Statement of Expenditure	✓ (YES)
4	Utilization Certificate	✓ (YES)
5	University Sanction list Page Sr. No. (Attested Xerox Copy)	✓ (YES)
6	साधनव्यक्तीचे मानधन देयक व प्रवास खर्चाच्या देयकांचा तपशील (Annexure - I) T.A./D.A. Form	✓ (YES)
7	संशोधन पत्रिका / लेख प्रकाशन यावरील खर्चाच्या देयकांचा तपशील (Annexure - II)	✓ (YES)
8	परिषदेसाठी आवश्यक शैक्षणिक साहित्याची छायांकित प्रत, सीडी इ. च्या खर्चाच्या देयकांचा तपशील (Annexure - III)	✓ (YES)
9	आतिथ्य खर्च, किरकोळ व आकस्मिक खर्चाच्या देयकांचा तपशील (Annexure - IV)	✓ (YES)
10	Original Participants' Attendance List (Within Maharashtra) (Annexure - V)	✓ (YES)
11	Original Participants' Attendance List (Outside of Maharashtra / International) (Annexure - VI)	✓ (YES)
12	Seminar Brochure.	✓ (YES)
13	Photos.	✓ (YES)
14	NOC from Planning & Development Section	✓ (YES)

Dr. S. K. Nimbalkar
Name & Signature
of Co-ordinator



Dr. B. M. Londhe
Name, Signature & Seal of
Principal/Director
Business Administration, Savitribai Phule Pune University

Sr. No.	Name	Contact / Mobile No.	Email ID
1	Principal/Director Dr. B. M. Londhe	9822267298	directorajmb@yaho.1n
2	Co-ordinator - Dr. S. K. Nimbalkar	9960135115	sandipnimbalkar77@rediffmail.com
3	Office Clerk - Mr. R. H. More	9850293740	rameshmore1977@gmail.com

त्रुटीची पुर्तता करण्यात आलेली असून, देयके स्वीकारण्यास हरकत नाही.

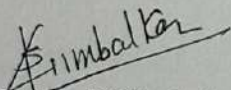
सही
(नियोजन व विकास विभाग)

आतिथ्य खर्च, किरकोळ व आकस्मिक खर्चाचा तपशील

Annexure - IV

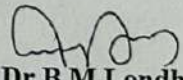
Sr. No.	Name of the Party	Particulars	Bill No. & Bill Date	Amt.
1	Panchavati Sinnar Motels	Guest Accomodation Mr.Shaji Joseph	18-19/5424 dt.17.02.2019	Rs. 3300
2	Panchavati Sinnar Motels	Guest Accomodation Mrs.Apoorva Kulkarni Mrs.Vidywati Ramteke	18-19/5425 dt.17.02.2019	Rs. 5593
3	Shubh Enterprises	Flex Printing Design	89 / Dt: 15.02.2019	Rs.3256
4	Rathis Print	Folder Screen Printing	Dated:15.02.2019	Rs.750
5	Swami Samrth Booquet Stall	Flowers, Booquet, Roses	30/dt:16.02.2019	Rs.900
6	Vaishnavi Couriers	Postage through Couriers	2361-2372 /dt:04.02.2019	Rs.400
7	COCO Sinner-Shivshakti Petroleum	Petrol Expenses for purchase of Kit At Nashik	5606/dt:13.02.2019	Rs.500
8	M/s-Nashik Sinnar Tollways ltd	Toll	190213021500403/dt- 13.02.2019	Rs:40
9	Shradha	Bowl	94/dt-15.02.2019	Rs.250
10	Greatwhite	Batteries	21/dt:15.02.2019	Rs.80
11	Sairaj Trading Co	Cardsheet, CD Marker Roomfresher	342/ Dt: 15.02.2019	Rs:204
12	Sangamner Taluka Sah.Dudh Utpadak Va Prakriya Sangh, Sangamner	Drinking Water Bottle	6418/dt:16.02.2019	Rs.1350
13	Sagar	Flex Quickr, Two Way Tape, Tisco	35/ dt: 15.02.2019	Rs: 190

14	Sairaj Trading Company	Choclates	112 / Dt: 15.02.2019	Rs: 220
15	Sangamner Shetki Sah.Sangh Ltd.Sangamner	Petrol	103367/Dt: 15.02.2019	Rs: 100
16	Supreme Digital Photos & Video Shooting	Photography	398/dt: 18.02.2019	Rs: 1420
17	Tai-Mai Gadi Khurchi Center	50 Chairs 10 Round Table etc.	716/ dt: 17.02.2019	Rs:9700
18	Amrutvahini Ladies Hostel Mess & Canteen	Lunch, Breakfast, Tea etc.	124: dt: 20.02.2019	Rs: 16880
	Total-			Rs- 45133


Dr.Sandip K.Nimbalkar

Name & Sign. of Co-ordinator




Dr.B.M.Londhe
DIRECTOR

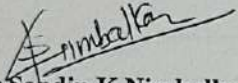
Name, Signature & Seal of Principal/Director
Amrutvahini Institute of Management & Business Administration, Sangamner

साधनव्यक्तीचे मानधन देयक व प्रवास खर्चाच्या देयांकाचं तपशील

Annexure - I

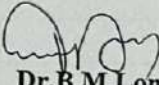
Sr. No.	Name	Address & Contact No.	Date	Honorarium	TA	Total
1	Mr.Shaji Joseph	Symboisis Centre for Information Technology Symboisis International University, P-15, Pune Infoteck Park-Hinjewadi Pune Mob No- 9326180855	16.02.2019	5000	2140	Rs-7140 /-
2	Dr.B.M.Londhe	A-p-Kokamthan, Tal-Kopergaon, Dist-Ahmednagar Mob-No-9822267298	16.02.2019	2000	00	Rs- 2000 /-
3	Mrs. Apoorva Vikrant Kulkarni.	Symboisis Centre for Information Technology Symboisis International University, P-15, Pune Infoteck Park-Hinjewadi Pune Mob No- 9822318356	16.02.2019	5000	2280	Rs-7280/-
4	Dr.Dinkar Chintaman Pawar	A-p-Sangamner, Tal-Sangamner, Dist-Ahmednagar Mob-No-9011716969	16.02.2019	2000	500	Rs-2500/-
5	Dr.M.J.Chavan	A-p-Sangamner, Tal-Sangamner, Dist-Ahmednagar Mob-No-	16.02.2019	2000	500	Rs-2500/-
6	Mrs.Vidyawati Ramteke	Symboisis Centre for Information Technology Symboisis International University, P-15, Pune Infoteck Park-Hinjewadi Pune Mob No- 9823988482	17.02.2019	5000	1000	Rs-6000/-

7	Dr.Balasaheb .D.Wagh	SBVBS, A-p-Sangamner, Tal-Sangamner, Dist- Ahmednagar Mob-No-9922190906	17.02.2019	2000	500	Rs- 2500/-
8	Dr.Dinesh P. Hase	A-p-Loni, Tal-Rahata, Dist- Ahmednagar Mob-no-7719960603	17.02.2019	2000	500	Rs-2500/-
9	Inderpal Singh Shieledar	Suroj Buildcon, Pvt.Ltd, Koregaon Park, Pune-411001 Mob-No-9011134747	17.02.2019	4000	3140	Rs-7140/-
10	Dr.R.B.Gawali	A-p-Rahuri, Tal-Rahuri Dist-Ahmednagar Mob-No-8788672960	17.02.2019	2000	500	Rs-2500/-
TOTAL				Rs-31000/-	Rs-11060/-	Rs-42060/-


Dr.Sandip K.Nimbalkar


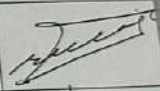


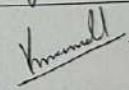
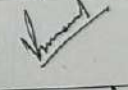
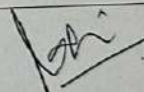

Name & Sign. of Co-ordinator

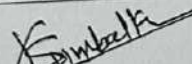



Dr.B.M.Londhe

Name, Signature & Seal of Principal/Director
DIRECTOR
Office of the Director of Technical Education
& Business Administration, Sangamner

Amrutvahini Sheti and Shikshan Vikas Sanstha's
Amrutvahini Institute of Management and Business Administration
Two Days Workshop/Faculty Development Program On
"INNOVATIVE TEACHING PADAGOGY"
16th & 17th February, 2019
Participants' Attendance List (Other than Home University)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
1)	Mr. Dhansing Dharasing Katari	Amrutvahini International School	8698894126 dheerajkatari86@gmail.com		
2)	Mrs. Neelima Nivrutti Jadhav	Amrutvahini International School	8830952326 nilima.bmrude78@gmail.com		
3)	Mrs. Vaishali Ajay Navale (Mandlik)	Amrutvahini International School	9922428676 vaishugargi86@gmail.com		
4)	Prof. Pallavi R. Gedamkar	MITWPU's FOM(PG)	8378964886		


Dr. S.K. Nimbalkar
Co-ordinator




Dr. B.M. Londhe
Director
DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangli

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Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
1.	Saiker Uttamrao Kallag	Amrutvahini Polytechnic, Sangamner	7588004970 Kallagsu@amrutpoly.in	<u>Saiker</u>	<u>Saiker</u>
2.	Ms. Neelima Kisanrao Chaudhari.	Amrutvahini Polytechnic, Sangamner	9850556070 chaudharink@amrutpoly.in	<u>Chaudhari</u>	<u>Chaudhari</u>
3.	Mr. Shreeneek R. Acharya	Sandip University Mashik	shreeneekacharya88@gmail.com 757534110	<u>Acharya</u>	<u>Acharya</u>
4.	Mrs. Bonny Ghosh	Sandip University	bonnyghosh@gmail.com 9158886001	<u>Ghosh</u>	<u>Ghosh</u>

S. Nimbalkar
Dr. S. K. Nimbalkar
Co-ordinator



Dr. B. M. Londhe
DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner

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(Home University)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
1	Prof. Sujeeet S. Tambe	A.T. E.S, Technical Campus. Akole	jet tambe 2 @gmail.com 9702206825/8080826985		
2	Shobha Dadasaheb Hajare	Amrutvahini Model School	hajare shobha 01 @gmail.com		
3	Sunilakumari T.B	Amrutvahini Model School, Amrutnagar	9284641338		
4	Ms chandhari s. R	Amrutvahini model school. Amrutnagar.	7775050867		
5	ms. Vrushali V. Sadle.	AVCOE, Sangamner	9096122690		

Dr. S.R. Nimbalkar
 Co-ordinator



Dr. B.M. Londhe
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Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
06	Asmita Rajeshwar Ghode	AVCOE, Sangamner	9604046462 asmita.ghode@avcoe.org		
07	SALURAY G. DSHHE	IBMRD, Ahmednagar	9371387425 visulzdshhe@qmail.com		
08	Vaibhav B. Dongare	ATESS Technical Campus, Akole	9665779311 vaibhavdongare@yahoo.com		
09	Sanket C. Dhawale.	ATES Technical Campus Akole	7620002206 sanketdhawale@gmail.com		
10	Suyog B. Goje	ATES Technical Campus, Akole	954569945 suyog.goje1@gmail.com		

Dr. S. Ambalkar
Co-ordinator

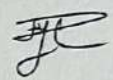

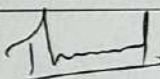
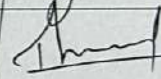


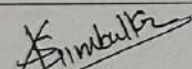
Dr. B. M. Londhe
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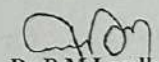
16th & 17th February, 2019

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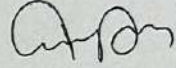
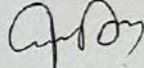
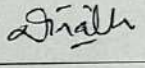
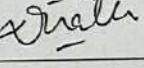
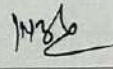
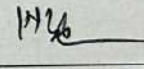
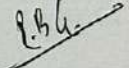
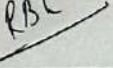
Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
11	Prof Deze J. D.	S.M.B.S.Thorat college, Sangamner	9850208149 japramdeze@gmail.com		
12	Prof. Thorat G. A.	S.M.B.S.Thorat college, Sangamner	9960026852		

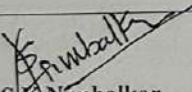

 Dr. K. Nimbalkar
 Co-ordinator



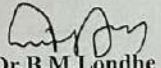

 Dr. B.M. Londhe
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 Amrutvahini Institute of Management
 & Business Administration, Sangamner

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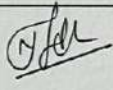
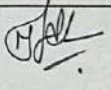


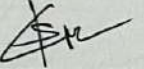
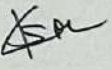

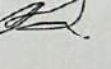
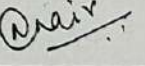
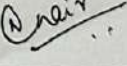
Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
1	Dr. B. M. Londhe	AIP- Lokamtham Tal- Kopergaon	9822267298 babubandhe@rediffmail.com.		
2	Prof. N. N. Dogle	AIMBA SANGAMNER	9604675051 nnd1378@rediffmail.com		
3	Dr. N. S. Bhand	AIMBA, SANGAMNER	9922424591 nit_bhand@rediffmail.com		
4	Dr. R. B. Gawali	AIP- Rahuri Tal- Rahuri	8999897049 ravindragawali@rediffmail.com		

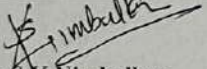

Dr. S.K. Nimbalkar
Co-ordinator



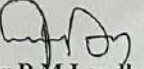

Dr. B.M. Londhe
DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner.

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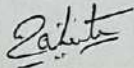
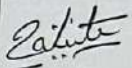
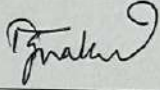
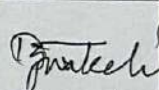
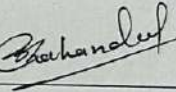
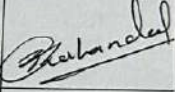
Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
1.	Prof. Nitin Shivaji Jondhale	Keshavnagar, Sangamner	9850220041 nitin.jondhale.333@gmail.com		
2.	Prof. Gunjal Subhkar G	Sangamner	7385828870 suhrendhe@gmail.com		
3.	Dr. S.K. Nimbalkar	Sangamner	9960135115 sandipnimbalkar2@rediffmail.com		
4.	Prof. L.D. Shah	Sangamner.	9975763470 lalito.shah@gmail.com		
5.	Prof N. M. Nair	Ahmednagar	9890941129 nits100887@gmail.com		

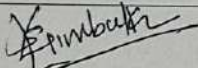

Dr. S.K. Nimbalkar
Co-ordinator



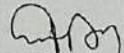

Dr. B.M. Londhe
DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner

Amrutvahini Sheti and Shikshan Vikas Sanstha's
Amrutvahini Institute of Management and Business Administration
Two Days Workshop/Faculty Development Program On
"INNOVATIVE TEACHING PADAGOGY"
16th & 17th February, 2019
Participants' Attendance List (Within Maharashtra)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
6	prof. R. B. Salpute	Sangamner	Salpute.rahul4@gmail.com 7588093481		
7)	prof. D. B. Wakchoure	Akole	dipakwakchoure@gmail.com 9579540240		
8)	C. B. Kahandale	Sangamner	changalevkahandale2@gmail.com		


Dr. S. K. Nimbalkar
Co-ordinator




Dr. B. M. Londhe
DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner



Amrutvahini Sheti & Shikshan Vikas Sanstha's

Amrutvahini Institute of Management & Business Administration, Sangamner

(Approved by AICTE New Delhi, Affiliated to Savitribai Phule Pune University, An ISO 9001:2015 Certified and NAAC Accredited Institute)



Certificate

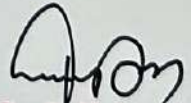
This is to certify that Dr. Nitin Sopan Bhand of Amrutvahini Institute of MBA has participated in Two days Workshop/FDP as Resource Person / Participant under the QIP of Savitribai Phule Pune University on

“Innovative Teaching Pedagogy”

16th & 17th February 2019

Date: 17/02/19


Dr. S. K. Nimbalkar
Co-Convener


Dr. B. M. Londhe
Convener

Amrutnagar, Nashik - Pune Highway, Sangamner - 422 608, Dist.: Ahmednagar (M.S.)

Amrutvahini Sheti and Shikshan Vikas Sanstha's
Amrutvahini Institute of Management and Business Administration
 Two Days Workshop/Faculty Development Program On
"INNOVATIVE TEACHING PEDAGOGY"
16th & 17th February, 2019

Feedback Form

1. Applicant Name						
2. Designation						
		(Kindly Tick In Front of Appropriate Option)				
		Excellent	Good	Fair	Poor	Very Poor
1.	Contents of the FDP	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2.	Presentation of Resource Person	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3.	Quality of FDP Material	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4.	Interactions During the Program	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5.	Question & Answer Session	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.	Organization & Arrangement of FDP	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7.	Quality Of Food	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8.	Accommodation & Hospitality	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9.	Overall Evaluation of the Program	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Signature of Applicant

Date:

**Amrutvahini Sheti and Shikshan Vikas Sanstha's
Amrutvahini Institute of Management and Business Administration
Two Days Workshop/Faculty Development Program On
"INNOVATIVE TEACHING PEDAGOGY"**

16th & 17th February, 2019

Registration Form

1. Applicant Name	
2. Gender	Male/Female (Please Tick)
3. Designation	
4. Qualification	
5. Employer/Organization	
6. Address	
7. E-Mail	
8. Mobile	
09. Category	Faculty/Research Scholar/Industry (Please Tick)
10. Accommodation Required	Yes/No (Please Tick)

Date:

Signature of Applicant

IMPORTANT DATES

Last Date of Abstract Submission	5 th Feb. 2019
Communication of Abstract Acceptance	8 th Feb. 2019
Submission of Full Paper	14 th Feb. 2019
Last date of Registration	26 th Feb. 2019
Dates of Seminar	26 th - 27 th Feb. 2019

VENUE OF SEMINAR

Amrutvahini Inst. of Management and Business Administration,
Nashik-Pune Highway, Sangamner

REGISTRATION FEES

Students	Rs.300
Research Scholars	Rs.500
Corporate Person	Rs.750
Academicians	Rs.500

The registration fee covers seminar kits, proceedings of the seminar, meals and refreshments on the days of the seminar only. There is provision for accommodation and dinner. The registration fee would have to be submitted by cash against receipt.

Accommodation :

Accommodation will be arranged by the organizing committee for which prior information has to be provided well in advance.

Amrutvahini Institute of AIMBA



Design : Shweta 9822602415

PATRONS

HON. SHRI. BALASAHEB THORAT

MLA, Government of Maharashtra
Ex. Minister for Revenue and Khar Land Development, Government of Maharashtra &
President, Amrutvahini Sheti & Shikshan Vikas Sanstha

HON. DR. SUDHIRJI TAMBE

MLC, Graduate Constituency, Government of Maharashtra &
Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

HON. MRS. SHARAYUTAI DESHMUKH

Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

ANIL B. SHINDE

Chief Executive Officer, AVS & SVS

Seminar Convener

Dr. B.M. Londhe 9822267298

Seminar Co-ordinator

Dr. R.B. Gawali 8788672960

Seminar Organizing Committee

Dr. N.S. Bhand 9922424591
Dr. S.K. Nimbalkar 8668619060
Prof. N.N. Dighe 9604675051
Prof. N.S. Jondhale 9850220041
Prof. L.D. Shah 9975763476
Prof. R.B. Satpute 7588093481
Prof. N.M. Nair 9890941129
Prof. D.B. Wakchaure 9579540240
Prof. S. G. Gunjal 7798037551
Mr. C.B. Kahandal 9922304112



Invitation And Call for Papers
Two Days

NATIONAL SEMINAR Of AIMBA

26th & 27th February 2019

Enhancing Productivity Through
Spiritual Human Resource Practices

ORGANISED BY

It is NAAC accredited and ISO 9001:2015 certified management institute.

Amrutvahini Institute of Management and Business Administration

Nashik - Pune Highway, Sangamner - 422 608,
Dist.: Ahmednagar (Maharashtra State)
Phone: + 91 - 2425 - 259015
Email: directoraimba@yahoo.co.in
Website: www.amrutimba.org

UNDER

QUALITY IMPROVEMENT PROGRAMME OF
SAVITRIBAI PHULE PUNE UNIVERSITY

BACKGROUND

Perspectives about what appropriate work-life balance should entail have been changing in the past decade. There is an increasing call for reformulation of values at work, in order to establish greater satisfaction for all stakeholders. And we all know that there is no part of the organization more involved in providing a meaningful workplace, which is increasingly perceived as the most widely accepted view of spirituality at work, than the Human Resource department. This seminar is an attempt to throw light on spirituality and spirituality in the workplace, as well as a variety of ways in which HR management can establish and maintain a spiritual work environment, thus ensuring successful organizational performance on lasting basis.

OBJECTIVES OF SEMINAR

1. To provide forum for interaction on contemporary issues and development in various domains of Spiritual practices and their application in Human Resource Management
2. To create an enabling interface among professionals, academicians, researchers, practitioners, corporate representatives, consultants and experts in the field of commerce and management.

SUBTHEMES

- Trends towards spirituality at workplace
- Spiritual practices in industry
- Attributes of spirituality within work contexts
- Spiritual Human Resource practices and organizational performance
- Impact of Workplace Spirituality on Organization
- Workplace Spirituality and Human Resource Development
- Cultivating spirituality in the work place through leadership
- Spiritual practices and corporate management
- Personal excellence through spiritual HR practices
- Issues and challenges in Implementing Workplace Spirituality in an Organization
- Employees performance and spiritual HR Practices
- Creativity and innovation through Spiritual practices in organization
- Spirituality and leadership in Business world
- Above subthemes are just indicative. The research papers relevant to Main themes will also be considered for publication.

SEMINAR INCLUDES

- Expert session
- Panel discussion
- Paper Presentation
- Poster presentation

CALL FOR PAPERS

Authors are cordially invited to submit original and unpublished, experimental, theoretical research work papers/articles, review articles, survey papers, refereed papers and as well as auxiliary material such as- case study, technical notes on the themes and subthemes of the seminar.

- Selected research papers and articles we will be published in proceedings of seminar published in the book bearing ISBN number.
- Selected quality research papers / Articles will be published in ISSN journal of our Institute.

GUIDELINES FOR PAPER SUBMISSION

Authors may submit the research papers, articles, case study only to email:- aimbans2019@gmail.com Authors are advised to submit the research papers, articles only with the copyright form duly signed, scanned and attached; authors may download the copyright form with our website or you can take the photo copies of the copyright forms.

- **File Type**
Authors should submit the articles only in MS-word format, no other format is accepted. If equations were used it should be converted by using MS Office equation editor and pasted as image at proper place. All equations should be grouped or may be prepared using equation editor software.
- **File Size**
No research paper, article should exceed more than 15 pages unless necessary, authors will be requested to substantiate the need if it exceeds the maximum number of pages. The file size of the MS word format may not exceed 10 MB size for submission through submission form and 15 MB if it is submitted as attachment over mail.
- **Size of Submission**
Authors are instructed to restrict the number of pages not more than 15 pages to avoid ambiguity and reduce the editing time. The file should be attached as email attachment. In any case the size of the file should never exceed 10 MB owing to file restriction implied.
- **Language**
Language of the articles should be only in English, we are not processing articles in any other languages.

Font Type

Articles should be typed in single line spacing with the following font pattern

- **Font type** : Times Roman
- **Size** : For main heading or title: 14 points and Bold.
- **For subtitles**: 12 points and Bold Content of Research papers/article: 12 points.
- **Submission Order**
The following order should be strictly followed while submitting the article
- **Front page** : Title of article, authors' names, authors' institutional affiliations only and leave other spaces empty.
From second page : Start with abstract of about 200-300 words exactly conveying the content of the article & Keywords (at least 5 words) Main content text with all tables and figures aligned in their location (do not send tables and figures separately unless requested), list of symbols and abbreviations, acknowledgement , references (follow standard format).

ABOUT SANSTHA

A farmer, freedom fighter, senior political leader, sahakamarashi - pioneer of Co-operative Movement and visionary Late Hon. Shri. Bhausaheb Santuji Thorat laid foundation of Amrutvahini Sheti & Shikshan Vikas Sanstha which has magnified versatile domain of altruistic venture. A strong move in this direction was establishment of various institutions which proved to be paragon of technical and managerial education, a story of unerring vision and indomitable determination. The main objective was to carry out constructive philanthropic activities which serve the educational needs of farmers, students & community as a whole. This noble venture had many helping hands right from lowest strata of the rural society to the then Chief Minister of Maharashtra State late Hon. Shri Vasant dadas Patil. Hon. Shri. Balasaheb Thorat, Minister for Revenue and Khar Land (Maharashtra State), is the chief mentor, guide & philosopher behind creating & nourishing the education hubs which caters to the various strata of society

ABOUT THE INSTITUTE

Amrutvahini Institute of Management & Business Administration, established in June 1994, has emerged as a reputed & renowned management Institute which involved in imparting quality management education. The Institute is striving for excellence through industry- academic participation, consultancy and research. The qualified, competent and experienced faculty backed by ultra modern infrastructure located in a beautiful environment in outskirts of town is creating stimulating environment for learning. The Institute is offering Two years full time MBA course which is approved by AICTE & affiliated to Savitribai Phule Pune University.

526 (SCW181676002) [CPHA016760] Amrutvahini College of Pharmacy Addr: AmrutnagarPO Sangamner SK Tal: Sangamner Dist: Ahmednagar, Pincode: 422608	Harnessing natural bioactive compounds in modern medicine	Duration 2 Days: 01/02/2019 Level- National	02/02/2019	250000.00	200000	OK
527 (SCW181626002) [CEGA016260] Amrutvahini Engineering College Addr: PO Sangamner SK sangmaner Tal: Sangamner Dist: Ahmednagar, Pincode: 422608	ROBOTICS AND MANUFACTURI NG AUTOMATION	Duration 2 Days: 07/02/2019 Level- National	08/02/2019	105000.00	105000	OK
528 (SCW181649001) [IMMA016490] Amrutvahini Institute of Management & Business Administration. Addr: Amrutnagar Sangamner Tal: Sangamner Dist: Ahmednagar, Pincode: 422608	Enhancing Productivity Through Spiritual Human Resource Practices	Duration 2 Days: 03/02/2019 Level- National	05/02/2019	225000.00	200000	OK
529 (SCW181644001) [CAAA016440] Adv.Manoharrao Nanasaheb Deshmukh Arts Science and Commerce College Addr: Rajur Tal: Akole Dist: Ahmednagar, Pincode: 422604	Recent Trends in Environmental Science.	Duration 2 Days: 04/01/2019 Level- National	05/01/2019	255000.00	200000	OK

Director, Staff & Students cordially invites you for



Inauguration

Two Days
National Seminar On
**Enhancing Productivity Through
Spiritual Human Resource Practices**

26th February 2019 at 10.00 am

— In Presence of —

Hon'ble Shri. Balasaheb Thorat

(Ex-Minister of Revenue, Khar Land, Govt. of Maharashtra, Chairman A.S. & S.V.S.)

— Chairperson —

Hon'ble Dr. Sudhirji Tambe

(MLC, Maharashtra State and Trustee, A.S. & S.V.S.)

Hon'ble Mrs. Sharayutai Deshmukh

Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

— Chief Guest —

Hon'ble Shri. Rajesh Malpani

Director, Malpani Group

— Guest of Honor —

Hon'ble Shri. V. A. Upadhye

Ex. Vice President, Mahindra Ugine

Dr. R. B. Gawali
Seminar Coordinator

Dr. B. M. Londhe
Director

Anil B. Shinde
Chief Executive Officer, A.S. & S.V.S.

* Venue *

Amrutvahini Sheti & Shikshan Vikas Sanstha's

AIMBA SEMINAR HALL

Amrutnagar, Sangamner, Dist. Ahmednagar (Maharashtra)



Amrutvahini Sheti & Shikshan Vikas Sanstha's

Amrutvahini Institute of Management & Business Administration, Sangamner

(Affiliated to University of Pune and Approved by AICTE New Delhi)

ISO 9001 : 2008 Certified Institute

Ref. AIMBA / 25

Date : 25/03/2019

To,
Finance and Account Officer
F&A Department,
Savitribai Phule Pune University, Ganeshkhind,
Pune (411007)

Sub: - Financial Sanction of the Two days National seminar on **"Enhancing Productivity Through Spiritual Human Resource Practices"**

Ref.:- Savitribai Phule Pune University vide letter No.SPPU/P&D/1024 dated 01/10/2018 [528 (SCW181649001)].

Dear Sir,

With reference to above-mentioned subject we would like to bring your kind notice that, we have conducted two days National seminar on **"Enhancing Productivity Through Spiritual Human Resource Practices"** on 26th and 27th February 2019 under financial assistance of SPPU. We are submitting herewith-audited statement, original bills, and related documents for the same.

Kindly Sanction and transfer the sanctioned amount on our saving a/c.no. 20154123416, Bank of Maharashtra, Sangamner, IFS Code: MAHBO000420.

Thanking you

Yours truly,

Dr. B.M.Londhe
Director



Encl: - As per checklist provided by SPPU.

साधनव्यक्तीचे मानधन देयक व प्रवास खर्चाच्या देयांकाचं तपशील

Annexure - I

Sr. No.	Name	Address & Contact No.	Date	Honorarium	TA	Total
1	Mr.Rajesh Malpani	Director-Malpani Group. Malpani House, Sangamner	26/02/2019	5000	00	5000/-
2	Mr.V.A Upadhya	5,Rajalaxmi Apts,Plot 40,Mahatma Nahar,Nashik 0253-235 0358 9922433264	26/02/2019	5000	1700	6700/-
3	Mr.Kiran Kumar	D Y Patil University Pune. 9880697097	26/02/2019	5000	3700	8700/-
4	Mr.Suni Kumar Dayama	Satya-Villa Bungalow, Plot 5-A, 12 Pramod Nagar, Near Nirmala Convent High School, Off Gangapur Road, Nashik - 422013 +919881907983/917588306750	26/02/2019	4000	2000	6000/-
5	Dr. Arun Gaikwad	Sangamner College,Sangamner 9822811761	26/02/2019	2000	500	2500/-
6	Mr.Prashant Puppala	"Dwaraka",Sector 37,Plot No 332,Nigadi Pradhikaran,Pune -411044 9730079896	27/02/2019	5000	3800	8800/-

7	Mr.Prashant Lelemath	ISKCON, Pune 9552590354	27/02/2019	5000	--	5000/-
8	Mr.Krishna Dhan Das	President ,ISKCON, Nashik Director, Optimal Performance Technologies 9850662997	27/02/2019	5000	1700	6700/-
9	Inderpal Singh Shieledar	Suroj Buildcon. Pvt.Ltd. Koregaon Park, Pune-411001 Mob-No-9011134747	27/02/2019	4000	3000	7000/-
10	Dr.Tushiram Jadhav	SMBST Arts Science & Commerce College, Sangamner 9423793813	27/02/2019	2000	500	2500/-
TOTAL						58,900/-

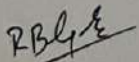
prg
Dr.R.B.Gawali
Name & Sign. of Co-ordinator

Dr. B.M. Londhe
Dr.B.M.Londhe
Name, Signature & Seal of Principal/Director

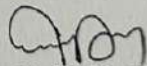
संशोधन पत्रिका / लेख प्रकाशन यावरील खर्चाच्या देयांकाचं तपशील

Annexure - II

Sr. No.	Name of the Party	Particulars	Bill No. & Bill Date	Amt.
1	Sharp Publishers	Printing Of Seminar Proceedings	77, Dated:05/3/2019	9,782/-
2				
3				
4				
5				
6				
7				
8				
9				
10				
	TOTAL			9,782/-


 Dr.R.B.Gawali
 Name & Sign. of Co-ordinator

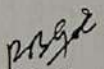



 Dr.B.M.Londhe
 Name, Signature & Seal of Principal/Director
DIRECTOR
 Amrutvahini Institute of Management
 & Business Administration, Sangli

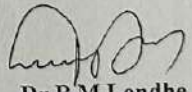
परिषदेसाठी आवश्यक शैक्षणिक साहित्याची छायांकित प्रत सीडी इ . खर्चाच्या देयांकाचं तपशील

Annexure – III

Sr. No.	Name of the Party	Particulars	Bill No. & Bill Date	Amt.
1	Sai Shradha Sales Corporation	Registration Kit	G-1,049/ Dt-23.02.2019	Rs. 8880
2	Shubh Enterprises	Certificate	95/ Dt: 25.02.2019	Rs. 3540
3	Shubh Enterprises	Seminar Leaflet	83/ Dt: 02.01.2019	Rs.9440
4	Sai Shradha Sales Corporation	Files	Dt:23/02/2019	Rs.78
5	Shubh Enterprises	Invitation Card Printing	94/ Dt:18/02/2019	Rs.1298
	TOTAL			Rs.23,236/-


Dr.R.B.Gawali
Name & Sign. of Co-ordinator




Dr.B.M.Londhe
Name, Signature & Seal of Principal/Director
DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner

**Amrutvahini Sheti and Shikshan Vikas Sanstha's
Amrutvahini Institute of Management and Business Administration**

Two Days National Seminar under QIP-SPPU On
"INCREASING PRODUCTIVITY THROUGH SPIRITUAL HUMAN RESOURCE
PRACTICES"

26th & 27th February, 2019

Feedback Form

1. Applicant Name						
2. Designation						
		(Kindly Tick In Front of Appropriate Option)				
		Excellent	Good	Fair	Poor	Very Poor
1. Contents of the Seminar		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Presentation of Resource Person		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Quality of Seminar Material		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Interactions During the Program		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Question & Answer Session		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Organization & Arrangement of Seminar		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. Quality Of Food		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. Accommodation & Hospitality		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. Overall Evaluation of the Program		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Date:

Signature of Applicant

Amrutvahini Sheti and Shikshan Vikas Sanstha's
Amrutvahini Institute of Management and Business Administration
Two Days National Seminar under QIP-SPPU On
"ENHANCING PRODUCTIVITY THROUGH SPIRITUAL HUMAN RESOURCE PRACTICES"
26th & 27th February, 2019
Participants' Attendance List (Within Maharashtra)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
	Bhoir Priyanka Sunil	Kaladad Road Sangamner	9960266769 bhoir.priyanka9555@gmail.com	<u>P.s.Bhoir</u>	<u>P.s.Bhoir</u>
	Gunjal Pooja Goraksha	Dhandarphal K.D. Sangamner.	7972100601 Poojag9110@gmail.com	<u>P.H.</u>	<u>P.H.</u>
	Shirkande Pragati Ramnath	S.M.B.S.T. college Sangamner	Shirkande.pragati@gmail.com 8505512793.	<u>Shirkande.P.R</u>	<u>Shirkande.P.R</u>
	Kudal Mayad Raosahab	S.M.B.S.T. college Sangamner	9527065509 Padd1999@G.Com.	<u>Kudal</u>	<u>Kudal</u>
	Shubham Minunath Nerkar	Amrutvahini Engineering College of PIBA.	8921441230	<u>Shubham</u>	<u>Shubham</u>

R.B.G.
Dr. R.B. Gawali
Co-ordinator



Dr. B.M. Londhe
Dr. B.M. Londhe
Director

Amrutvahini Sheti and Shikshan Vikas Sanstha's
Amrutvahini Institute of Management and Business Administration
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"ENHANCING PRODUCTIVITY THROUGH SPIRITUAL HUMAN RESOURCE PRACTICES"
26th & 27th February, 2019
Participants' Attendance List (Within Maharashtra)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
	Rahane Sagar Sudam	At - Bahadurpur Tal - Kopergaon Dist - Sangamner college	SagarRahane1998 8862087824		
	Mulanji Kundan Rajendra	Sangamner college, Sangamner	MulanjiKundan@gmail.com 8259890983		
	Chaudhary Snehal Babasaheb	Sangamner Ctg Sangamner	S.chaudharysnehal207 @gmail.com 8329423149		
	Wale Shital Balasaheb	Sangamner college Sangamner	shitalwale999@gmail.com 8007869502		
	Tajane Arati Arun	S.M.B.S.T. college Sangamner	Tajane Arati @ gmail.com 8888113192		

Dr. B. B. Gawali
 Co-ordinator



Dr. B. M. Londhe
 Director

Amrutvahini Sheti and Shikshan Vikas Sanstha's
Amrutvahini Institute of Management and Business Administration
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"ENHANCING PRODUCTIVITY THROUGH SPIRITUAL HUMAN RESOURCE PRACTICES"
26th & 27th February, 2019
Participants' Attendance List (Within Maharashtra)

Sr. No.	Name of the Participant	Address	Contact No. / Mobile No. & E-mail	Signature	
				1 st Day	2 nd Day
1	Yadav Suvarnal Rajendrak.	S.M. B. ST college Sangamner.	9890861477 yadav.suvarnal@gmail.com	yadav.512	yadav.512
2.	Ashwini A. Aher	Amrutvahini MBA College	9922687234 ashwinijarunaher@gmail.com		
3	Shweta Dattu Ghuge	Amrutvahini MBA college	9850987702 shweta.ghuge@gmail.com		
	Pooja Bhimraj Gadkari	AVCOE OF MBA	7040541548 poojagadkari@gmail.com		
	Snehal T. Dengale	AVCOE MBA	7028764334 snehaladengale893@gmail.com		

Dr. R.B. Gawali
 Co-ordinator



Dr. B.M. Londhe
 Director

Savitribai Phule Pune University



SCW181649001



Planning & Development
Ganeshkhind, Pune-7

Application for getting financial assistance for organization of State/ National and International level Seminar/Conference/Workshop during the financial year 2018-2019

1.(a)	Name of the College/ Institute	:	Amrutvahini Institute of Management & Business Administration.
(b)	Address in Details	:	Amrutnagar Sangamner Ta: Sangamner Dist: Ahmednagar Pincode: 422608
(c)	Telephone No.	:	02425-259255
(d)	Email	:	directoraimba@yahoo.in
(e)	District	:	AHMEDNAGAR
2.	Affiliated to Savitribai Phule Pune University	:	Yes (Please attach Affiliation letter Copy)
3.	Course Run by College/Institute	:	Ph.D., PostGraduate, (Please attach University Course Approval Letter)
4.	Name of the Principal/Director	:	Babasaheb Mahadev Londhe
	Mobile No	:	9822267298
	Principal/Director Approved?	:	Yes-Permanent (If Yes, Please attach approval Copy)
	Whether accredited/reaccredited by NAAC/NBA	:	(If Yes, Please attach Copy)
	Whether AISHE DCF-II & M.I.S Information Uploaded ?	:	Yes-c-41465-2017-2017 (If Yes, Please Attach Certificate Mention AISHE Ref.No & Year)
	Annual Report Information Given to University (Pervious Academic Year 2017-18)	:	Yes (If Yes, Please attach Copy of Covering Letter)
	Ref. No.& Date	:	28/07/2018 706
8.	Last Year Q.I.P. Sanctioned Grant Utilized and settled accounts	:	Yes (If, 'No' Please attach Letter of Clarification)
9.	University All types of contribution i.e. Student Welfare Fund, Sports, Admission Section Prorata, Affiliation fee, etc. paid by college/Institutes (2018-2019)	:	Yes (If Yes, Please attach Copy)
10.	Is the College/Institute in Tribal Area?	:	No (If 'Yes', Please attach Copy of Tribal area college certificate of concern authority)

11.	Title of the Seminar/Conference/Workshop	:	Enhancing Productivity Through Spiritual Human Resource Practices
(a)	Level	:	National
(b)	Faculty under which the Seminar is proposed.	:	Management
12.(a)	Scope and area to be covered.	:	<input type="checkbox"/> Trends towards spirituality at workplace <input type="checkbox"/> Spiritual practices in industry <input type="checkbox"/> Attributes of spirituality within work contexts <input type="checkbox"/> Spiritual Human Resource practices and organizational performance <input type="checkbox"/> Impact of Workplace Spirituality on Organization <input type="checkbox"/> Culture <input type="checkbox"/> Workplace Spirituality and Human Resource Development <input type="checkbox"/> Cultivating spirituality in the work place through leadership <input type="checkbox"/> Spiritual practices and corporate management <input type="checkbox"/> Personal excellence through spiritual HR practices <input type="checkbox"/> Issues and challen

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[Signature]
DIRECTOR

Amrutvahini Institute of Management & Business Administration, Sangamner (422608)

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Savitribai Phule Pune University



SCW181649001



Planning & Development
Ganeshkhind, Pune-7

(b) Objectives	:	To provide forum for interaction on contemporary issues and development in various domains of Spiritual practices and their application in Human Resource Management To create an enabling interface among professionals, academician, researchers, practitioners, corporate representatives, consultants and experts in the field of commerce and management. To create an enabling interface among professionals, academician, researchers, practitioners, corporate representatives, consultants and experts in th
13. Total No. of days of the Programme		
(a) Opening date	:	05/02/2019
(b) Closing date	:	06/02/2019
14. Number of participants Expected to be enrolled (as per guideline)		
(a) No. of Outstation Participants	:	15
(b) No. of Local Participants	:	50
15. Whether accommodation would be available to participants	:	Yes
16. Name and address of the Coordinator of the Programme	:	Prof.Ravindra Bhaskar Gawali

17. Names with full addresses of the Resource Persons, if any, to be Invited and duration of their visits. (Annex separate sheet, if necessary)

Full Name	Address
Dr. Chandrahauns R. Chauhan	Director, Jamnalal Bajaj Institute of Management Studies, Mumbai
Dr. Shirish Limaye	HOD, Commerce Deptt., Symbiosis University, Pune
Ramneek Kapoor	Trainer and Consultant Alka Mansik Parmarsh Foundation, Rajkunth Dham, Indore
Babu Thopil	Head-HR India Lumin Datamatics Ltd Chennai, Tamilnadu
Mr. Nrupender Rao	Chairman of Pennar Industries Ltd Hyderabad
Dr. Bhimraya Metri,	Director, Indian Institute of Management, Tiruchirappalli
Manoj Chaudhari	Team Lead-Talent Acquisition NTT DATA Global Technology Services Pvt. Ltd. Pune
Shivani Verma	Indian Spiritual and Inspirational Speaker Brahma Kumari Vidaylaya, Mumbai
Dr. K Subramaniam	Vivekanad Gurukul College, Chennai

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18. Whether student participation is involved (expenditure for their participation) : Student Participation Involved-Yes, Number of College Students-223, Cost Per Student-33450.00

19. Total estimated amount for : Rs. 120000.00

(a) Honorarium and T.A. to resource persons : Rs. 30000.00

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SCW181649001



Planning & Development
Ganeshkhind, Pune-7

(c)	Conference kit, Reading material, Xerox, CD etc.	: Rs.	60000.00
(d)	Hospitality , Miscellaneous and Contingencies	: Rs.	90000.0000
	TOTAL	: Rs.	300000.00
	MINUS		
(e)	Contribution, if any, from the college/institute and other sources such as registration fees. (income from other sources, please Indicate the source and amount).	: Rs.	75000.00
(f)	Net amount required	: Rs.	225000.00
20.	Any other information	:	

mgz
Signature & Seal of the
Coordinator of the Programme.



[Signature]
Signature of the
DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner

Note:-

1. Submit sr.no. 1 to 4 documents alongwith application form.
2. Sr.no. 5 to 8 documents submit on or before 30th november 2017 after payment of all dues and submission of documents to the university.

For Office Use Only :	2018-2019
प्राचार्य/ संचालकांचे मान्यतेचे पत्र	
ज्या विषयाचा नॅशनल सेमिनारचा प्रस्ताव असेल त्या विषयाचे P. G. Course मान्यतेचे पत्र	
ज्या विषयाचा इंटरनॅशनल सेमिनारचा प्रस्ताव असेल त्या विषयाचे Ph.D.Research Centre मान्यतेचे पत्र	
NAAC/NBA सर्टिफिकेट	
वार्षिक अहवाल माहिती विध्यापीठाकडे सादर केल्याची पोहोच प्रत (2017-2018)	
संलग्नता/नुतनीकरण शुल्क जमा केल्याची बँकेच्या पावतीची प्रत (ऑक्टोबर 2018)	
विद्यार्थी कल्याण मंडळ, क्रीडा विभाग, शैक्षणिक प्रवेश विभाग येथे जमा केलेल्या शुल्क/निधीचा प्रॉरेटा पोहोच प्रत (2018)	
AISHE व MIS Certificate (2018-2019)	

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[Signature]
DIRECTOR

Amrutvahini Institute of Management &
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Checked By _____



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Bank of Maharashtra

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P.O. Sangamner S.K.(422608)

A/p -: Nashik Pune Highway, Amrutnagar (Ghulewadi)Tal- Sangamner, Dist-A'Nagar

Phone No:(02425) 259015, 259255 ,NAAC Acredited & ISO 9001:2015 Certified Institute

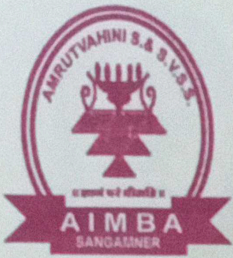
Fax No.(02425) 259015 DTE Code:- 5324, Savitribai Phule Pune University Code:- 0581

www.amrutaimba.org E-mail : directoraimba@yahoo.in

3.2.2.1

Total number of workshops/seminars/conferences including programs conducted on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship year wise during last five years

2019-20



Amrutvahini Sheti & Shikshan Vikas Sanstha's
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Ref. AIMBA / 77

Date : 4 / 8 / 20 19

Unveiling Your Inner Power: An NLP Workshop

Topic: Neuro Linguistic Programming

Speaker: Vilas Dighe, Founder of Train the Brain Academy & Life Coach

Date: August 4th, 2019

Venue: AIMBA Seminar Hall

Target Audience: MBA Students, Faculty, and Staff

Brief overview of the workshop taken by Mr. Vilas Dighe can be summarized as mentioned below:

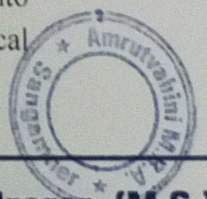
The Power Within: This report captures the essence of Mr. Dighe's NLP workshop, where participants embarked on a journey of self-discovery and skill development. Through interactive exercises and engaging explanations, they unlocked the powerful tools of Neuro-Linguistic Programming to enhance their communication, motivation, and personal growth.

Decoding the Mind: The workshop unveiled the fascinating connection between our thoughts, emotions, and language. Participants delved into the core concepts of NLP, understanding how internal representations and neurological levels shape our experiences. This newfound awareness empowered them to identify their own motivations and influence others with greater impact.

Building Bridges of Rapport: Mastering the art of communication became a tangible experience through NLP techniques like mirroring, pacing, and leading. Participants practiced building rapport with each other, fostering trust and understanding in their interactions. By aligning with others' internal states, they discovered the magic of forging deeper connections.

Anchoring Success: Mr. Dighe introduced the potent technique of anchoring, showing how to harness positive sensory cues to evoke desired states like confidence or calmness. Participants learned to leverage submodalities (internal sensory representations) to enhance their experiences and overcome limiting beliefs. This newfound power over their internal states paved the way for greater resilience and motivation.

Charting the Course: Setting and achieving goals took on a new dimension with NLP goal-setting frameworks and visualization techniques. Participants transformed their aspirations into SMART goals, aligning their internal states with clear pathways to success. This practical approach empowered them to take inspired action and witness their dreams come to life.



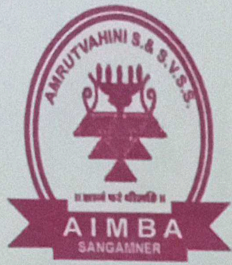
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Date : 4 / 8 / 20 19

Transformational Echoes: The workshop reverberated with positive feedback. Participants expressed enhanced awareness of their communication patterns, improved ability to connect with others, and renewed motivation to navigate their personal and professional worlds with greater effectiveness.

In conclusion, the "Unveiling Your Inner Power" NLP workshop proved to be a transformative experience for participants. By equipping them with practical tools and insights, Mr. Dighe ignited a journey of self-discovery and empowered them to unlock their full potential, leaving a lasting impact on their lives.

Dr. R.B. Gawali
Coordinator-Learning & Development



Dr. B.M. Londhe
Director, AIMBA

Amrutvahini Institute of Management
& Business Administration, Sangamner

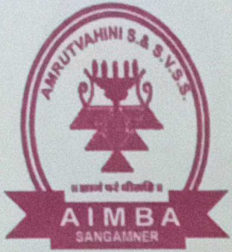
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Ref. AIMBA / TP

Date : 8 / 8 / 20 19

Personality Enhancement and Placement Training Seminar Report

Date: August 8, 2019

Speaker: Mr. Dipendra Wagh,

Business Development Manager,

Bulls Eye Knowledge System, Chandigarh

Target Audience: MBA Students, Faculty, and Staff

Venue: Seminar Hall, AIMBA

This report summarizes the key takeaways and impact of the "Personality Enhancement and Placement Training" seminar conducted by Mr. Dipendra Wagh. The seminar aimed to equip participants with essential skills for career success, focusing on both personal development and practical preparation for the job market.

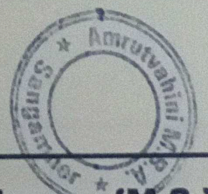
Key Learnings:

Personality Development: Mr. Wagh explored various aspects of personality enhancement, including **communication skills, confidence building, self-awareness, and positive attitude**. He provided practical tips and exercises to help participants develop their personal brand and make a strong impression.

Career Planning: The seminar offered guidance on career planning, emphasizing the importance of self-assessment, identifying personal strengths and interests, and setting realistic goals. Participants learned about different career paths and explored strategies for effective job searches.

Resume Writing and Interview Skills: Mr. Wagh provided expert advice on crafting compelling resumes, tailoring them to specific job roles, and mastering the art of interview preparation. He covered common interview questions and techniques for presenting oneself confidently and effectively.

Group Discussion and Presentation Skills: The seminar also focused on honing group discussion and presentation skills, crucial for both job applications and professional settings. Participants practiced active listening, teamwork, and expressing ideas persuasively in group settings.



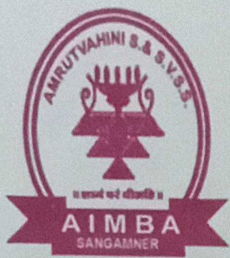
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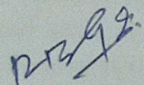
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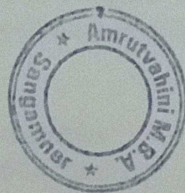
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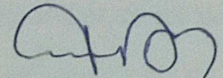
Date : 8 / 8 / 20 19

Participants Feedback: The seminar received positive feedback from participants, who found it insightful and action-oriented.

The seminar equipped participants with valuable skills and knowledge to navigate the job market with confidence. It provided a comprehensive approach to personal development, career planning, and professional communication, leaving a lasting impact on their career readiness.

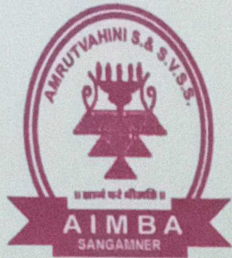

Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

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Ref. AIMBA / TV-

Seminar Report: Digital Marketing

Date : 31 / 09 / 20 19

Date: August 31, 2019

Speaker: Mr. Pankaj Ghadge,

CEO of Beefly Media

Participants: MBA students, faculty, and staff

Venue: AIMBA, Seminar Hall

Mr. Ghadge, CEO of Beefly Media, painted a clear picture of India's digital landscape. He discussed key trends, challenges, and opportunities in the exciting world of digital marketing. This helped students and faculty grasp the importance of digital skills and building platforms to establish themselves online. He then dove deeper, outlining essential elements and practical tools to master this dynamic field.

- Introduction to digital marketing tools and strategies
- Website design and search engine optimization (SEO)
- Social media platforms, content creation, and community building
- Digital analytics and data-driven decision making

Participant Feedback:

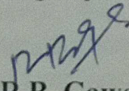
Appreciated the practical approach, real-world examples, and clear explanations

Felt empowered to apply digital marketing skills to personal and professional projects

Gained valuable insights into current trends and best practices

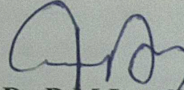
Conclusion:

The seminar effectively equipped participants with fundamental knowledge and practical skills in digital marketing. Mr. Ghadge's expertise and engaging delivery style contributed to a positive learning experience.


Dr. R.B. Gawali

Coordinator-Learning & Development





Dr. B.M. Londhe

Director, AIMBA

Amrutvahini Institute of Management
& Business Administration, Sangamner

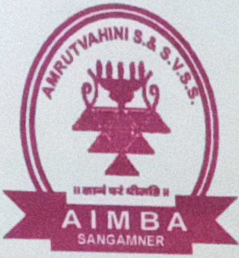
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Date : 21 / 9 / 2019

Report : Lean Six Sigma Workshop

Topic: Lean Six Sigma

Speaker: Mr. Amol Kokane, Assistant Manager, Tata Consultancy Services

Date: September 21, 2019

Venue: AIMBA Seminar Hall

Mr. Kokane's "Lean Six Sigma Workshop" was all about practical tools and real-world results. Participants, from eager MBAs to curious staff, delved into the world of process improvement, learning how to optimize their time, energy, and resources.

Lean and Mean Machines: Mr. Kokane kicked things off by demystifying Lean and Six Sigma, two powerful methodologies for waste reduction and efficiency enhancement. Participants discovered core principles like value stream mapping and defect elimination, equipping themselves to identify and eliminate unnecessary steps in any process.

Data Detectives: Numbers talk! Participants learned the importance of data collection and analysis in identifying areas for improvement. Mr. Kokane introduced key tools like statistical analysis and control charts, allowing them to transform data into actionable insights.

The DMAIC Drill: From Define to Measure, Analyze, Improve, and Control, Mr. Kokane walked participants through the DMAIC cycle, the roadmap for successful Lean Six Sigma projects. They learned how to apply each step in real-world scenarios, ensuring sustainable process optimization.

Beyond the Workshop: The positive feedback was abundant! Participants appreciated the clear explanations, engaging activities, and Mr. Kokane's in-depth industry experience. Some key takeaways:

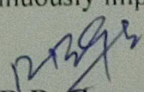
"Mr. Kokane's practical approach made complex concepts clear and inspiring."

"I can apply Lean Six Sigma principles to my studies, personal projects, and even everyday tasks!"

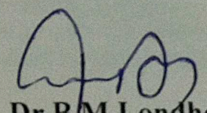
"The workshop equipped me with valuable tools and frameworks to streamline my work and achieve better results."

Overall, the "Lean Six Sigma Workshop" was a game-changer. By empowering participants with practical knowledge and igniting a passion for process improvement, Mr. Kokane ensured that they walk away not just with tools, but with a mindset of continuous optimization, paving the way for success in their personal and professional endeavors.

By simplifying complex concepts and offering practical strategies, Mr. Kokane's workshop equipped participants with the knowledge and confidence to become efficient masters of their own endeavors. This report captures the essence of the workshop, showcasing its impact and paving the way for participants to continuously improve and achieve their goals.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
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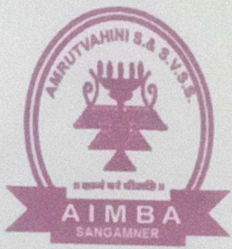
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Date : 16 / 10 / 20 19

Two Days Workshop Report: Basic to Advance Excel for Data Analysis

Resource Person: Mr. Ashok Sindkar, Ashok's Excel, Nashik

Dates: October 15th & 16th, 2019

Target Audience: MBA Students, Faculty, and Staff

Venue : AIMBA Seminar Hall

Mr. Sindkar's "Basic to Advanced Excel for Data Analysis" workshop wasn't just about formulas and formatting – it was a two-day journey from Excel novice to data-driven hero. Participants, from curious beginners to spreadsheet enthusiasts, unlocked the magic of Excel as a powerful tool for crunching numbers, uncovering insights, and making informed decisions.

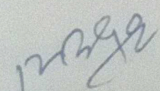
Day One: Excel Essentials: Mr. Sindkar laid the foundation, demystifying basic functions, shortcuts, and navigation tips. Participants mastered data entry, formatting tricks, and essential formulas, leaving behind clunky spreadsheets and embracing efficient organization.

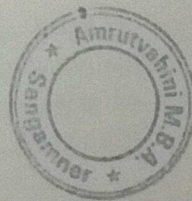
Day Two: Diving Deeper: The second day was all about diving into advanced data analysis tools. Pivot tables became playground pals, charts and graphs transformed into storytellers, and data analysis tools like VLOOKUP and SUMIFS became secret weapons. Participants learned to manipulate data, generate insightful reports, and extract valuable trends, turning raw numbers into powerful narratives.

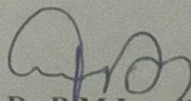
Mr. Sindkar's clear explanations, engaging hands-on exercises, and real-world examples appreciated by students

Conclusion:

Overall, the "Basic to Advanced Excel for Data Analysis" workshop empowered participants to unlock the full potential of Excel. Mr. Sindkar's expertise and engaging approach not only equipped them with valuable technical skills, but also ignited a passion for data exploration and insightful decision-making. This transformation will undoubtedly ripple through their academic and professional endeavors, leaving a lasting impact on their ability to navigate the world of data with confidence and clarity.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

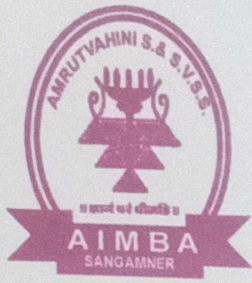
Amrutnagar, Post : Sangamner (S.K.) - 422608, Tal.: Sangamner, Dist.: Ahmednagar, (M.S.)

• Phone : (0) - (02425) 259015 / 259255

• Fax : (02425) 259015

• E-mail : directoraimba@yahoo.in

• website : www.amrutimba.org



Amrutvahini Sheti & Shikshan Vikas Sanstha's
**Amrutvahini Institute of Management &
Business Administration, Sangamner**

(Permanently Affiliated to Savitribai Phule Pune University and Approved by AICTE New Delhi)

DTE CODE - 5324

NAAC Accredited

ISO 9001 : 2015 Certified Institute

SPPU CODE - 0581

Ref. AIMBA / TP.

Date : 18 / 10 / 20 19

Report on Two-Day Entrepreneurship Development Workshop

Topic: 3 Days Entrepreneurship Development Program

Dates: 17/10/2019 to 18/10/2019

Resource Persons: Mr. Sunil Chandak (Founder & MD, Udyogwardhini), Ms. Yogita Jadhane (Motivational Speaker), Harsha Deodhar (Entrepreneur), Sourabh Kerhalkar (Corporate Trainer & MSME Consultant)

Target Audience: MBA Students, Faculty & Staff

Venue: Seminar Hall

3-day intensive workshop on "**Entrepreneurship Development.**" Guided by a diverse panel of experts – Mr. Sunil Chandak, Ms. Yogita Jadhane, Harsha Deodhar, and Sourabh Kerhalkar – participants embarked on a journey of igniting their entrepreneurial spirit and equipping themselves with the tools for success.

Day 1: Understanding Entrepreneurship and Embracing the Challenge

Mr. Chandak cleared the fog around entrepreneurship, showing different types and key traits of successful entrepreneurs.

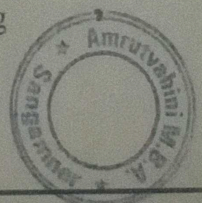
Ms. Jadhane's inspiring talk fueled participants to face their doubts and chase their dreams, even with failures along the way.

Day 2 : Building Your Business Blueprint

Entrepreneur Harsha Deodhar shared his journey, offering practical tips on finding opportunities, researching markets, and crafting winning plans.

MSME expert Sourabh Kerhalkar delved into finances, legal aspects, and securing funding for your business. Interactive sessions and group work helped participants test, refine, and polish their business ideas. Participants pitched their ideas to a panel of experts, receiving valuable feedback and guidance for turning their plans into reality.

The workshop concluded with a roadmap for continuous learning and networking, connecting participants with mentors, resources, and potential collaborators.



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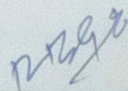
ISO 9001 : 2015 Certified Institute

SPPU CODE - 0581

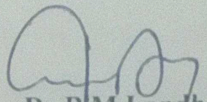
Ref. AIMBA / TY .

Date : 18/10/2019

Conclusion: Two Days Entrepreneurship Development Workshop proved to be a transformative experience for participants. The diverse perspectives, practical tools, and motivational environment empowered them to unlock their entrepreneurial potential, navigate the challenges of starting a business, and become the architects of their own success.


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Coordinator-Learning & Development




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DTE CODE - 5324

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ISO 9001 : 2015 Certified Institute

SPPU CODE - 0581

Ref. AIMBA / TP.

Date : 15/01/2020

Intellectual Property Rights Workshop Report

Topic: Introduction to IPR

Workshop Leader: Eknath Bayas

Date: January 15, 2020

Target Audience: MBA Students, Faculty & Staff Online

Title: Intellectual Property Rights Workshop Report

1. Introduction:

Briefly introduce the purpose and objectives of the workshop.
Mention the importance of intellectual property rights in the context of innovation and business.

2. Workshop Overview:

Provide details on the date, duration, and location of the workshop.
List the organizers, sponsors, and notable speakers or presenters.

3. Key Topics Covered:

Summarize the main subjects discussed during the workshop.
Highlight key areas of focus such as patents, trademarks, copyrights, and trade secrets.

4. Presentations and Speakers:

Provide a summary of each presentation or session.
Highlight key takeaways from prominent speakers.

5. Importance of Intellectual Property:

Discuss the significance of intellectual property rights in fostering innovation and protecting creative works.
Include any case studies or examples shared during the workshop.

6. Legal Framework and Updates:

Outline any changes or updates in the legal framework for intellectual property discussed during the workshop.
Summarize any new laws, regulations, or court rulings.



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ISO 9001 : 2015 Certified Institute

SPPU CODE - 0581

Ref. AIMBA/ TP.

Date : 15/01/2020

7. Workshop Activities:

Describe any interactive sessions, group discussions, or case studies conducted during the workshop.

Highlight any practical insights gained by participants.

8. Q&A and Discussions:

Summarize key questions raised during the Q&A sessions.

Highlight any interesting discussions among participants.

9. Participant Feedback:

Include feedback from participants about the workshop content, organization, and overall experience.

Mention any suggestions for improvement.

10. Conclusion:

Sum up the key insights and lessons learned during the workshop.

Emphasize the importance of applying intellectual property knowledge in real-world scenarios.

Dr R B Gawali
Coordinator-Learning & Development



DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner



AMRUTVAHINI INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION,

P.O. Sangamner S.K.(422608)

A/p -: Nashik Pune Highway, Amrutnagar (Ghulewadi)Tal- Sangamner, Dist-A'Nagar

Phone No:(02425) 259015, 259255 ,NAAC Acredited & ISO 9001:2015 Certified Institute

Fax No.(02425) 259015 DTE Code:- 5324, Savitribai Phule Pune University Code:- 0581

www.amrutaimba.org E-mail : directoraimba@yahoo.in

3.2.2.1

Total number of workshops/seminars/conferences including programs conducted on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship year wise during last five years

2020-21



Two Days Online Seminar

on

ENTREPRENEURSHIP DEVELOPMENT

Dated- 4th January to 5th January 2021

Organized by:

**Amrutvahini Institute of Management and Business
Administration**

Nashik Pune Highway, Ghulewadi, Amrutnagar, Sangamner.

Dist: Ahmednagar, State: Maharashtra 422608

Contact No.: +91 02425 259015,

Website: www.amrutimba.org | Email: directoraimba@yahoo.co.in

ABOUT PROGRAMME:

An Entrepreneurship Development seminar aims at familiarising the Management students in the essentials of conceiving, planning, initiating and launching an economic activity or an enterprise successfully.

SUGGESTED SCHEDULE FOR ENTREPRENEURSHIP DEVELOPMENT 4th-5th January 2021

Day	Session – 1 10.00 am to 11.00 am	Session – 2 11.15 am to 12.30 pm	Session – 3 01.30 pm to 0 2.45	Session – 4 03.00 pm to 04.00 pm
1st	Inauguration	Who is an Entrepreneur & Charms of Being an Entrepreneur:	Schemes of Assistance for MSMEs: Financial Agencies	Opportunity Assessment and Analysis
Speaker	Chief Guest : Mr. Kapil Srimali Chief Executive Officer BRW Industries Sinnar, Nashik Guest of Honor Mr. Nitin Hase Managing Director Sahyadri Agro, Sangamner	Mr. Sunil Chandak Founder Udyogwardhini, Nashik	Mr. Sunil Chandak Founder Udyogwardhini, Nashik	Richard Rothman Managing Director Open Mind Opportunity Consultants Pvt. Ltd Mumbai
Day	Session – 5 10.00 am to 11.00 am	Session – 6 11.15 am to 12.30 pm	Session – 7 01.30 pm to 0 2.45	Session – 8 03.00 pm to 04.00 pm
2nd	How to conduct Market Survey: Tools, techniques and Guidelines	Preparing Pre-feasibility Report: Preliminary Project Report (PPR)	Managerial Aspects of Business (Marketing, Finance, Operation, Human Resource etc)	Valedictory
Speaker	Dr. Abhiji Mancharkar Director AISSMS Institute of Management Pune	CA Akash Agrawal Nashik	Sunilkumar Dayama Business Consultant Nashik	Girish Malpani Director Malpani Group Sangamner

TARGET GROUP:

Management Graduates and Post Graduate Students and those who are interested in becoming entrepreneur

WHEN, WHERE AND HOW LONG:

This seminar is free of cost .It will be conducted through online mode.

FOR REGISTRATION, KINDLY SUMIT online Google form or Scanned the Application copy of the duly filled and signed form

CONTACT DETAILS**AMRUTVAHINI INSTITUTE OF MANAGEMENT AND BUSINESS
ADMINISTRATION**

Nashik Pune Highway,Ghulewadi,Amrutnagar,Sangamner.

Dist:Ahmednagar,State: Maharashtra 422608

Contact No.: +91 02425 259015,

Cell No: 9822267298/8788672960/9922424591

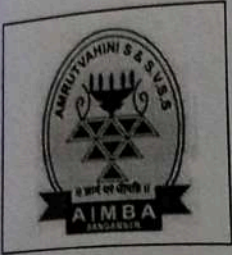
Website:www.amrutimba.org I Email:directoraimba@yahoo.co.in

Dated: 4th-5th January 2021 I

Time: 10.00AM to 5.00PM

Fee: Free of cost

Contact No. 9822267298/8788672960/9922424591



**Two Days Seminar
On
Entrepreneurship Development
4th-5th January 2021**

1. Applicant Name :

2. Father/Husband's Name :

3. Date of Birth :

4. Educational Qualification :

5. Address :

.....

6. Gender : Female/ Male

7. Category : General/ S.C. / S.T. / O.B.C. / Minority/ Other.....

8. WhatsApp Mobile No. :

10. Email Id :

.....

Signature of Applicant

6th Jan 2020

Report
Entrepreneurship Development
4th Jan to 5th Jan 2021

4th January 2021
10.00 am to 11.00 am
Inaugural Session
Session-1

The inaugural function of the Two Days Online Seminar on Entrepreneurship Development Programme, was organized by the Amrutvahini Institute of Management and Business Administration during 4th Jan to 5th Jan 2020. **Mr. Kapil Srimali, Chief Executive Officer, BRW Industries** and **Mr. Nitin Hase, Entrepreneur, Sahaydri Agro** were the **Chief Guest and Guest of Honor**. They inaugurated the **EDP Seminar**. They shared their entrepreneurship journey, challenges they faced. They also discussed about the importance of entrepreneurship for the development and growth of nation. They shared their experiences about their businesses. They appealed all the seminar participants to go for entrepreneurship. It is a way to learn, grow and contribute to the society. **Dr. B.M. Londhe, Director** shared the objectives behind conducting this two days seminar on Entrepreneurship Development. **Ms. Anshula Deshmukh** delivered vote of thanks.

4th January 2021
11.15 am to 12.30 pm &
01.30 pm to 0 2.45
Session-2 & 3

**Who is an Entrepreneur? & Charms of Being an Entrepreneur
& Schemes of Assistance for MSMEs: Financial Agencies**

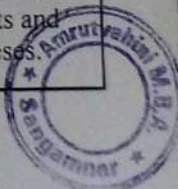
Mr. Sunil Chandak, Founder, Udyogvardhini elaborated the concept of entrepreneur and entrepreneurship with the help of short stories and examples. He discussed about the traits of entrepreneur. He also explained how the qualities of entrepreneurs can be developed and nurtured. He also described the status of entrepreneurs in India with the support of statistical facts and figures. In his consecutive session, he talked about the promotional schemes of assistance provided by different funding agencies of government for MSMEs.

4th January 2021
03.00 pm to 04.00 pm
Session-4
Opportunity Assessment and Analysis

Mr. Richard Rothman, Managing Director, Open Mind Opportunity Consultants Pvt Ltd highlighted the importance of searching golden opportunities. He said that the entrepreneur's key activity is to search for the right opportunity and then assess that opportunities in depth to reach at the golden opportunity. He discussed about the framework & scientific steps to be taken to tap the right opportunity.

5th January 2021
10.00 am to 11.00 am
Session-5
How to conduct Market Survey: Tools, techniques and Guidelines

Dr. Abhiji Mancharkar, Director, AISSMS Institute of Management, Pune discussed about various market survey related tools and techniques with the help of statistical software and real case studies. With the help of real business case studies he put forward the point that most of the businesses failed because they are not based on sound facts and figures which needs to be collected through right survey based on precise formulation of statements and hypotheses.



5th January 2021
11.15 am to 12.30 pm
Session-6
Preparing Pre-feasibility Report: Preliminary Project Report (PPR)

CA Akash Agrwal, Nashik explained the various formats of projects feasibility study and the banks information requirement related to the project proposal. He shared his experiences with his existing clients related to project proposal preparation. He said that most of the entrepreneur who wish to get prepared project proposal are unaware about their financial implications and they lack the real data required for project preparation. He suggested seminar participants that how they can collect data so that project proposal prepared can be effective and entrepreneur can get the desired funding at the right time with optimum financial cost.

5th January 2021
01.30 pm to 0 2.45
Session-7

Managerial Aspects of Business
(Marketing, Finance, Operation, Human Resource etc)

Sunilkumar Dayama, Business Consultant and ex Alumni IIT, Powai gave many practical tips to start, grow and nurture the business by describing the importance of understanding the various business activities like marketing, finance, production, human resources etc. He emphasized that businessmen should continuously invest their money in updating their knowledge and skills according the market dynamics. He stressed the need of building right team, developing the business systems and processes and delivering the right customer value through value chain. He shared a case study related to How to start a business?

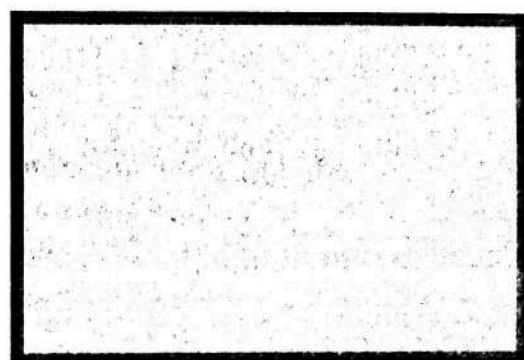
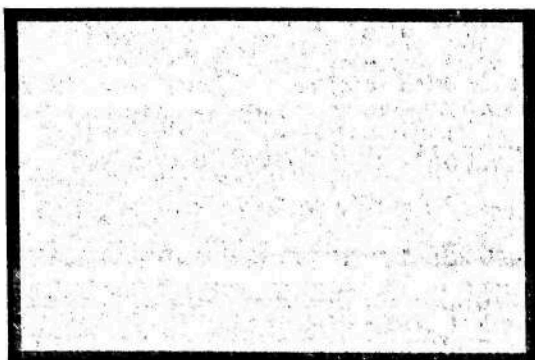
5th January 2020
03.00 pm to 04.00 pm
Valedictory

Mr. Girish Malpani, Director, Malpani Group was invited as a Chief Guest for the Valedictory function. He took the review of all sessions and congratulated the Team of AIMBA for such a industry oriented initiative. They elaborated their entrepreneurship journey of their Malpani Business. He addressed the attention of the participants towards leadership excellence and importance of developing business network for successful entrepreneurship activity. Dr. R.B. Gawali gave vote of thanks.

Dr. R.B. Gawali
Coordinator Learning and Development



- CC to:
- 1) Sanstha Office
 - 2) Director, AIMBA
 - 3) Learning & Development



Two Days Online Seminar

on

INTELLECTUAL PROPERTY RIGHTS

Dated- 8th September to 9th September 2020

Organized by:

**Amrutvahini Institute of Management and Business
Administration**

Nashik Pune Highway, Ghulewadi, Amrutnagar, Sangamner.

Dist: Ahmednagar, State: Maharashtra 422608

Contact No.: +91 02425 259015,

Website: www.amrutimba.org | Email: directoraimba@yahoo.co.in



ABOUT PROGRAMME:

A Online Seminar on Intellectual Property Rights aims at generating the awareness about Intellectual Property Rights among students so that the culture of research and innovation can be fostered at our Institute. Other aim is to nurture the entrepreneurship culture in the institute so that majority students can aspire for entrepreneurship activity after passing MBA Course

SUGGESTED SCHEDULE FOR INTELLECTUAL PROPERTY RIGHTS

Day	Session - 1 10.00 am to 11.00 am	Session - 2 11.15 am to 12.30 pm	Session - 3 01.30 pm to 02.45
1st	Inauguration	Introduction and Types of IPR	Importance and Advantages of Protecting IPR
Speaker	Chief Guest : Advt. R.B. Sonawane Trustee Amrutvahini Sheti & Shikshan Vikas Sanstha	Prof. Eknath T. Bayas. Asstt. Professor Amrutvahini Engineering College, Sangamner	Prof. Eknath T. Bayas. Asstt. Professor Amrutvahini Engineering College, Sangamner
Day	Session - 5 10.00 am to 11.00 am	Session - 6 11.15 am to 12.30 pm	Session - 7 01.30 pm to 02.45
2nd	IPR Process	Indian Patent Application Filing Procedure	Q&A /Vote of Thanks
Speaker	Dr. Bharati Dole IPR Specilist, Ex Director Hiraben Nanavati Institute OF Management Pune	Dr. Bharati Dole IPR Specilist, Ex Director Hiraben Nanavati Institute Pune	

TARGET GROUP:

Management Graduates and Post Graduate Students and those who are interested in knowing Intellectual Property Rights.

WHEN, WHERE AND HOW LONG:

This seminar is free of cost .It will be conducted at Amrutvahini MBA Seminar Hall during

FOR REGISTRATION, KINDLY SUMIT online Google form or Scanned the Application copy of the duly filled and signed form

CONTACT DETAILS

AMRUTVAHINI INSTITUTE OF MANAGEMENT AND BUSINESS ADMINISTRATION

Nashik Pune Highway,Ghulewadi,Amrutnagar,Sangamner.

Dist:Ahmednagar,State: Maharashtra 422608

Contact No.: +91 02425 259015,

Cell No: 9822267298/8788672960/9922424591

Website:www.amrutimba.org | Email:directoraimba@yahoo.co.in

Dated: 8th-9th September 2020

Time: 10.00AM to 3.00PM

Fee: Free of cost

Contact No. 9822267298/8788672960/9922424591



**Two Days Seminar
On
Intellectual Property Rights
8th-9th September 2020**

1. Applicant Name :
2. Father/Husband's Name :
3. Date of Birth :
4. Educational Qualification :
5. Address :
-
6. Gender : Female/ Male
8. WhatsApp Mobile No. :
10. Email Id :

.....
Signature of Applicant

Report
Intellectual Property Rights
 8th -9th Sept. 2020

8th Sept.2020
10.00 am to 11.00 am
Inaugural Session
Session-1

Dr. B.M. Londhe, Director of the Institute introduced about the objectives behind conducting this seminar. **Advt. R.B. Sonwane, Trustee, Amrutvahini Sheti and Shikshan Vikas sanstha** inaugurated the Two Days Online seminar on Intellectual Property Rights held during 8th-9th Sept. 2020 at Amrutvahini Institute of Management and Business Administration, Sangamner. In his inaugural address, he sighted the examples of small countries like Israel, South Korea, Japan, Singapore which are quite better in the world as far as patent filing is concerned. He asked students to understand the eco system of IPR of these small countries. He mentioned that the basis of Intellectual Rights is the curiosity and every educational institute should see that how the curiosity quotient of the students can be increased. He emphasized the need that educational system should nurture the culture of innovation and encourages students to undertake socially application oriented projects which solves society's basics and emerging problems. He congratulated the AIMBA team for conducting the seminar on the very apt topic which is very essential to make India emerge as a Superpower. He appealed all the seminar participants that they should utilize this platform share their knowledge, expertise and views for the betterment of the self, industry and country. Ms. Komal Gadekar gave vote of thanks.

8th Sept.2020
11.15 am to 12.30 pm &
01.30 pm to 0 2.45
Session-2 & 3
 Introduction and Types of IPR &
 Importance and Advantages of Protecting IPR

Mr. Eknath T. Bayas, Asstt. Professor, Amrutvahini Engineering college simply explained the concept of IPR to students. He justified why the protection of intellectual property is necessity. He elaborated the pros and cons of intellectual property rights. He very lucidly explained the different types of IPRs like patent, copyrights, trademarks, Geographical Designs etc. and registration process of the same. He shared his first experience of filing IPR. In his two technical session, he introduced the IPR concepts to participants. He also took the performance review of IPRs in India and asked participants to learn in such a way so that they should able to create intellectual property and work towards the protection of the same.

9th Sept. 2020
10.00 am to 11.00 am &
11.15 am to 12.30 pm
Session-4 & 5
 IPR process & Indian Patent Application Filing Procedure

Dr, Bharati Dole, IPR Specilist & Ex Director Hiraben Nanavati Institute of Management, Pune described the IPR process to the students. While explain the process, she shared her experience and knowledge about how to describe the innovation? what is mean by patent subject matter? how to go for patentability search? how to draft a patent application? Prosecution of patent application and grant of patent application. She also explained the patent filing application procedures in India. She concluded her presentation by sharing some of the important online resources related to IPR.



9th Sept. 2020

01.30 pm to 0 2.45

Session-6

Q&A and Vote of Thanks

Final session was a Q&A session. Participants sent their questions through chatbox. Coordinator of the seminar Dr. S.K. Nimbalkar in coordination with technical team informed about the questions which appeared in the chatbox. Does IPR protection have a time limit? Can IPR be transferred? When can we apply for IPR for an idea? What is IPR What are the challenges of IPR? Etc were some of the important questions asked by the seminar participants. Dr. Bharati Dole, IPR Specialist handled all the questions and given satisfactory answers. Finally Dr. S.K. Nimbalkar, Research Coordinator of the institute offered vote of thanks.



R.B. Gawali

Dr. R.B. Gawali

Coordinator Learning and Development

CC to:

- 1) Sanstha Office
- 2) Director, AIMBA
- 3) Learning & Development



**Two Days Online Workshop
on
RESEARCH METHODOLOGY**

2-3rd November 2020

Organized by:

**Amrutvahini Institute of Management and Business
Administration**

Nashik Pune Highway, Ghulewadi, Amrutnagar, Sangamner.

Dist: Ahmednagar, State: Maharashtra 422608

Contact No.: +91 02425 259015,

Website: www.amrutimba.org | Email: directoraimba@yahoo.co.in

ABOUT WORKSHOP

A online Workshop on Research Methodology scheduled to be conducted during 2-3rd Nov 2020 aims at making students and participants aware about developing effective research methodologies to solve the research, business or society's problems. At the end of the workshop, the participants will understand how to identify and state problem? How to conduct literature review? How to specify objectives and develop hypotheses for the study? How to prepare research design? How to select sampling design? How to analyze data with the help of suitable software packages? How to write research proposal/Reports/Dissertation.

OBJECTIVES OF WORKSHOP

The basic objective of this workshop is to have interaction regarding various dimensions of social science research and especially its methodology part mainly with the Ph. D. and post-Doctoral scholars of colleges and post-graduate departments of various universities as well as research institutes. In addition to dealing with philosophical and theoretical aspects of social science research, the workshop proposes to deliberate with the participants on aspects of defining research problems, framing research questions, formulation of hypothesis, exploring data sources, data collection methods and tools, data analysis techniques and various aspects related with report writing. It is also envisaged to provide an orientation with relation to use of important statistical methods in analyzing both qualitative and quantitative data.

More specifically the Workshop aims to address the following objectives:

1. To orient the participants about significance of social science research in developing societies.
2. To familiarise them on philosophical and theoretical dimensions of social science in general and research in particular.
3. To apprise the participants with different types of data sources and ways and means of accessing them.
4. To deliberate on the aspects of searching research theme, formulating research questions and objectives, setting research design and other components of research proposal.
5. To interact with the participants on various research methods and techniques of data collection and data-analysis and interpretation.
6. To deliberate on bestowing final shape of research output in the form of research report/thesis/monograph.

SCHEDULE FOR ONLINE WORKSHOP
on
RESEARCH METHODOLOGY
2nd -3rd November 2020

Day	Session – 1 10.00 am to 11.00 am	Session – 2 11.15 am to 12.30 pm	Session – 3 01.30 pm to 0 2.45
1st	Inauguration	Introduction to Research Methodology & Steps in developing research methodology	How to define Research Problems? And framing Research Questions
Speaker	Chief Guest Dr. R.R. Berad Researcher, Ex Director Amrutvahini MBA Sangamner.	Dr. Vishwas S. Pendse Asstt. Professor, IBMRD, Vilad Ghat, Ahmednagar	Mrs. Rajitha Nair Rajitha Nair Business Analytical Solutions Nashik
Day	Session – 5 10.00 am to 11.00 am	Session – 6 11.15 am to 12.30 pm	Session – 7 01.30 pm to 0 2.45
2nd	How to develop Research Design & Sampling Design	Data analysis Tools and Techniques	Preparing and writing Research Paper/Research Report/Thesis
Speaker	Dr. Roshan Kazi Director Allana Institute of Management Studies	Dr. Roshan Kazi Director Allana Institute of Management Studies	Mrs. Rajitha Nair Rajitha Nair Business Analytical Solutions Nashik

TARGET GROUP:

Management Graduates and Post Graduate Students and those who are interested in Research.

WHEN, WHERE AND HOW LONG:

This seminar is free of cost .It will be conducted in Online mode. Zoom link will be shared through whatsapp group of registered participants.

FOR REGISTRATION, KINDLY SUMIT online Google form or Scanned the Application copy of the duly filled and signed form

CONTACT DETAILS

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Dist:Ahmednagar,State: Maharashtra 422608

Contact No.: +91 02425 259015,

Cell No: 9822267298/8788672960/9922424591

Website:www.amrutimba.org | Email:directoraimba@yahoo.co.in

Dated: 2nd -3rd November 2020

Time: 10.00AM to 3.00PM

Fee: Free of cost

Contact No. 9822267298/8788672960/9922424591



Two Days Online Workshop
On
Research Methodology
2nd -3rd November 2020

1. Applicant Name :
2. Father/Husband's Name :
3. Date of Birth :
4. Educational Qualification :
5. Address :
.....
6. Gender : Female/ Male
8. WhatsApp Mobile No. :
10. Email Id :

.....
Signature of Applicant

4th November 2020

Report

Research Methodology Workshop

2nd -3rd November 2020

2nd Nov 2020
10.00 am to 11.00 am
Inaugural Session
Session-1

Dr. B.M. Londhe, Director of the Institute introduced about the objectives behind conducting the Online Workshop on Research Methodology. In his address, he mentioned that there is need to develop the quality of research in the educational institute. Generating a research oriented attitude among students is necessary. Dr. R.R. Berad in his Chief Guest address take the review of the academic research and its contribution in solving the societal issues. He emphasized that there is necessity of solving real life societal and business problems so that academia and industry gap can be bridged. He shared his experiences as a PhD guide and addressed the issues at students, institute and society level. He congratulated institute for taking such a initiatives for the graduate and post graduate students who wish to go for PhD or to become a research analyst or data analyst or data scientist in future. Mr. Akash Thorat proposed vote of thanks.

8th Sept.2020
11.15 am to 12.30 pm
Session-2

Introduction to Research Methodology & Steps in developing research methodology

Dr. Vishwas Pendse, Asstt. Professor, IBMRD, Ahmednagar conducted the session on Introduction to Research Methodology and steps in developing research methodology. He explained different types of research methodologies and guide the students about selection of appropriate methodology for the undertaken research study. He sighted different examples of research methodologies and shared his research journey to the participants.

8th -9th Sept.2020
1.30 pm to 2.30 pm
Session-3 & 7

How to define Research Problems? And framing Research Questions

Rajitha Nair, Founder, Rajitha Nair Business Analytical Solutions spoke about identification and fixation of research/business problems. She said that fixation of research problem depends upon quality of original literature reviews and pilot study. She provided some practical hints to fix the research problem. She conducted some problem identification and problem statement related exercises so that participants can very well understand importance of problem identification and statement in developing the research methodology.

9th Sept. 2020
10.00 am to 11.00 am &
11.15 am to 12.30 pm

Session-4 & 5
How to develop Research Design & Sampling Design &
Data Analysis Tools and Techniques

Dr. Roshan Kazmi, Director, Allana Institute of Management Studies took a industry case studies to make familiar the participants to research design and data analytical tools. In Research design he throws light on different types of Research design, data sources and data collection methods. He also explained the relationship between the data types



and hypothesis testing method with the help of MS Excel data analysis tool. He also exposed participants to minitab and SPSS softwares. He told participants that quality of data analysis depends upon quality of data and right selection of data analysis tools as per the researcher objectives.

9th Sept. 2020

01.30 pm to 0 2.45

Session-6

Preparing and writing Research Paper/Research Report/Thesis

Rajitha Nair described the format of writing the research papers, thesis and articles. She also guide students for the specific format of the scopus and ABDC journals for quality research publications.

Final session was a Q&A session. Participants sent their questions through chatbox. Coordinator of the workshop Dr. Nitin S. Bhand in coordination with technical team informed about the questions which appeared in the chatbox. Selected questions were discussed and doubts of the participants clarified. Finally Dr. N.S. Bhand proposed vote of thanks.



A handwritten signature in black ink, appearing to read "R.B. Gawali".

Dr. R.B. Gawali

Coordinator Learning and Development

CC to:

- 1) Sanstha Office
- 2) Director, AIMBA
- 3) Learning & Development



AMRUTVAHINI INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION,

P.O. Sangamner S.K.(422608)

A/p -: Nashik Pune Highway, Amrutnagar (Ghulewadi)Tal- Sangamner, Dist-A'Nagar

Phone No:(02425) 259015, 259255 ,NAAC Acredited & ISO 9001:2015 Certified Institute

Fax No.(02425) 259015 DTE Code:- 5324, Savitribai Phule Pune University Code:- 0581

www.amrutaimba.org E-mail : directoraimba@yahoo.in

3.2.2.1

Total number of workshops/seminars/conferences including programs conducted on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship year wise during last five years

2021-22

15th Nov 2021

To
The Director
AIMBA, Sangamner

Sub: Two Days Workshop Report on **Intellectual Property Rights**

Dear Sir,

I am writing this report to provide an overview of the two-day workshop on Intellectual Property Rights (IPR) conducted at our institute during 13th-14th Nov 2021. The workshop aimed to enhance the knowledge and awareness of MBA students regarding the importance and intricacies of intellectual property protection in the business world. The workshop was organized as part of our commitment to providing a holistic education experience and equipping students with relevant industry insights.

1. Workshop Objectives: The primary objectives of the workshop were as follows: a. To introduce the concept of Intellectual Property Rights and its significance in business. b. To create awareness about different forms of intellectual property, including patents, copyrights, trademarks, and trade secrets. c. To discuss the legal framework and procedures for protecting intellectual property. d. To highlight the role of intellectual property in fostering innovation and competitiveness. e. To provide practical insights and case studies related to intellectual property in various industries. f. To encourage students to consider intellectual property strategies in their future entrepreneurial endeavors.

2. Workshop Agenda: The workshop was structured over two days, comprising a series of interactive sessions, presentations, case discussions, and hands-on activities. The agenda for each day was as follows:

Day 1:

- Introduction to Intellectual Property Rights and its relevance in the business landscape.
- Overview of different types of intellectual property and their characteristics.
- Understanding the legal aspects of intellectual property protection.
- Case studies on successful intellectual property strategies in various industries.
- Interactive discussions and Q&A sessions.

Day 2:

11/11/2021

NOTICE

All the **MBA 1st year students** hereby informed that the institute has organized a Two Days Workshop on "Intellectual Property Rights on 13-14th Nov 2021. The details of the program are as given below :

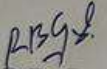
Two Days Workshop
On
"Intellectual Property Rights"

Date: 13th & 14th Nov 2021

Timing: 9.30 am to 3.30 pm

Venue: Seminar Hall

Institute dress code is must. Kindly note.


Dr. R.B. Gawali
Coordinator-Learning & Development


Dr. B.M. Londhe
Director

Amrutvahini Institute of Management & Business Administration
Nashik-Pune Highway, Ghulewadi, Sangamner: 422608

Two Days Workshop

On

“Intellectual Property Rights”

Date: 13th & 14th Nov 2021

Timing: 9.30 am to 3.30 pm

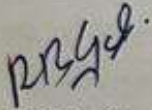
Venue: Seminar Hall

Workshop Schedule

Day 1 13/11/2021	Session I 10.30 am to 12.30 am	Session II 1.30 pm to 3.00 pm
	“Introduction To Intellectual Property Rights” By Bharati Dole IPR Expert Pune	“Case Studies on IPR in Various Industries” By Bharati Dole IPR Expert Pune
Day 2 14/11/2021	Session III 10.30 am to 12.30 am	Session IV 1.30 pm to 3.00 pm
	“Patents, Copyrights, Trademarks & Trade marks” By Advt H.R. Deochakke Sangamner	“Practical insights into the process of filing and obtaining patents” By Eknath Bayas Asstt Professor Amrutvahini Engineering Sangamner

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Nashik Pune Highway, Ghulewadi, Sangamner: 422608

participation and stimulated critical thinking. We believe that the knowledge and skills gained during the workshop will benefit the participants in their future careers and entrepreneurial endeavors.



Dr. R.B. Gawali
Coordinator-Learning & Development

CC to : Sanstha Office

27/11/2022

To
The Director
AIMBA, Sangamner

Subject: Report on Two-Day Workshop on Research Methodology

Dear Sir,

I am pleased to present a report on the two-day workshop on Research Methodology conducted at our MBA Institute on 25th -26th Nov 2022. The workshop aimed to equip MBA students with the necessary knowledge and skills to conduct research effectively, enabling them to pursue rigorous academic research and make informed business decisions based on sound research practices.

1. Workshop Objectives: The primary objectives of the workshop were as follows: a. To introduce students to the fundamental concepts and principles of research methodology. b. To familiarize students with various research designs, data collection methods, and analysis techniques. c. To provide practical guidance on developing research proposals and conducting literature reviews. d. To enhance students' understanding of statistical analysis and data interpretation. e. To foster critical thinking and analytical skills necessary for conducting robust research. f. To encourage students to apply research methodologies to real-world business problems.

2. Workshop Agenda: The workshop was designed as an interactive and hands-on learning experience, comprising a combination of lectures, discussions, and practical exercises. The agenda for each day was as follows:

Day 1:

- Introduction to Research Methodology: Overview of research objectives, types of research, and the research process.
- Research Design: Understanding various research designs, including quantitative, qualitative, and mixed methods.
- Data Collection Methods: Exploring primary and secondary data collection methods, surveys, interviews, observations, and case studies.
- Introduction to Sampling Techniques: Understanding sampling methods and their application in research studies.

• Practical exercises and case studies to reinforce concepts.

Day 2:

• **Data Analysis Techniques:** Introduction to statistical analysis, including descriptive and inferential statistics.

• **Statistical Software:** Hands-on training on statistical software tools commonly used in research analysis.

• **Interpretation of Research Findings:** Understanding how to interpret research results and draw meaningful conclusions.

• **Research Proposal Development:** Guidelines and best practices for developing a comprehensive research proposal.

• **Ethical Considerations in Research:** Exploring ethical guidelines and considerations in conducting research.

• Closing remarks and feedback session.

3. **Workshop Facilitators:** The workshop featured experienced faculty members and industry experts with a strong background in research methodology and extensive practical knowledge. Their expertise in the field of research provided participants with valuable insights and guidance throughout the workshop.

4. **Participant Engagement:** The workshop witnessed enthusiastic participation from MBA students, who actively engaged in discussions, asked insightful questions, and shared their experiences related to research. The practical exercises and case studies encouraged participants to apply the concepts learned and gain a hands-on understanding of research methodology.

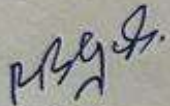
5. **Key Takeaways:** The workshop provided several key takeaways for the participants, including:
a. A comprehensive understanding of research methodology and its application in business contexts.
b. Knowledge of different research designs and data collection methods suitable for various research objectives.
c. Skills in data analysis techniques and statistical software tools commonly used in research studies.
d. Ability to critically evaluate research findings and draw meaningful conclusions.
e. Proficiency in developing research proposals that adhere to ethical guidelines.
f. Enhanced critical thinking and analytical skills necessary for conducting rigorous research.

6. **Feedback and Evaluation:** Feedback surveys were distributed at the end of the workshop to gather participants' feedback on various aspects of the event. The feedback received was overwhelmingly positive, with participants expressing their satisfaction with the workshop.

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content, delivery, and overall organization. Participants appreciated the interactive nature of the workshop and the practical exercises that allowed them to apply their learning.

7. Conclusion: The two-day workshop on Research Methodology successfully provided MBA students with a solid foundation in research practices and methodology. The event facilitated a collaborative learning environment



Dr. R.B. Gawali
Coordinator-Learning & Development

CC to : Sanstha Office

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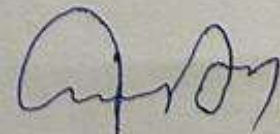
Contact No.: +91 02425 259015,

Cell No: 9822267298/8788672960/9922424591

Website: www.amrutimba.org | Email: directoraimba@yahoo.co.in

TWO DAYS WORKSHOP ON RESEARCH METHODOLOGY 25th -26th November 2021.

Day	Session – 1 9.30 am to 11.00 am	Session – 2 11.15 am to 12.30 pm	Session – 3 01.30 pm to 0 3.00 pm
1st	Current Opportunities and Challenges in Management Research	How to Identify and State Research Problems?	Research Design Methods
Speaker	Dr. B.M. Londhe Director Amrutvahini MBA Sangamner.	Dr. Rahul Khandelwal Asstt. Professor IMS, Ahmednagar	Yogesh Gaikwad Associate Professor MET, Nashik
Day	Session – 5 9.30 am to 11.00 am	Session – 6 11.15 am to 12.30 pm	Session – 7 01.30 pm to 0 2.45
2nd	How to select right sample?	Data analysis Tools and Techniques	Preparing and writing Research Paper/Research Report/Thesis
Speaker	Dr. Rahul Chauhan Asst. Professor Parul Institute of Business Administration Baroda	Dr. Rahul Chauhan Asst. Professor Parul Institute of Business Administration Baroda	Dr. Rahul Chauhan Asst. Professor Parul Institute of Business Administration Baroda



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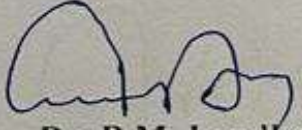
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20/11/2021

Notice

All the MBA students are hereby inform that the institute is organizing “**Two Days Workshop on Research Methodology**” during 25th -26th Nov 2021. The objective behind workshop is to inculcate the research culture among students and to develop a scientific approach in learning to get quality result. Kindly Note.

RBG
Dr. R.B. Gawali
Coordinator-Learning & Development


Dr. B.M. Londhe
Director, AIMBA

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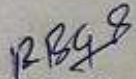
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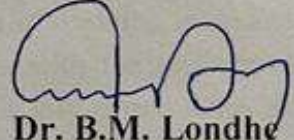
Website: www.amrutimba.org | Email: directoraimba@yahoo.co.in

20/11/2021

Notice

All the faculty members hereby informed that the institute is organizing "Two Days Workshop on Research Methodology" during 25th -26th Nov 2021. The objective behind workshop is to improve the quality of research & teaching to inculcate the research culture among students. Kindly Note.


Dr. R.B. Gawali
Coordinator-Learning & Development


Dr. B.M. Londhe
Director.AIMBA

3rd June 2022

The Director
AIMBA,
Sangamner

Subject: Report on 2 Days Entrepreneurship Development Program

Dear Sir,

I am pleased to present a report on the three-day Entrepreneurship Development Program conducted at our from 1st-2nd June 2022. The program aimed to cultivate an entrepreneurial mindset among MBA students and equip them with the knowledge, skills, and inspiration needed to pursue entrepreneurial ventures.

1. Program Objectives: The primary objectives of the Entrepreneurship Development Program were as follows: a. To introduce students to the fundamentals of entrepreneurship and the entrepreneurial ecosystem. b. To provide insights into identifying entrepreneurial opportunities and evaluating their feasibility. c. To develop the necessary entrepreneurial skills, including innovation, creativity, and risk management. d. To familiarize students with the process of developing a business plan and securing funding for startup ventures. e. To inspire and motivate students to explore entrepreneurial careers and contribute to economic growth.

2. Program Agenda: The three-day program consisted of a comprehensive schedule of interactive sessions, expert talks, workshops, and practical exercises. The agenda for each day was as follows:

Day 1:

- Introduction to Entrepreneurship: Overview of entrepreneurship, its importance, and its impact on the economy.
- Entrepreneurial Mindset: Exploring the mindset and characteristics of successful entrepreneurs.
- Identifying Entrepreneurial Opportunities: Techniques for recognizing potential business ideas and evaluating their viability.
- Market Research and Customer Analysis: Understanding the importance of market research and analyzing target customers.
- Entrepreneurial Case Studies: Reviewing successful entrepreneurial ventures and drawing lessons from their experiences.

Day 2:

- Business Model Canvas: Practical training on using the business model canvas to develop a comprehensive business model.
- Financial Planning for Startups: Introduction to financial forecasting, budgeting, and resource allocation for new ventures.
- Marketing and Sales Strategies: Exploring effective marketing strategies, customer acquisition, and sales techniques.
- Legal and Regulatory Considerations: Addressing legal and regulatory aspects of starting and operating a business.
- Mentorship and Networking: Discussing the significance of mentorship and networking for aspiring entrepreneurs.

Day 3:

- Business Plan Development: Hands-on workshop on developing a comprehensive business plan, including vision, mission, and strategies.
- Funding and Investment: Understanding various sources of funding, such as bootstrapping, venture capital, and crowdfunding.
- Pitching and Presentation Skills: Training on crafting a compelling pitch and delivering a persuasive presentation.
- Entrepreneurial Success Stories: Inviting successful entrepreneurs to share their experiences, challenges, and lessons learned.
- Closing remarks and certificate distribution.

3. Program Facilitators: The Entrepreneurship Development Program featured a diverse group of facilitators, including experienced entrepreneurs, industry experts, and faculty members with expertise in entrepreneurship and startup ventures. Their practical knowledge, industry insights, and real-world experiences added significant value to the program.

4. Participant Engagement: Participants actively engaged in discussions, participated in workshops and group activities, and collaborated with their peers. They shared their own entrepreneurial ideas, sought feedback, and networked with facilitators and fellow participants. The interactive and experiential nature of the program fostered an environment conducive to learning and collaboration.

5. Key Takeaways: The Entrepreneurship Development Program provided several key takeaways for the participants, including: a. An understanding of the entrepreneurial mindset and the

Amrutvahini Institute of Management and Business Administration
Nashik Pune Highway, Ghulewadi, Sangamner: 422608

characteristics of successful entrepreneurs. b. Knowledge of the key elements involved in identifying and evaluating entrepreneurial opportunities. c. Skills in developing business models, conducting market research, and creating comprehensive business plans. d. Awareness of legal, financial, and marketing considerations in starting and operating a business. e. Insights into funding options and investment strategies for startup ventures. f. Inspiration and motivation to pursue

R.B. Gawali

Dr. R.B. Gawali
Coordinator-Learning & Development

CC to : Sanstha Office

Amrutvahini Institute of Management and Business Administration, Sangamner

01/06/2022

To,
The Chief Executive
AS&SVS, Amrutnagar,
Sangamner:422608

Sub: Approval and Sanction of Budget to Execute Three Days Entrepreneurship Development Programme

Dear Sir,

Under Learning and Development cell of Institute, we always use to conduct such a activities which ensures the skills and knowledge development of students which helps in enhancing the employability of the students and make students industry ready. As a part of it, we are organizing a **Three Days Entrepreneurship Development Programme at our Institute** in association with Udyogwardhini, Nashik. This programme is scheduled during 1-2nd June 2022. **During Three Days programme, quality, competent industry persons, entrepreneurs and consultants will conduct around 4 sessions at our institute on various aspects of entrepreneurship in first two days of the EDP. This 3 day EDP program also include a industrial visit to Sahyadri Agro Farm, Nashik and other two companies. The outcome of this training programme is to let students know how to start and build up their start ups. Besides this organizing such programmes receives credits from the NAAC and other authorized bodies like AICTE,DTE and University which act as a strengthening points to promote our students.**

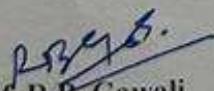
The tentative expenses for conducting two days Entrepreneurship Development programme is as under:

Sr	Particulars of Expenses	Amount [Rs.]
1	Guest Felicitation (4 Bouquets)	320.00
2	Break fast, Lunch and Dinner (4 Guests)	1500.00
3	*Training Programme Fees (Rs.150 per Students*180 Expected Participants)	27000.00
	Total Expenses	28820.00
	(Twenty Eight Thousand Eight Thousand and Eight Hundred Twnty Rupees Only	

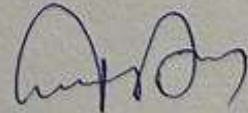
The participants will get training material and certificate for attending and participating in 3 Days EDP.

We request you to approve and sanction the Total Budget of Rs.28820.00/- (Twenty Eight Thousand Eight Thousand and Eight Hundred Twenty Rupees Only) to incur 3 days EDP Expenses for successful execution of programme.

Thanking you,

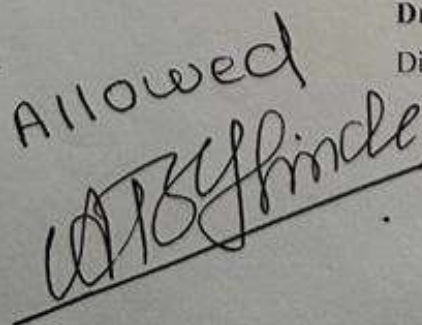

Prof. R.B. Gawali

Learning and Development-Coordinator



Dr. B.M. Londhe

Director

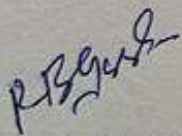
Allowed

Dr. B.M. Londhe

Amrutvahini Institute of Management and Business Administration,
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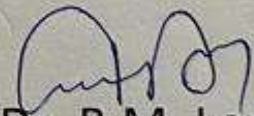
31st May 2022

Notice

All the MBA Students hereby informed that the **Three Days Entrepreneurship Development Programme** is organized at our Institute during 1-3rd June 2022 to foster the spirit of Entrepreneurship. **Udyogwardhini**, one of the reputed **Nasik based organization** is going to **conduct this programme**. The programme consists of **4 expert's sessions** for the first two days backed by **Industrial tour to Sahyadri Agro Farm** on the 3rd day. Institute's Dress code is Must. Kindly note.



Prof. R.B. Gawali
Coordinator-Learning and Development



Dr. B.M. Londhe
Director

5/25/23, 10:42 AM

Welcome to Rediffmail: Inbox

rediffmail

Mailbox of ravindra_gawali

Subject: Offline EAC program schedule.

From: Udyogwardhini <udyogwardhinievents@gmail.com> on Tue, 31 May 2022 12:09:19

To: ravindra_gawali@rediffmail.com

Hello Sir,

Greetings for the day!

Kindly find the **Entrepreneurship Awareness Camp (EAC)** to be conducted for your institute on the **1st & 2nd of June 2022.**

The schedule will be:

Program Details-

Program - Entrepreneurship Awareness Camp

- 1. On 1st June 2022 - The whole day session will be conducted by Mr.Sunil Chandak sir**
- 2. On 2nd June 2022 - in the first half - Mr.Yogesh Baheti sir
- second half - Mr.Deepak Maniyar**

Kindly find the syllabus pdf attached to this mail.

Please feel free to get back to us in case of any queries.

Waiting for your kind reply!

Warm regards,
Shivani Sonawane.
7387731639

Udyogwardhini

 **UDYOGWARDHINI**
...Creating Opportunities
An ISO 9001:2015 Certified Organisation

"WE BUILD YOUR ENTREPRENEURIAL FUTURE"
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Study Material
For
Budding Entrepreneurs !

Prepared By



Sponsored By



Department of Science and Technology,
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**National Science Technology Entrepreneurship
Development Board (NSTEDB)**
Department of Science & Technology, New Delhi.
Under DST-NIMAT Project

Under the Guidance of :



EDII, Ahmedabad

**Entrepreneurship Development Institute of
India, Ahmedabad**

Entrepreneurship & Skill Development Institute

About us:

Udyogwardhini Shikshan Sanstha is an Entrepreneurship and Skill Development Academy established in 1995. We are on the mission of creating an ecosystem which promotes and supports Entrepreneurship. It is a unique and creative training organization which designs Entrepreneurship & Skill Development courses of trades which are in demand & practical oriented to suit market requirement. Udyogwardhini has been able to create a strong team of 50,000+ Entrepreneurs so far. The journey so far has been greatly inspiring for us and we are fully dedicated to serve the Nation.

Vision & Mission:

To become most vibrant Entrepreneurship & Skill Development Training Provider where learners are empowered to accept challenges of the fast changing world with deep rooted ethics & values.

Our mission is to create 1,00,000 Sustainable Enterprises by creating an ecosystem where budding entrepreneurs will get one stop guidance:

- To conceive & incubate ideas
- To inculcate entrepreneurial skills
- Get linkages for Finance-market technology-exports etc
- Get mentoring support to establish sustainable enterprise.

Achievements :

- Udyogwardhini through its dedicated team of trainers & associates trained over 50,000 budding entrepreneurs in various trade at a country's highest success rate of 81% who started their small scale enterprises.
- More than 500 Entrepreneurs of Udyogwardhini have now crossed turnover of 10 crores.
- Developed first women industrial 'K Zone' & 'Industrial Premises Society' in MIDC Ambad.

Awards :

- 'Inaugural National Science & Tech Entrepreneur Trainer' award from DST, 1992
- 'Best Entrepreneur Trainer' Award from Entrepreneur's International, 1994.
- 'National Entrepreneur Trainer' Award from EDII, 1999
- 'Shetimitra' from Govt of Maharashtra, 2000.
- 'Best NGO Partner' from Tata Housing Dev Ltd, 2012-13-14
- 'Business Icons of Nashik' by Lokmat, 2014

Entrepreneurship Development Programs:

A) General Entrepreneurship Development Program (EDP):

Complete guidance for budding entrepreneurs right from idea selection to its implementation and support till business establishment.

B) Financial Sector EDP:

One stop guidance on Share Market, Commodity, Currency, Mutual Funds, Insurance and Banking to start up in most lucrative financial sector.

C) Solar Sector EDP:

Get empowered with Technical & Practical knowledge to start up in this 'Sun'rise 'Solar' industry along with knowledge of Govt Schemes & Subsidies to be part of 100 GW energy production target of Govt of India.

D) Export and Import with Global Marketing:

Get A to Z Knowledge of Imports & Exports right from IE code up to safe international transactions along with Govt Incentives to become star exporter to bridge the Global gap to make India super power.

E) Food Processing EDP:

Join evergreen & ever growing food processing sector by setting through & practical knowledge of food-fruits-vegetable-milk processing to tap huge indigenous & international market along with Govt schemes & incentives.

F) Construction Sector EDP:

Infrastructure & Housing are key movers of Indian Economy. Be a part of its development by setting detailed practical knowledge of construction industry.

G) IPR and Patent Course:

Get practical knowledge to protect & patent your innovative concepts, products through thorough knowledge of IPR, its process & documentation.

H) Women EDP:

A course specially designed for wanna be women entrepreneurs with women centric training, opportunities and business plans.

I) Entrepreneurship Awareness Camp:

Inculcating entrepreneurial competencies in your college campus and shaping your ideas. A 2-3 days workshops includes goal setting, business ideas and entrepreneurs meet.

J) Faculty Development Program for Entrepreneurship Development

We aim at equipping teachers with skills and knowledge about entrepreneurship and spread awareness about entrepreneurship.

Workshops for Start-ups:

- A) Design Thinking
- B) Zero to One Crore
- C) Idea to IPO
- D) Artificial Intelligence
- E) Machine Learning
- F) Internet of Things

Skill Development Courses:

- Mobile Repairing
- Tally ERP 9 with GST
- Equity Dealer
- Computer Hardware & Networking
- Tailoring (SMO)
- Assistant Mason
- Assistant Electrician
- Assistant Painter
- Assistant Barbender & Steel Fixer
- Mobile Tower Repair & Maintenance
- CNC Operating & Programming
- VMC Operating & Programming

Ashoka Training Institute Courses:

ATI has been providing practical education in construction sector to bridge the gap between theory and actual practice. We aim at creating quality builders, developers, contractors and supervisors having financial and marketing knowledge. ATI in collaboration with Udyogwardhini offers following courses

- 1) Site Engineer Course
- 2) Road & Bridge Engineer Course
- 3) Tendering & Rate Analysis Course
- 4) Project Management Course - Highway & Building
- 5) Real Estate Development Program

Share Market Courses:

- A) **Basic Share Market**
Shares, F&O, Commodity, Currency, ETF etc.
- B) **Advance Technical Analysis**
Technical Chart analysis in Live Market.
- C) **Intraday Trading Technical**
How to Identify Patterns, low risk trade
- B) **Options & Options Strategies**
Introduction to Options & Risk Management

Strategic Tie Ups & Partners:



Products & Services:

• 500 Project Report CD:

We have developed a unique CD which contains detailed Project Report of over 500 different Businesses / industries. It also includes:

- a) Project selection and Production procedure
- b) Financial and Marketing informations
- c) Info about Govt Schemes, subsidies & Loans procedure.

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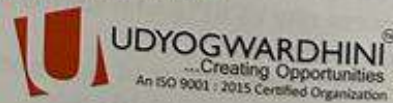
- a) Equity, F&O and Derivatives market Trading.
- b) Mutual Fund Investments and Trading
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• Business Development Counseling:

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Fax No.(02425) 259015 DTE Code:- 5324, Savitribai Phule Pune University Code:- 0581

www.amrutaimba.org E-mail : directoraimba@yahoo.in

3.2.2.1

Total number of workshops/seminars/conferences including programs conducted on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship year wise during last five years

2022-23



Amrutvahini Sheti & Shikshan Vikas Sanstha's

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Ref. AIMBA/ T1

Date: 16/03/2022

Two days Personality and Soft Skills Development Program Report

Speaker: Mr. Siddarth Prabhakar,
Director, Serial Entrepreneur & Corporate Trainer,
Celebrity School, Mumbai

Dates: 15/03/2022 to 16/03/2022

Target Audience: MBA Students, Faculty, and Staff

Venue: AIMBA Seminar Hall

Mr. Prabhakar's "**Personality and Soft Skills Development**" training was a journey of self-discovery and unleashing hidden potential. Participants, from shy students to seasoned faculty, embarked on a two-day adventure, honing their personalities and mastering skills for professional and personal success.

Day One: The first day focused on introspection and unleashing inner strengths. Mr. Prabhakar guided participants through self-awareness exercises, helping them identify personal values, communication styles, and leadership potential. They also learned to manage stress, build resilience, and cultivate a positive mindset.

Day Two: The second day focused on mastering the essential soft skills that elevate personal and professional interactions. Participants practiced effective communication, teamwork, and conflict resolution techniques. They honed their presentation skills, learned to build rapport, and discovered the power of empathy and emotional intelligence.

Student Feedback: Participants appreciated Mr. Prabhakar's engaging storytelling, real-world examples, and practical exercises. **Some key takeaways:**

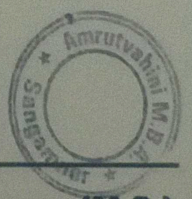
"Mr. Prabhakar's insights helped me understand myself better and build confidence in my interactions."

"I feel equipped with valuable soft skills that will enhance my teamwork, leadership, and overall communication effectiveness."

"The training not only empowered me professionally but also helped me cultivate a more positive and resilient mindset."

Conclusion:

"Personality and Soft Skills Development" training proved to be a transformative experience. Mr. Prabhakar's expert guidance and interactive approach provided participants with the tools to blossom into well-rounded individuals, equipped to shine in diverse situations. This transformation will undoubtedly ripple through their academic and professional journeys, leaving



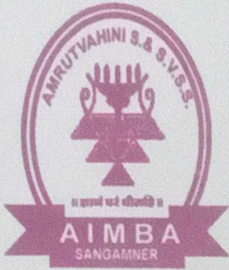
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• **website : www.amrutimba.org**



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Ref. AIMBA / TV-

Date : 16 / 09 / 2022

them better equipped to build meaningful connections, lead with confidence, and navigate the world with grace and effectiveness.

Dr. R.B. Gawali
Coordinator-Learning & Development



Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

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Ref. AIMBA / TP

Date : 29/03/2022

Workshop Report: Basics of Accounting, Share Market, Banks, Income Tax, and Finance

Resource Person: CA Akash Agrwal

Dates: 28/03/2022 to 29/03/2022

Target Audience: MBA Students, Faculty, and Staff

Venue: AIMBA Seminar Hall

A two-day workshop on the "Basics of Accounting, Share Market, Banks, Income Tax, and Finance" was conducted from March 28 to March 29, 2022. The workshop aimed to provide valuable insights into crucial financial aspects and was tailored for MBA students, faculty, and staff.

The primary objective of the workshop was to enhance the financial literacy of the participants, enabling them to grasp fundamental concepts related to accounting, share market dynamics, banking operations, income tax procedures, and overall financial management.

The workshop was led by the distinguished Chartered Accountant, CA Akash Agrwal. With extensive experience in the field, CA Agrwal brought a wealth of practical knowledge and expertise to the sessions. His interactive teaching style and real-world examples engaged the participants throughout the workshop.

The workshop covered a comprehensive topics including:

1. Basics of Accounting:

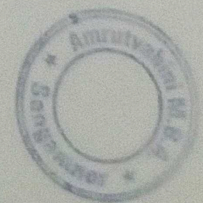
- Fundamental accounting principles
- Financial statements and their interpretation
- Share Market:

2. Introduction to stock exchanges

- Understanding stock markets and investment strategies

3. Banks:

- Banking operations and services
- Role of banks in the economy



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Date : 29/03/20 22

4. Income Tax:

- Overview of income tax regulations
- Tax planning and compliance

5. Finance:

- Financial management principles
- Budgeting and financial decision-making

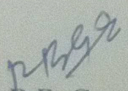
The workshop catered to a diverse audience, primarily consisting of MBA students, faculty, and staff members. This diverse mix ensured a broad spectrum of perspectives and created an interactive learning environment. The workshop employed a combination of lectures, case studies, and group discussions to foster a participative learning experience. CA Agrwal encouraged questions and discussions, making the sessions dynamic and engaging for the participants.

Participant Feedback:

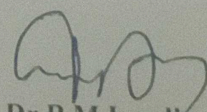
Participants provided overwhelmingly positive feedback, highlighting the clarity of content, relevance to real-world scenarios, and the expertise of the resource person. Many expressed gratitude for the practical insights gained during the workshop.

Conclusion:

The workshop on the Basics of Accounting, Share Market, Banks, Income Tax, and Finance proved to be a valuable learning experience for MBA students, faculty, and staff. It not only enhanced financial literacy but also equipped participants with practical knowledge applicable in their academic and professional pursuits.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

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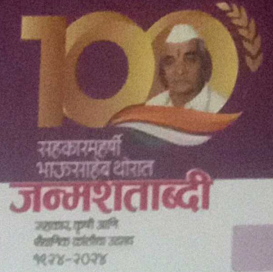
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Reg. AIMBA / TP-RDP

Date : 2 / 6 / 2022

Report on the Two-Day Entrepreneurship Development Program

Topic: Two days EDP Program

Resource Persons:

Mr. Suni Chandakm, Founder and Managing Director, Udyogwardhini, Nashik
Mr. Yogesh Baheti, Career and Parenting Coach
Mr. Mukund Patwardhan, Founder and CEO, Socialum Digital Media
Mr. Swapnil Lande, Entrepreneur

Dates: June 1-2, 2022

Venue: AIMBA Seminar Hall

Target Audience: MBA Students, Faculty & Staff

The AIMBA Seminar Hall buzzed with excitement and a spark of possibility as an ambitious group of MBA students, faculty, and staff embarked on a two-day journey into the world of entrepreneurship. Renowned figures from diverse business spheres and an established entrepreneur shared their unique insights, igniting the entrepreneurial spirit within the participants.

Day 1:

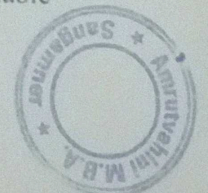
Mr. Suni Chandakm set the stage by demystifying the entrepreneurial journey. He shared his inspiring story, highlighting the challenges and rewards of venture building, and offered a practical roadmap for converting ideas into viable businesses. He explained the participants about preparation of business plan.

Mr. Mukund Patwardhan navigated the digital landscape, showcasing the immense opportunities that online platforms offer entrepreneurs. He provided expert tips and strategies for utilizing digital marketing to launch and scale businesses effectively.

Interactive Workshops: Participants collaborated in brainstorming sessions, learning to generate, refine, and validate business ideas with a critical eye. The air crackled with creativity as diverse concepts took shape under the guidance of experienced facilitators.

Day 2:

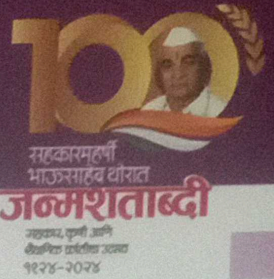
From Idea to Execution: Participants dived deeper into the practicalities of business planning. They learned to conduct market research, develop financial projections, and create actionable plans for launching their ventures.





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Reg. AIMBA / TP-RDP

Date : 2 / 6 / 2022

Industry Insights: Real-world entrepreneur, Mr. Swapnil Lande, shared his journey, offering valuable firsthand insights into the specific challenges and opportunities within his industry. This session provided participants with a grounded perspective and actionable tips for navigating their chosen fields.

Mr. Yogesh Baheti shifted the focus inwards, addressing the crucial aspect of personal well-being in the entrepreneurial journey. He delivered insightful sessions on stress management, resilience building, and maintaining a healthy work-life balance, crucial for navigating the inevitable ups and downs of entrepreneurship.

Beyond the Program: The program concluded with a networking session, fostering connections between aspiring entrepreneurs and industry experts. Each participant also received personalized feedback and actionable steps to progress their business ideas.

Student's Feedback:

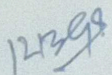
Enthusiasm and a newfound sense of possibility filled the air as participants expressed their appreciation. Some key takeaways resonated strongly:

"This program opened my eyes to the potential of entrepreneurship and gave me the tools to turn my ideas into reality."

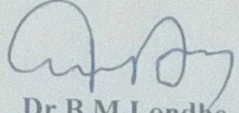
"The practical sessions on business planning and pitching were incredibly helpful, equipping me with the confidence to approach investors."

"The emphasis on personal well-being was an eye-opener; I now understand the importance of mental and physical resilience in this journey."

Two-day Entrepreneurship Development Program proved to be a transformative experience for the AIMBA community. The diverse expertise of the resource persons, coupled with insightful workshops, practical guidance, and real-world perspectives, ignited the entrepreneurial spirit within the participants and empowered them to take the first steps towards launching their own ventures. This impactful program undoubtedly serves as a catalyst for fostering a culture of innovation and entrepreneurship within AIMBA.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
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in appreciation of active participation & contribution to shared learning and

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Entrepreneurship Awareness Camp

Duration : 01-02 Jun _ 17 Jun 2022 at Sangamner

Association with



Date: 08-06-22
Place: Nashik

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Director, Amrutvahini Institute of Management
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Director, Udyogwardhini



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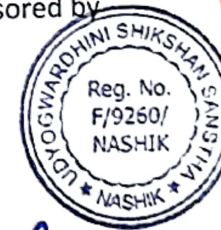


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Place: Nashik

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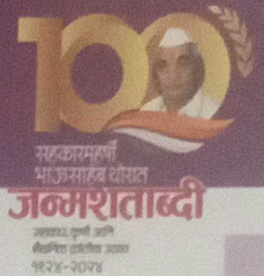
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Reg. AIMBA / 

Date 23 / 11 / 2023

Report on the Employability Enhancement Training Program

Resource Person: Vahida Pathan,
Founder and Corporate Trainer,
Neo Care Services, Pune

Date: 23/11/2023

Target Audience: MBA Students and Faculty

Venue: AIMBA Seminar Hall

Ms. Pathan's "Employability Enhancement Development Program" was an electrifying journey of self-discovery and career optimization. From dawn to dusk, MBA students and faculty alike buzzed with excitement as they unlocked their potential and charted their paths to professional success.

Morning Session

Ms. Pathan kicked off the day by painting a vivid picture of the current job market, highlighting its trends, booming industries, and sought-after skills. Students then embarked on a journey of self-reflection, identifying their strengths, weaknesses, and aspirations. Armed with this newfound awareness, they crafted compelling personal brands and captivating elevator pitches, ready to shine in any professional setting.

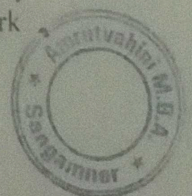
Technical Tooling Up: Technical prowess is key, and Ms. Pathan ensured students were equipped with the tools of the trade. Whether it was data analysis, financial modeling, project management, or communication technologies, interactive sessions provided hands-on practice with essential tools, transforming students into tech-savvy professionals.

Soft Skills Sharpening: Ms. Pathan emphasized the power of soft skills, guiding students through interactive exercises to hone their teamwork, leadership, problem-solving, and conflict resolution abilities. They learned to connect, collaborate, and navigate challenges with ease, becoming well-rounded individuals ready to excel in any team environment.

Resume & Cover Letter Craft: From blank page to attention-grabbing masterpiece, Ms. Pathan guided students through the art of crafting impactful resumes and cover letters tailored to specific jobs. With practical tips and personalized feedback, students left equipped to showcase their skills and land dream interviews.

Afternoon Ascension:

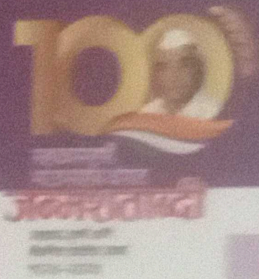
The afternoon session saw students soar to new heights as Ms. Pathan focused on practical career strategies. Mock interviews simulated real-world scenarios, providing valuable feedback on body language, communication style, and effective answering techniques. Students learned to network





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AIMBA / TP

Date 23/11/2023

like pros, mastering valuable platforms like LinkedIn and exploring impactful job search strategies.

Students and faculty appreciated Ms. Pathan's dynamic delivery, relatable examples, and practical exercises.

Some key takeaways:

"Ms. Pathan's insights helped me understand my strengths and build a personal brand that resonates with my career goals."

"I feel confident tackling interviews now, thanks to the mock sessions and valuable feedback."

"The program not only equipped me with technical skills but also instilled a mindset of continuous learning and adaptability."

Conclusion: Ms. Pathan's Employability Enhancement Development Program proved to be an empowering and transformative experience. By offering actionable insights, practical tools, and a supportive environment, she ignited a passion for career development in students and faculty alike.

Dr. R.B. Gawali
Coordinator-Learning & Development



Dr. B.M. Londhe
Director, AIMBA

Amrutvahini Institute of Management & Business Administration, Sangamner

Amrutvahini MBA Family

Welcomes



Resource Person: Vahida Pathan
Founder NeoRare Services LLP, Pune

Type of Training : Induction Training Program
Theme : Campus to Corporate-Employability Enhancement Program
Day & Date : Wednesday, 23rd Nov 2022
Timing : Morning Session: 9.30 am to 12.30 pm
Lunch Break: 12.30 pm to 1.30 pm
Afternoon Session: 1.30 pm to 3.30 pm

Content of Program

1. Professional Email Writing
2. Problem Solving
3. Managing Emotions at work place
5. Organisational Skills
6. Professionalism In relationsh
7. Effective Time Management
8. Importance of Work ethics
9. Positive attitude .

The Teaching Pedagogy will be as follows

1. Presentation - PPT
2. Role play
3. Participative learning
4. Interactive
5. Games and Activity


DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner

Vahida Pathan is a Founder of NeoRare Services LLP. She has a wide 10 years of experience in Soft Skills, and Employability Training and Placements. By qualification she is MBA with Human Resource specialisation. She is also a Philanthropist and a social worker, keen concern for Poor Child education and well fare , Senior Citizen Rehabilitation and Blind.

A Self directed enthusiastic educator and counsellor, success Coach, in the design of challenging, enriching & innovative activities that address the diverse interests and needs of placements of aspiring Fresher candidates. Have reasonable confidence in making a positive impact on the management skills. Proven abilities to conduct workshops on personality development, while supervising the development of all HR functions such as interviewing, and professional development.

All of you put your hand together and welcome Wahida Pathan

I request Dr. B.M. Londhe sir to felicitate Vahida Pathan today's resource person who is going to share her ideas and experiences through her popular program entitled "Campus to Corporate-Employability Enhancement Program". All her training sessions revolves around What can be done to enhance the employability of the Management students. Be ready with your note pads pen and pencil and actively engage in session with your mind body and heart.

Now I request Dr. R.B. Gawali sir to introduce about the background of induction training and it's aims and objectives

Thank you sir

Now I request honourable Director Dr. B.M. Londhe sir to share few words on this occasion

Now I request Vahida Mam to commence the session

Key Learning Takeaways



DIRECTOR

Amrutvahini Institute of Management
& Business Administration, Sangamner

**Amrutvahini Institute of Management and Business
Administration,**

Nashik Pune Highway, Amrutnagar, Sangamner: 422608

Tal: Sangamner, Dist: Ahmednagar, State: Maharashtra

Campus To Corporate : Employability Enhancement Program

Resource Person: Vahida Pathan

Founder, NeoRare Services LLP, Pune

Day & Date: Wed, 23/11/2022

Guest Arrival	09.00 am to 09.30 am
Tea/Coffee/Breakfast	09.00 am to 09.30 am
Welcome, Introduction and Felicitation	09.30 am to 09.33 am
Learning and Development Coordinator's Address	09.34 am to 09.37 am
Director's Address	09.38 am to 09.41 am
Commencement of Session 1	09.42 am to 11.20 am
Short Break	11.21 am to 11.30 am
Session 2	11.30 am to 12.30 pm
Lunch Break	12.30 pm to 01.30 pm
Session 3	01.30 pm to 02.30 pm
Session 4	02.30 pm to 03.30 pm
Vote of Thanks	03.30 pm to 03.35 pm
Departure	



Vahida Pathan

DIRECTOR

**Amrutvahini Institute of Management
& Business Administration, Sangamner**

Campus To Corporate : Employability Enhancement Program

Resource Person: Vahida Pathan

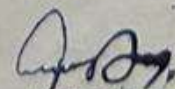
Founder, NeoRare Services LLP, Pune

Day & Date: Wed, 23/11/2022

Attendance Report

Sr. No	Name of Student	Signature
1	Magab Rushikesh Dilip	Magab
2	Ashish sunil patekar	Ashish
3	Shaikh Rehan Mahemood	Shaikh
4	Gawande Ruchik Anil	Gawande
5	Gosavi Sudhanshu Samir	Gosavi
6	Gosavi Rushikesh Sakhoram	Gosavi
7	Nehe Vishal Rajendra	Nehe
8	Kangune Aniket Abasaheb	Kangune
9	Fatangare saathak Digambar	Fatangare
10	Godse Kunal Kailas	Godse
11	Shaikh Mujib Tarmohammad	Shaikh
12	Matsagar Rambhau Sahebrao	Matsagar
13	Shukla Kanhan Umesh	K. U. Shukla
14	Aher Bhagyashree Vijay kumar	Aher
15	Dongare Projakta Ganpat	Dongare
16	Jaybhaye Ashwini punjiram	A. P. Jaybhaye
17	Ganbote Bhakti Nitin	Ganbote
18	Janvatsarkar harshali vijay	Janvatsarkar
19	shinde vaishnavi Raosaheb	Shinde
20	Raktate komal Babasaheb	Raktate
21	Vidhate Trupti Ashok	Vidhate




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Amrutvahini Institute of Management
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92]	phopse Gayatri sachin	Garett
93)	Dani Shakambhari shankar	S.S. Dani
94)	Sonawane Sakshi Nitin	S.S.
95)	Sahane Pratiksha Ramesh	S.S.
96)	vadak Rushikesh Prakash	Rushi
97)	Narpe pradnya Babaji	Pradnya
98)	Ugale Valshali Balasaheb	Ugale
99)	Kale Ritesh Dnyaneshwar	Ritesh
100)	Kamble Harshal Sanjay	Harshal
101	Achyut Hanikhal paub	Achyut
102	Aniket Ramchandra Patrange	Aniket
103	Shinde Bhushan Niturutti	B.N. Shinde
104	Bhondage Vikas Vasant	Vikas. VB
105	Vithore Akash Jalindar	Vithore
106	Karpe Gunjan Dnyaneshwar	Gunjan
107	Pathan Swaleha Mansoor	Pathan
108	Dinkar Samruddhi Shankar	Dinkar
109	Gunjal Aniket Bhaskar	Aniket



[Signature]
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Campus To Corporate : Employability Enhancement Program

Resource Person: Vahida Pathan

Founder, NeoRare Services LLP, Pune

Day & Date: Wed, 23/11/2022

Attendance Report

Sr. No	Name of Student	Signature
22	Dandime Sagav Manoj	
23	Kshatriya Shraddha Manoj	
24	Jadhav Vasudha Jivan	
25)	Gradark Abhijit Anam	
26)	Ashitosh Bankar Sadgir	
27)	Ghule Nilesh Bhimraj	
28)	Tambe Parnod Rajendra	
29)	Gethe Prashant	
30)	Kurkute Sakshie Ashok.	
31)	Nalkar Rutuja Machindra	
32)	Maid Poonam Sharad	
33)	Gulve Shubham Satish	
34)	Kadam Gokul Shantaram	
35)	Godhe Vaibhav Suresh	
36)	Kuswah Pratiksha Anurmod	
37)	Deshmukh Snehti Dadasaheb	
38)	Rajole Gayatri Sachin	
39)	Petkar Jayesh Krishna	
40)	Wahange Kumbhar Mandrabhan	
41)	Khairnar Nikita Bharat	
42)	Gite Kalyani Sanjay.	



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Resource Person: Vahida Pathan

Founder, NeoRare Services LLP, Pune

Day & Date: Wed, 23/11/2022

Attendance Report

Sr. No	Name of Student	Signature
43)	Barve Apurva Babusahab	Apurva
44)	Salbande Prachi Shivaji	Prachi
45)	Gaikwad Shubham Kishor	Shubham
46)	Lundge Hrushikesh Pralhad	Hrushikesh
47)	Nisol Bhakti Dilip	Bhakti
48)	Shelke Anuja Rajendra	Anuja
49)	Patil Narendra Manohar	N.P.
50)	Shelke Mitali Navnath	Shelke
51)	Pokale Siddhant Laxman	Siddhant
52)	Kotkar Divya Ravindra	Divya
53)	Jadhav Rushikesh Subhash	Rushikesh
54)	Memane Pratiksha Arun	Pratiksha
55)	Dnyaneshwar Sadgir	Dnyaneshwar
56)	Sunita Vairal	Sunita
57)	Warchhure Shantanu Arun	Shantanu
58)	Kolse Appu Eva Sanjay	Appu
59)	Garudkar Prathmesh Mukund	Prathmesh
60)	Jadhav Sakshita Santosh	Sakshita
61)	Kadam Shubham Sunil	Shubham
62)	Udcham Swapnil Basantaram	Udcham
63)	Mhalaskar Shital Sudhakar	Shital




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64)	Pansare Manraj Dwarakanath	<u>Manraj</u>
65)	Waman Sakshi Ram	<u>Waman</u>
66)	Jadhav Dipak Ankuah	<u>D.A. Jadhav</u>
67)	Deshmukh priti Rajendra	<u>Deshmukh</u>
68)	Pawar Amit Vikas	<u>Pawar</u>
69	Kale Shrikant Sanjay	<u>Shrikant</u>
70)	Shinde Apekshita Madhusudan	<u>Shinde</u>
71	Zaware Harshad Balasaheb	<u>Zaware</u>
72	Nawale Sakshi Dipak.	<u>Nawale</u>
73	Bhusare Sushil Balasaheb	<u>Bhusare</u>
74.	Avhad Pratiksha Anil	<u>Avhad</u>
75	Kshirasagar Prashant madhav	<u>Kshirasagar</u>
76	Hande Akshay prabhakar	<u>Hande</u>
77	Godhe Ashwini Kishor	<u>Godhe</u>
78)	Shelar Nikita Anil	<u>Shelar</u>
79)	Padekar Sumanjy Rohides	<u>Padekar</u>
80)	Walave smita Santosh	<u>Walave</u>
81)	Baede Mayue Ashok	<u>Baede</u>
82)	Kanganik Manisha Ashok	<u>Kanganik</u>
83	Shermale Akshay Jagannath	<u>Shermale</u>
84	warungase vidya Navnath	<u>Warungase</u>
85	Inamdar Deepak Jyoti	<u>Inamdar</u>
86	Khakut Suhay Popat	<u>Khakut</u>
87	Matsagar Prashant Tukaram	<u>Matsagar</u>
88	Khajenae Umesh Anil	<u>Khajenae</u>
89)	Kute Tejas Chhaburao	<u>Kute</u>
90)	Nannar Balasaheb Popat	<u>Nannar</u>
91)	Dighe Sujata Sanjay	<u>Dighe</u>



[Signature]
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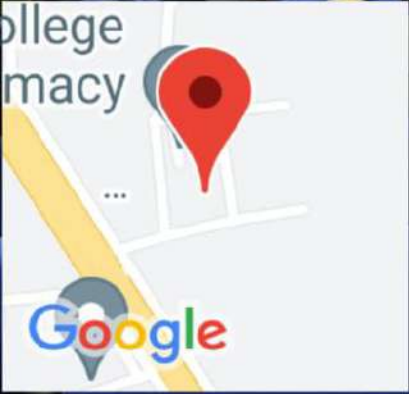
GPS Map Camera



Ghulewadi, Maharashtra, India
J5CG+XWF, Ghulewadi, Maharashtra 422608, India
Lat 19.623445°
Long 74.177819°
23/11/22 09:35 AM



GPS Map Camera

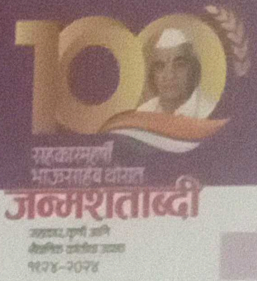


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J5CG+XWF, Ghulewadi, Maharashtra 422608, India
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Long 74.177819°
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Reg. AIMBA / TP

Date : 24 / 11 / 2023

A Report on the Mind, Makeover & Image Training

Resorce person: Ketky Mistry,
Psychologist & Soft Skill Trainer
Pune

Date: November 24, 2023

Venue: AIMBA Seminar Hall

Target Audience: MBA Students and Faculty

Ms. Mistry's "Mind, Makeover & Image" training was a journey of profound personal transformation. The day buzzed with an electrifying energy as MBA students and faculty embarked on a journey to reprogram their minds, refine their presentation, and project an impactful image, both online and offline.

Mental Metamorphosis: The morning session focused on inner strength. Ms. Mistry guided participants through exercises to identify and overcome limiting beliefs, replacing them with a growth mindset. She equipped them with tools for self-awareness, building resilience, and nurturing positive self-talk. Strategies for stress management, including mindfulness and time management, were explored to promote optimal mental well-being. Additionally, critical thinking and problem-solving skills were sharpened through case studies and business-relevant simulations. Participants learned to make informed decisions, leveraging both logic and emotional intelligence, ensuring sound judgment in every situation.

Makeover Magic: The afternoon saw a shift towards external presentation. Ms. Mistry helped participants craft compelling personal brands aligned with their professional aspirations. Through interactive sessions, they honed their communication skills, networking techniques, and leadership abilities, learning to project confidence and influence with every interaction. Body language and non-verbal cues were decoded, empowering participants to use them strategically and make a lasting positive impression. Additionally, Ms. Mistry offered valuable guidance on professional attire, emphasizing how clothing choices can contribute to career success.

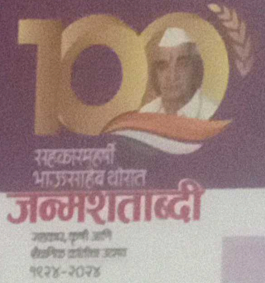
Image Elevation: In the digital age, online presence is key. Ms. Mistry provided insightful tips on managing digital footprints and optimizing social media profiles and LinkedIn, building a strong personal brand online. Participants learned to craft impactful presentations and conquer stage fright, delivering content with confidence and captivating audiences. Negotiation skills were honed, ensuring participants could achieve win-win outcomes in any professional encounter. Finally, Ms. Mistry emphasized the importance of work-life balance for overall well-





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Reg. AIMBA / TR

Date 24/11/2023

being and productivity, offering strategies for managing stress, setting boundaries, and prioritizing self-care.

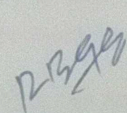
Participant's Feedback: Participants lauded Ms. Mistry's engaging delivery, actionable insights, and practical exercises. **Some key takeaways:**

"Ms. Mistry's tools for **overcoming limiting beliefs** have opened doors to new possibilities in my career."

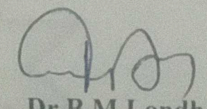
"I feel more confident and empowered to project a positive and impactful image, both online and offline."

"The training provided valuable strategies for managing stress and maintaining a healthy work-life balance."

Ms. Mistry's "Mind, Makeover & Image" training proved to be an empowering and transformative experience. By **offering a holistic approach that addressed both inner and outer strengths, she equipped participants with the tools and confidence to navigate the professional world with finesse and flourish.** This impactful training will undoubtedly leave a lasting legacy, enabling students and faculty to blossom into well-rounded, successful individuals, ready to face any challenge with a positive mindset and a powerful personal brand.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

Amrutvahini MBA Family

Welcomes

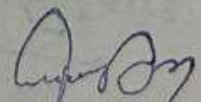


Resource Person: Ketaki Mistry
Founder, Image Consulting Studio

Type of Training : Induction Training Program
Theme : Mind | Makeover | Image
Day & Date : Thursday, 24th Nov 2022
Timing : Morning Session: 9.30 am to 12.30 pm
Lunch Break: 12.30 pm to 1.30 pm
• Afternoon Session: 1.30 pm to 3.30 pm

Content of Training

- Personal Brand building,
- Making lasting impression,
- Communication skills,
- Etiquettes and manners
- Lead to win



DIRECTOR

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Ms Ketki Introduction

Great Morning and Welcome you all in Induction Training Program Let me take this opportunity to introduce today's guest.

Ms. Ketaki Mistry, a person with a deep understanding of Human Psychology and its impact on one's Image, is a Strategic Designer and face of The Image Consulting Studio. She has connected the dots between 3 major aspects of a person – Mind | Makeover | Image.

Ms Ketaki Mistry is working to enhance the personality of C-Level Corporates, Working Professionals, Self Employed Individuals, Students, Home Makers, and Individuals, and they have been able to carve their leadership skills, confidence, personal brand, perception, and much more.

Ms. Ketaki Mistry is an Energetic and Highly Motivated HR, CPD Certified Train the Trainer (TTT) & Soft skill Trainer, and Certified Image Consultant, USA as well as British School of Etiquette (BSoE) certified EQ coach, with International 10+ years of corporate HR experience with Excellent Communication Skills. Also currently working as Head HR and Talent Acquisition with Australia based IT company named xEnabler.

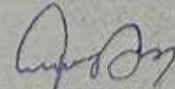
I request Dr. B.M. Londhe sir to felicitate Kettaki Mistry today's resource person who is going to share her ideas and experiences through her popular program entitled "Mind,Makeover and Image". All her training sessions revolves around What can be done to enhance the self esteem and self image of Management students which sighted as a major hurdle behind taking positive result oriented action. Be ready with your note pads, pen and pencil and actively engage in session with your mind body and heart.

Now I request Dr. R.B. Gawali sir to introduce about the background of induction training and it's aims and objectives

Thank you sir

Now I request honourable Director Dr. B.M. Londhe sir to share few words on this occasion

Now I request Ketaki Mam to commence the session



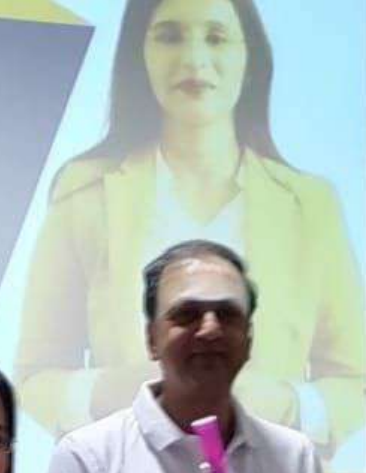
DIRECTOR

Amrutvahini Institute of Management
& Business Administration, Sangamner

- Resource Person :
Ketaki Mistry
- Trainer & Image Consultant

**MIND
i MAKEOVER i IMAGE**

Thursday, 24th Nov 2022
Timing : 9.30 am to 3.30
venue : AIMBA Semina



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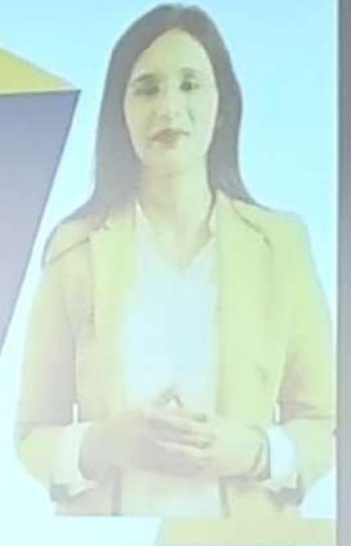
Amrutvahini Business

Established Year 1995
DTE Code : 1124

- Resource Person :
Ketaki Mistry
- Trainer & Image Consultant

**MIND
i MAKEOVER i IMAGE**

Thursday, 24th Nov 2022
Timing : 9.30 am to 1.30 pm
venue : AIMBA Seminar Hall



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Management and Business Administration**

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Savitribai Phule Pune University & UACI Certified Institute





Shot on OnePlus
By Mr.Prajwal

24/11/22
9:48 am

Mind I Makeover I Image
Resource Person: Ketaki Mistry
Trainer & Image Consultant

Day & Date: Thursday, 24/11/2022

Attendance Report

Sr. No	Name of Student	Signature
1)	Abhishek Babasaheb Bhosale	A. Bhosale
2)	Sudhanshu Samir Gasari	S. Gasari
3)	Vitnos Akash Jalindar	V. Vitnos
4)	Gawande Ruchik Anil	R. Gawande
5)	Khemnar Pankaj Tyshiram	P. Khemnar
6)	Nannar Shivam Sakharam	S. Nannar
7)	Wakchare Shantanu Arun	S. Wakchare
8)	KADAM Shubham Sunil	S. Kadam
9)	Ghaikh Rehan Mahemood	R. Ghaikh
10)	Inamdar Sumed Jyot	S. Inamdar
11)	Shinde Bhushan Nivrutti	B. N. Shinde
12)	Jadhav Rushikesh Subhash	R. Jadhav
13)	Kute Tejas Chhaburao	T. Kute
14)	Jadhav Dipak Ankush	D. A. Jadhav
15)	Aniket Ramchandra Datarange	A. Datarange
16)	Salunke Praywal Deepak	P. Salunke
17)	Nannar Balasche b Popatl.	B. Nannar
18)	Kangane Aniket Abasaheb	A. Kangane
19)	Pokale Siddhesh ^{Lawman} Pradip	S. Pokale
20)	Watare Rushikesh Bajirao	R. Watare
21)	Kate Ritesh Dnyaneshwar	R. Kate




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Mind I Makeover I Image
Resource Person: Ketaki Mistry
Trainer & Image Consultant
Day & Date: Thursday, 24/11/2022

Attendance Report

Sr. No	Name of Student	Signature
22	Godhe Vaibhav Suresh	Vaibho
23	Barde mayur Ashok	Barde m.
24	Dandime sagar Manoj	Sagar
25	Kadam Gokul Shantaram	Gokul
26	Nehe Vishal Rajendra	Vishal
27	Petkar Jayesh Krishna	Jayesh
28	Godakh Abhijit Anil	Godakh
29	Pathan Imranchan Rashidkhan	Imranchan
30	Khairnagar Umesh Anil	Umesh
31	Gosavi Roshikesh Sakharan	Roshikesh
32	Gunjal Aniket Bhaskar	Aniket
33	Padekar Sarang Rohidas	Sarang
34	Gabale Pradip Santay	Pradip
35	Kamble Harshal Sanjay	Harshal
36	Lahange Kamlesh Chandrabhan	Kamlesh
37	Gaikwad Shubham Kishor	Shubham
38	Borbane Atul Shivkant	Atul
39	Patti Narendra Manohar	Narendra
40	Sheikh Mujib Taemohammad	Mujib
41	Bhondage Vilas Vasant	Vilas
42	Londge Harshikesh Pralhad	Harshikesh




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43	Ghule Nilesh Bhimraj	Nahule
44	Tambe Piusud Rajendra	Tambe
45	Achyut Haribhai Pawar	Achyut
46	Gulve shubham Satish	Gulve
47	Udahan swapnil Basawraj	Udhan.S.
48	Mogar Rushikesh Dilip	Mogar
49	Bhusare Sushil Balasaheb	Bhusare
50)	Sadgir Ashitosh Bankar	Ashitosh
51)	Dnyaneshwar Sadgir	Dnyaneshwar
52)	Hande Akshay prabhakar	Hande
53)	Patekar Ashish Sunil	Patekar
54)	Garudkar Prathmesh mukund	Garudkar
55	Pansare Dhruvaj Dewarikarath	Pansare
56	Jorwar Yogesh Ganpat	Jorwar
57	Vadav Rushikesh Padkash	Vadav
58	Godase kunal kailas	Godase
59	Fatange Sarthak Digamber	Fatange
60	Khatat Suhaj Popat	Khatat
61	Pawar Amit Nikas	Pawar
62	Matsagar Rambhau Sahebrao	Matsagar
63	Matsagar Prashant Tukaram	Matsagar
64	Rokade Sudam Balasaheb	Rokade
65	Toribhawan Sai Sampat	Toribhawan
66	Zaware Harshad Balasaheb	Zaware
67	Jaybhaye Ashwini punjiram	Jaybhaye
68	Deshmukh Srushti Dadasaheb	Deshmukh
69	Walave smita santosh	Walave
70	Deshmukh priti Rajendra	Deshmukh
71	Landge Rushikesh Pralhad	Landge




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& Business Administration, Sanganeer

Mind I Makeover I Image
Resource Person: Ketaki Mistry
Trainer & Image Consultant
Day & Date: Thursday, 24/11/2022

Attendance Report

Sr. No	Name of Student	Signature
1	Deshmukh Ishwar Sanjay	
2)	Phoderao Jaurabh Nandy (II)	
3)	warungase Vidya Navnath	
4)	murkute Aditi Namdev	
5)	Vidhate Trupti Ashok	
6)	Vaisal Sunita Somnath	
7)	phopse Gayatri sachin	
8)	Jadhav Vasudha Jivdh	
9)	sanvatsarkar harshali vijay	
10)	Bawe Apurva Babasaheb	
11	Dani Shakambhari Shankar	S.S. Dani
12	Mhalaskar shital sudhakar	
13.	Shelar Nikita Anil	
14.	Shinde Vaishnavi Ramesh	
15)	Komal Babasaheb Raktale	
16)	Poti Rajendra Deshmukh	
17)	Sakshika Santosh Jadhav.	
18)	Khairnar Nikita Bharat	
19)	Geanbote Bhakti Nitin	
20)	Gadhe Ashwini Kishor	
21)	Salbande Prachi Shivaji	
22)	Kuswah Pratibha Prasad	



23	Karpe Gunjan Dnyaneshwar	Erinijant
24	Pathan Swaleha Mansoor	Pra. Shakti
25	Ugale Vaishali Balasaheb	Ugale
26	Aher Bhagyashmi V.	B.Aher
27	Eite Kalyani Sanjay	Barte
28	Memane Pratiksha Arun	PAM
29	shinde Apetshita Madhusudan	Shinde
30	Varpe pradnya Babaji	Varpe
31)	Smita Santhosh Lalave	Smita
32)	Dighe Sujata Sanjay	Sujata
33)	Rajole Gayatri Sachin	GRajole
34)	Kolse Appuva Sanjay	Aunt
35)	Nisal Bhakti Dilip	Nisal
36)	Shukl Kanchan Umesh	K.U.Shukla
37)	Kangane Manisha Ashok	Mangane
38)	Bhagwat Sakshi Balasaheb	Sakshi
39)	Shelke Mitali Neenuath	Shelke
40)	Sahane Pratiksha Ramesh	Sahane
41)	Shelke Anuja Rajendra	Shelke
42)	Dongare Prajakta Ganpat	Dongare
43)	Avhad Pratiksha Anil	Avhad
44)	Sonawane Sakshi Nitin.	Sonawane
45)	Maid Poonam sharrad	P. maid
46)	Sansare Anjali Manoj	Anjali
47)	Padelkar Serrang Rohidas.	Padelkar
48)	Ulachan Swapnil Basavarsaj	Ulachan S.R.
49)	Pathan Imran Khan Rashid Khan	Imran K
50)	Ahise Umesh Sanjay	Umshy




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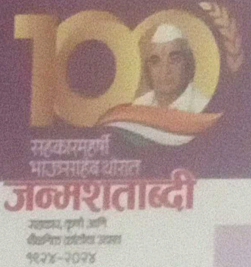
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By MrPrwa

24/11/22
9:43 am



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Reg. AIMBA/ 71

Date : 29/11/2023

Student's Development Program Report on "Campus to Corporate and Beyond"

Resource Person: Rohan Kelkar, Strategic Consultant, Corporate Trainer, NLP Coach

Date: November 28, 2023

Target Audience: MBA Students and Faculty

Venue: AIMBA Seminar Hall

Mr. Kelkar's "Campus to Corporate and Beyond" training program transformed the room. MBA students and faculty alike buzzed with newfound insights and practical tools as they embarked on a journey to bridge the gap between academic theory and corporate reality.

Morning Session:

Mr. Kelkar started by demystifying the corporate world, addressing the differences in expectations, skills required, and cultural nuances. He shed light on the challenges and opportunities awaiting students as they transition from the familiar confines of campus to the dynamic landscape of professional life.

Essential Skillset Arsenal: Equipped with this new framework, participants delved into essential skills sought-after in the corporate world:

Communication & Presentation Prowess: They honed written and verbal communication, learned captivating storytelling techniques, and built confidence in public speaking through interactive exercises.

Leadership & Teamwork Symphony: Collaboration, project management, conflict resolution, and building positive relationships formed the leitmotif of leadership and teamwork sessions, empowering participants to orchestrate success in any team environment.

Analytical & Problem-solving Acumen: Data analysis, critical thinking, and problem-solving skills were sharpened through case studies and real-world scenarios, preparing participants to tackle complex situations with confidence.

Business Savvy & Market Magnetism: Fundamental business concepts, financial literacy, market trends, and industry knowledge were infused, giving participants the compass they need to navigate the ever-evolving business landscape.

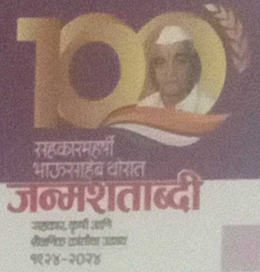
Technical & Digital Toolbelt: From financial modeling to data visualization tools, project management software to digital marketing expertise, relevant technical skills were explored based on individual career aspirations, ensuring participants are equipped for their ideal paths.






Amrutvahini Sheti and Shikshan Vikas Sanstha's

AMRUTVAHINI INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION, SANGAMNER



Permanently Affiliated to Savitribai Phule Pune University and Approved by AICTE, New Delhi

• DTE Code - 5324 • NAAC Accredited • ISO 9001 : 2015 Certified Institute • IMMA016490

Reg. AIMBA / 

Date: 28 / 11 / 2023

Afternoon Session

Armed with their newly acquired skillset, participants embarked on the afternoon session, ready to conquer the corporate world:

Job Search Strategies & Networking Web: Mr. Kelkar unveiled the secrets of effective job search strategies, utilizing online platforms, cold emailing, attending industry events, and leveraging professional networks. LinkedIn and other platforms became tools for building powerful connections and landing dream jobs.

Interview Mastery & Confidence Boost: Through mock interviews, participants faced their fears and polished their interview skills, mastering body language, communication style, and effective answer strategies. They learned to overcome common interview pitfalls and emerged, ready to impress any recruiter.

Salary Negotiation & Compensation Compass: The complex world of compensation packages was demystified. Participants learned to research market rates, understand package components, and confidently negotiate for their worth, ensuring they are valued and adequately compensated.

Real-World Insights & Industry Gems: Case studies showcased successful career transitions and challenges faced by professionals, offering valuable lessons and a glimpse into different career paths. Industry professionals shared their firsthand experiences, inspiring participants and providing practical advice.

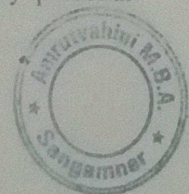
Personal Branding & Professional Radiance: Participants crafted strong personal brands aligned with their professional goals. They learned to manage their online presence, control their digital footprint, and project a confident and professional image, leaving a lasting impact in every interaction.

The student's Feedback poured in, praising Mr. Kelkar's engaging delivery, actionable insights, and practical exercises. His storytelling approach, shayri and anecdotes from Indian epics engaged students. **Some key takeaways:**

"Mr. Kelkar opened my eyes to the real world of work and equipped me with the skills to succeed."

"I feel confident about my job search strategy and ready to negotiate my first salary with ease."

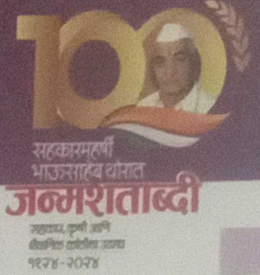
"The training empowered me to project a strong professional image and build my personal brand."





Amrutvahini Sheti and Shikshan Vikas Sanstha's

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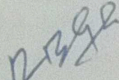
• DTE Code - 5324 • NAAC Accredited • ISO 9001 : 2015 Certified Institute • IMMA016490

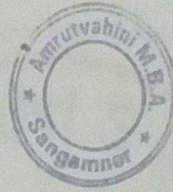
Reg. AIMBA / TP

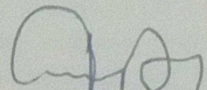
Date: 28 / 11 / 2023

Conclusion:

Training program conducted by Mr. Kelkar's on "Campus to Corporate and Beyond" proved to be an invaluable and empowering experience. By providing knowledge, practical skills, and real-world insights, he equipped MBA students and faculty with the confidence and tools they need to navigate the transition from campus to corporate and beyond.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Longhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner

Established Year 1995

DTE Code : 5324

- Resource Person :

Rohan Kelkar

- International HR Consultant | Coach |
Corporate Trainer | Skill Development Professionals
| Motivational Speaker | NLP Practitioner

Campus to Corporate @ Beyond Driving For Excellence

Monday, 28th Nov 2022

Timing : 9.30 am to 4.00 pm

venue : AIMBA Seminar Hall



Amrutvahini Institute of Management and Business Administration

Approved by AICTE New Delhi, Permanently Affiliated to
Savitribai Phule Pune University & NAAC Accredited Institute



Rohan Kelkar

A Profile



TRAINING

A Journey of Learning and Excellence!



MEMBER OF THE ASSOCIATION FOR PROFESSIONAL LINGUISTIC PROGRAMMING

- Ethical
- Professional
- Integrity
- Credible

International HR & Skill Development Professional, Research Scholar, Corporate Trainer, Faculty, Coach, Motivational Speaker, Career Development Facilitator, Certified NLP Practitioner, Certified ISO QMS Lead Auditor, Certified Naukrigulf Recruiter, Spiritual Writer, Event Manager & Patriot.

Contact No : +91 9860354359 Email id: rohankelkar.office@gmail.com

1. Introduction

About Me

A Competent HR Business Partner , Learning & Development Professional with MBA-15 years of rich, multi sectorial, multinational ,cross-cultural experience in India & Overseas. Seeking Training Assignments for contributing to organisational excellence and business surplus. Worked as a Lead of HR incapacity of a Senior HR Advisor & Divisional HR Manager . In addition successfully discharged roles of a Key HR resource as a Talent Acquisition Specialist, Manager-Incharge of Learning & Development, HR & Personnel Administration Generalist, Senior HR & Principal Consultant,Corporate Trainer, Motivational Speaker, LinkedIn Blogger,Certified NLP Practitioner, Certified ISO 9001-2015 QMS Lead Auditor, Management Consultant & B-School Visiting Faculty.'

Training Achievements

Trained **6000 +** resources in India & Overseas including B-School, Engineering students, Teachers, Faculties, Social Workers, Workmen, Executives, Engineers, Managers, Project Managers & Expats.

Sectors

Finance, IT, Media & Entertainment, Metro Railways, Oil & Gas ,EPC, Infrastructure, Manufacturing & Power, Consulting, Healthcare & Business Schools

Qualifications

Doctor of Philosophy in Management – Pursuing from ITM University,Raipur Chattisgarh, February 2019 till date.

M.B.A.HR,Full time with I Class Sinhgad Management Institutes,Lonavala,University of Pune, 2004-2006.

Certified NLP Practitioner- US & UK NLP Board, October'2017.

Certified Career Development Facilitator- Dheya Career Consultancy,November'2017.

Certified Train the Trainer- Dale Carneige School of International Training, May'2015.

Certification in Training Excellence- Kalpataru Power Transmission Ltd , Larsen & Toubro in 2011,14.

Certification from International Toastmasters Club – Sultanate of Oman 2015.

Certification in Elementary Graphology- Pune, 2005

Certification of ISO 9001-2015 Internal & QMS Lead Auditor – Ministry of Micro, Small ,Medium Enterprises, Central Government of India, December'2018.

Certified Naukrigulf Recruiter – Sultanate of Oman , Naukri.com

Diploma in Labour laws & Welfare – Thakur College of Law,University of Pune with II Class 2003-2005.

B. Com – Bytco College,Nasik, University of Pune with I Class 2000-2003(Full time)

H.SC- Bytco College,Nasik, University of Pune with I Class 1998-2000(Full time).

S.SC – St.Patrick's Covent High School,Deolali Camp with I Class 1998.



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DTE CODE - 5324

NAAC Accredited

ISO 9001 : 2015 Certified Institute

SPPU CODE -

Ref. AIMBA/297

Date : 5/12/20

To,
Mr. Rohan Kelkar
B-902, Shgun Residency
Plot No.22, Sec -17,
Roadpali, Nalamboli,
Nr. Police Head Quarter,
Navi Mumbai, Maharashtra
PIN:410218
+91-9860354359

Sub: Thanks

Dear Sir,

The Full One Day Training session which you conducted on "Campus to Corporate and Beyond" for our MBA students on 28th Nov 2022 was really a great learning experience for our students.

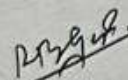
You shared a powerful, the most relevant content with power points, apt short videos with excellent audience engagement delivery by covering the most crucial topics which are important for students personal and career development such as power of clarity & focus, mindset, beliefs, goal setting, power of communication, health and wellness, etiquettes and manners.

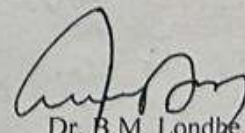
The most important part which you covered was related to developing the need among the students to have their own Personal/Individualized Development System (IDP) so that students can learn on their own on the basis of their own priorities, interests and likings.

Your training session was very well received and appreciated by our MBA students. As requested and planned, we will let you know the timing and date of online follow-up session during 15th to 26th of Dec 2022.

We look forward to have your long term association and cooperation for the development and benefit of the students.

With warm regards,


Dr. R. B. Gawali
Coordinator-Learning & Development


Dr. B.M. Londhe
Director

Amrutnagar, Post : Sangamner (S.K.) - 422608, Tal.: Sangamner, Dist.: Ahmednagar, (M

• Phone : (0) - (02425) 259015 / 259255

• Fax : (02425) 259015

• E-mail : directoraimba@yahoo.in

• website : www.amrutimba.org

rediffmail

Mailbox of ravindra_gawali

Subject: Reg Resource Person for 1 Day Induction Training

From: Ravindra Gawali<ravindra_gawali@rediffmail.com> on Mon, 14 Nov 2022 14:27:13

To: "rohankelkar.office@gmail.com"<rohankelkar.office@gmail.com>

Dear Sir,

Great Afternoon

I got your reference through reliable source.

This is regarding conduct of One Day Induction training for our MBA students. Considering your diversified experience and expertise in various HR domains, we wish to avail your esteemed services in imparting one day induction training to our MBA students probably in the last week of Nov 2022 on the following topics:

- Power of Clarity and Focus
- What should be the Mindset of Management Students?
- How to change beliefs?
- Goal setting
- Power of Communication-Connection-Network and Partnership
- Personal/Individualized Learning System
- How to be a good Life Long Learner?

Aforesaid probable topics are recommended considering the students existing challenges related to fear of failure, fear of rejection and judgment, feeling of unworthiness and lack of confidence etc.

I feel your HR experience, NLP expertise plus spiritual understanding will be of much help to us in conducting these sessions from employer's perspectives and considering industry realities.

Let us know any commercials and other requirements involved in it.

Browse our website www.amrutimba.org for further details or feel free to be in touch with me on 8788672960 in case of any further clarifications.

Great day

Dr.Ravindra B. Gawali

Ph.D(Financial Management),MBA(Marketing),MBA(FM),MBA(HRM),
UGC NET (General Management)

Associate Professor & Learning and Development Coordinator

Amrutvahini Institute of Management and Business Administration, Sangamner | District Ahmednagar |
Pincode 422 608. | Maharashtra | India

Affiliated to Savitribai Phule Pune University,Pune | Approved by AICTE,New Delhi.

www.amrutimba.org | 8788672960

Campus to Corporate & Beyond
Driving for Excellence

Resource Person : Rohan Kelkar

Day & Date: Monday, 28/11/2022

Timing : 9.30 am to 4.00 pm

Venue: AIMBA Seminar Hall

Attendance Report

(MBA 2nd yr)

Sr. No	Name of Student	Signature
1.	Amanjyot Singh Punjabi	<u>A.P.</u>
2.	Andhale Ashok Bhausaheb	<u>Ashok</u>
3.	Muntode Pruthad Chhaban	<u>Pruthad</u>
4.	Shelke Akshay Ramdas	<u>Akshay</u>
5.	Ishtakal Prashantesh Rajendra	<u>Ishtakal</u>
6.	Mungse Nikhil Madhukar	<u>Nikhil</u>
7.	Khanat Arsol Bhagwat	<u>ARSOL</u>
8.)	Bhangare Dipak Sanjay	<u>Bhangare</u>
9.)	Nagude Abhijit Vasant	<u>A.V. Nagude</u>
10.)	Duwange Abinash Chander	<u>Abinash</u>
11.)	Phad Ankush Kachaner	<u>Ankush</u>
12.)	Kolhe Shubham Vitthal	<u>Shubham</u>
13.)	Shepal Abhishek Vijay	<u>Abhishek</u>
14.)	Shinde Sakharchand Madhav	<u>Sakharchand</u>
15.)	Kirat Singh Punjabi	<u>Kirat</u>
16.)	Yash Rajendra Kalantri	<u>Yash</u>
17.)	Pagar Rushikesh Datta	<u>Rushikesh</u>
18.)	Mame Nikhil	<u>Nikhil</u>



[Signature]
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& Business Administration, Sangamner

19	Rohit Dabwale	Rohit
20	Santosh Sasane	Santosh
21	Suraj Dehgale	Suraj
22	Pratik Joshi	Pratik
23	Shreyas Gujar	Shreyas
24	Akshay B. Deshmukh	Akshay
25	Pawase Rajesh Bhausaheb	Rajesh
26	Karj Adesh Jahardan	Karj
27	Dhulganand Tushar Bhanuvelu	Dhulganand
28	Gawande Sambhaji Shivaji	Gawande
29	Gore Rushikesh Baban	Rushikesh
30	Kolhe Siddhesh Sanjay	Siddhesh
31	Gurukul Kunal Santosh	Gurukul
32	Dighe Sheeam Sambhaji	Dighe
33	Prajwal sopan Kanawade	Prajwal
34	Gaikwad Shashank Dattu	Shashank
35	Kokate Rutik Madhakar	Rutik
36	Kokane Akash Rajendra	Akash
37	Tajane Vaibhav Dilip	Vaibhav
38	Shaikh Parveer Pappemiyel	Parveer
39	Shaikh Adnan Abdulwahid	Adnan
40	Phatange Suresh Bhanuvelu	Suresh
41	Dange Yogesh Suryabhan	Yogesh
42	Tandale Nitin Dattatraya	Nitin
43	Lebhule Rakesh Anna	Rakesh
89	Choderao Jyotiram Nanay	Jyotiram
74	Bargal Shubham Anna	Shubham
84	Gadegae Pooja Keshav	Pooja
85	Vikas Santosh Gopane	Vikas



[Signature]
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& Business Administration, Sangamner

Campus to Corporate & Beyond
Driving for Excellence

Resource Person : Rohan Kelkar

Day & Date: Monday, 28/11/2022

Timing : 9.30 am to 4.00 pm

Venue: AIMBA Seminar Hall

Attendance Report (MBA 2nd yr)

Sr. No	Name of Student	Signature
86	Dnyaneshwar R. Sahane	
87	Belkar Sagar Sakharani	
88	Aargade Sagar Dadasahab	
89	Bhalchim Amol Ramchandra	
90	Aher Aditya Sachin	
91	Nikhil Sudam Sirbhaye	
92	Ankush Sukhdev Argade	
93	Gaje Pavan Sanjay	
94	Gosavi Radha Vishnu	
95	Wakchaue Snehal Rajendra	
96	Ghuk Padmya Rahidas	
97	Kanawade Nisha Sahebrao	
98	Sahane Kaveri Dipak	
99	Julika Dil Phatangare	
100	Hareshada Sankaram Sagar	
101	Ashwini Madhav Lamkhade	
102	Salpate Pranali Derram	
103	Jadhav Rina	



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104	Pratiksha Badashaha Ghule	Pratiksha
105	Sonali Bharat kotkar	Sonali
106	Bundal Swapnali Hanmant	SH. Bundel
107	Raut shubhangi Balasaheb	Raut
108	Nawale Kirti Balasaheb	Nawale
109	Murtadak Shruti Dhananjay	Shruti
110	Pawase Juvarna Balasaheb	Juvarna
111	Badode Shradha Gopinath	Shradha
112	Gaikwad sonali Rajendra	Sonali
113	Unawane Sakshi Vijay	Sakshi
114	Chothave Akshada Balasaheb	Akshada
115	Ashwini Arun Londhe	Ashwini
116	Walhekar Kanchan Karbhari	Kanchan
117	Badakh prerana Kacheshwar	Badakh
118	Bhadange Mitali Rajendra	Mitali
119	Zavar Adishri Umesh	Adishri-2
120	Priiti Chhabu Kute	Priiti
121	Vidya Sampat Dhage	Vidya
122	APURVA AJAY CHINICHE	Chiniche
123)	Magar Kajal Babasaheb	Magar
124]	Maniyar Fiza Umaebhiyya	F.U. Maniyar
125]	Gulave Kajal Baban	Gulave
126]	Gite Prashant Dhondu	Gite.P
129)	Salve Akshay Santosh	Salve
130)	Vijendra Dnyaneshwar Kotkar	Vijendra
131)	Husband Rutuja Rajendra	Rutuja
132]	Ghule Pooja Bharat	Ghule
134]	Dhole Vidya Balasaheb	Dhole




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Campus to Corporate & Beyond
Driving for Excellence

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Day & Date: Monday, 28/11/2022

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Attendance Report

(MBA 1st yr)

Sr. No	Name of Student	Signature
1)	Bhondage Vikas Vasant	Vikas.VB
2)	Gosavi Sudhanshu Samir	Gosavi
3)	Nitnoe Akash Jalindas	Nitnoe
4)	Petkar Jayesh Krishna	Petkar
5)	Shaikh Rohan Mahmood	Shaikh
6)	Pathan Imran Khan Rashid Khan	Imran
7)	Borbane Atul Srikant	Atul
8)	Shermale Akshay Jagannath	Shermale
9)	Kadam Gokul Shantaram	Gokul
10)	Idhale Umesh Anil	Idhale
11)	Inondar Suresh Jubeel	Inondar
12)	Kute Tejas Chhaburao	Kute
13)	Gaikwad Shubham Kishor	Gaikwad
14)	Khatat Suhag Popat	Khatat
15)	Nannar Shivam Saktharam	Shivam
16)	Pawar Amit Vikas	Pawar
17)	Udahan Swapnil Basavraj	Udahan S.B.
18)	Ghole Niles Bhimrao	Ghole




DIRECTOR

19	Achylut Hanibhau fular	<u>Fular</u>
20	pansare Dhanraj Dwarakenath	<u>Dhanraj</u>
21	Gudale Abhijit Arun	<u>Abdald.</u>
22	Gurjal Aniket Bhaskar	<u>Aravind</u>
23	Gosavi Rushikesh Sakharan	<u>Rush</u>
24	Gethe Prashant P.	<u>Get</u>
25	Walave Rushikesh Bajirao	<u>Rush</u>
26	Nehe Vishal Rajendra	<u>Nishant</u>
27	Lahange Kamlesh Chandrabhan	<u>Kamlesh</u>
28	Warchare Shantanu Arun	<u>Shchare</u>
29	Gawande Ruchik Anil	<u>Pranav</u>
30	Kamble Harshal Sanjay	<u>Har</u>
31	Rokade Sydam Balasaheb	<u>Rokade</u>
32	Matsagar Rambhau Sahebrao	<u>Mats</u>
33	Matsagar Prashant Tukaram	<u>Prashant</u>
34	Tribhuvan Sai Sampat	<u>Tribhuvan</u>
35	Garudkar Prathmesh Mukund	<u>Prath</u>
36	Baede Mayur Ashok	<u>Baede</u>
37	Gadme Vaibhav Jyeshth	<u>Vaibhav</u>
38	Mhise Umesh Sanjay	<u>Mhise</u>
39	patil Narendra Manohar	<u>Patil</u>
40	Akshay vittal tamner	<u>Akshay</u>
41	Pokale Siddhant Laxman	<u>Pokale</u>
42	Nannavare Balasaheb	<u>Nannavare</u>
43	Savunke Praywal Deepak	<u>Savunke</u>
44	Datrange Aniket Ramchandra	<u>Datrange</u>
45	Ladge Hrushikesh Pralhad	<u>Ladge</u>
46	Kale Ritesh Anjaneshwar	<u>Kale</u>
47	SABALE PRADIP SANTAY	<u>Pradip</u>



Pradip
DIRECTOR

Campus to Corporate & Beyond
Driving for Excellence

Resource Person : Rohan Kelkar

Day & Date: Monday, 28/11/2022

Timing : 9.30 am to 4.00 pm

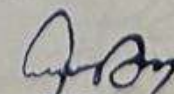
Venue: AIMBA Seminar Hall

Attendance Report

(MBA 1st yr)

Sr. No	Name of Student	Signature
48	Patelkar Ashish Sunil	Ashish
49	Vadavak Rushikesh Prakash	Rushi
50	Shinde Bhushan Nivrutti	B.N. Shinde
51	Kale Shrikant Sanjay	Shrikant
52	Sadgir Ashitash Bankar	Ashitash
53	Kangune Aniket Abasaheb	Aniket
54	Dnyaneshwar Dinkar Sadgir	Dnyaneshwar
55	Kshirsagar Prashant Madhar	Prashant
56	Jondhate Suraj Ramdas	Suraj
57	Kulkarni Om Bhonar	Om
58	Bhusale Abhishek Babasaheb	Abhishek
59	Ghule Nilesh Bhimraj	Nilesh
60	Achyt Hamibhai Pawar	Achyt
61	Pansare Dhantak Dwarikanath	Dhantak
62	Shaikh Mujib Tarmohammad	Mujib
63	Barve Apurva Babasaheb	Apurva
64	Gradhe Ashwini Kishor	Ashwini
65	Mhalaskar Shital Sudhakar	Shital




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& Business Administration, Sangamner

66	Granbote Bhakti Nitin	Bbote.
67	Dighe Sujata Sanjay	Sujata
68	Raktate Komal Babasaheb	Komal..
69	Jadhav Sakshita Santosh	Sakshita
70	Kolse Appu Eva Sanjay	Appu.
71	Salbante Prachi Shivaji	Prachi
72	Phopse Gayatri Sachin	Gayatri
73	Jadhav Vasudha Jivan	Vasudha
74	Shukla Kanchan Umesh.	K.U. Shukla
75	Dongare Prajakta Ganpat	Prajakta
76	Avhad Pratiksha Anil	Ahad.
77	Shinde Apekshita Madhusudan	Ashinde
78	Vairal Sunita Somnath	Sunita
79	Jaybhaye Ashwini Punjiram	A. P. Jaybhaye
80	Deshmukh Snehti Dadasaheb	Snehti
81	Kangane Manisha Ashok	Kangane
82	KOTKAR DIVYA RAVINDRA	Divya
83	Bhagwat Sakshi Balasaheb	Sakshi
84	Kusach Pratibha Prasad	Pratiksha K.
85	Nawale Sakshi Dipak	Nawale
86	Varpe Pradnya Babaji	Pradnya
87	Gite Kalyani Sanjay	Gite
88	Ugale Vaishali Balasaheb	Ugale
89	Aher Bhagyashree Vijaykumar	B. Aher.
90	Khairnar Nikita Bharat	N. Khairnar
91	Memane Pratiksha Arun	P. Memane
92	Waman Sakshi Ram	Waman
93	Nalkar Rutuja Machindra	R. Nalkar
94	Dinker Samruddhi Shankar	S. Dinker



[Signature]
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Amrutvahini Institute of Management
& Business Administration, Sangamner



Amrutvahini
Business

Established Year 1995
DTE Code : 5324

- Resource Person :
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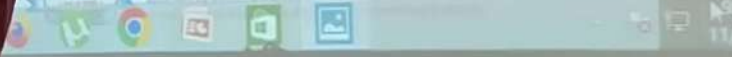
Campus to Corporate @
Beyond Driving For
Excellence

Sunday, 28th Nov 2022
Timing : 9.30 am to 4.00 pm
Venue : AIMBA Seminar Hall



Amrutvahini Institute of
Management and Business Administration

Approved by AICTE New Delhi, Recognized & Affiliated to









Campus to Corporate & Beyond
Driving for Excellence

Resource Person : Rohan Kelkar

**International HR Consultant I Coach I Corporate Trainer I
Skill Development Professionals I Motivational Speaker I NLP Practitioner**

Day & Date: Monday,28/11/2022

Timing : 9.30 am to 4.00 pm

Venue: AIMBA Seminar Hall

=====

It gives me immense pleasure to introduce today's multifaceted and versatile dynamic personality Hon. Rohan Kelkar.

Sir is a competent HR Business Partner with 16 years of rich, multi sectorial, multinational ,cross-cultural experience in India & Overseas. He sought and handled a challenging position for contributing to organisational excellence and business surplus.He worked in different position such as as a Senior Management HR, Advisor to the Chairman, Lead of HR & Divisional HR Manager. Successfully discharged roles of a Key HR resource as a Talent Acquisition Specialist, Manager-Incharge of Learning & Development, HR & Personnel Administration Generalist, Senior HR Consultant,Corporate Trainer, Motivational Speaker, Certified NLP Practitioner, Certified ISO 9001-2015 QMS Lead Auditor, Management Consultant & B-School Visiting Faculty. Currently he is pursuing his Phd in Management.

Being a consistent performer, he delivered a key result in the domains of Talent Acquisition Performance Management, Training & Development. Organization Development, Employee Engagement People Basics & MIS Compensation & Benefits, Site HR Partner ,HR Operations Personnel ,Administration, Staff Welfare Facilities Management ,Company Branding Strategies & Policies, Event Management so on and so forth.

He is also recipient of the several awards for his invaluable contribution in the field of human resource development.

If we take career snapshot of around 20 years,he was associated with the several reputed organization as listed below in various industries such as Finance, IT, Media

& Entertainment, Metro Railways, Oil & Gas ,EPC, Infrastructure, Manufacturing & Power, Consulting, Healthcare & Business Schools.

The position and the company he served are

NM International – Senior HR Advisor & Principal Consultant

Arjuwan Shati Muscat LLC - Senior Management HR Advisor-

Larsen & Toubro Group- HR Business Partner,Oman. □

Kalpataru Power Transmission Ltd- Manager HR Oil & Gas Division-

Reliance Anil Dhirubhai Ambani Group- Management Trainee- Manager HR

By qualification sir did his MBA from University of Pune with HR specialisation. Beside this his career journey includes.....

Certified NLP Practitioner- US & UK NLP Board,

Certified Career Development Facilitator

Certified Train the Trainer- Dale Carnegie School of International Training,

Certification in Training Excellence

Certification in Elementary Graphology

Certification in ISO 9001-2015 Internal Auditor – Ministry of Micro, Small & Medium Enterprises, Central Government of India

Certification in ISO 9001-2015 QMS Lead Auditor

Diploma in Labour laws & Welfare

I request our Director, Dr. B.M. Londhe sir to please felicitate Hon. Rohan Kelkar Sir.

I request you all to please greet this dynamic personality with all round of applause. And now be ready to be an effective learner from his knowledge, experiences, ideas and expertise.



Amrutvahini Sheti and Shikshan Vikas Sanstha's

AMRUTVAHINI INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION, SANGAMNER



Permanently Affiliated to Savitribai Phule Pune University and Approved by AICTE, New Delhi

• DTE Code - 5324 • NAAC Accredited • ISO 9001 : 2015 Certified Institute • IMMA016490

Reg. AIMBA / 77-

Date: 15 / 12 / 2023

Bridging the Gap: Industry Expectations & MBA Success - A Report on Mr. Vinod Bidwaik's Expert Session

Expert Speaker: Mr. Vinod Bidwaik, Vice President-HR, Alfa Laval, Pune

Date: December 15, 2023

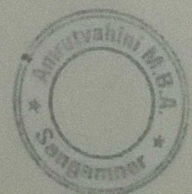
Target Audience: MBA Students and Faculty

Venue: AIMBA Seminar Hall

Mr. Bidwaik's session was a bridge between academic and professional expectations, a roadmap for MBA students to navigate the industry landscape. He painted a clear picture of what companies like Alfa Laval seek in potential candidates, emphasizing six key pillars:

- 1. Inspiration & Mindset:** Mr. Bidwaik stressed the importance of a growth mindset, a hunger to learn, and a passion for the chosen field. He urged students to be self-driven, proactive, and constantly seek opportunities to expand their knowledge and skillset.
- 2. Attitude & Values:** Companies seek individuals with integrity, strong work ethic, and a collaborative spirit. Mr. Bidwaik emphasized the importance of building positive relationships, demonstrating professionalism, and taking ownership of tasks and mistakes.
- 3. Knowledge & Skills:** While technical skills are crucial, Mr. Bidwaik highlighted the need for strong analytical, problem-solving, and communication skills. He encouraged students to hone their written and verbal communication, data analysis abilities, and critical thinking skills.
- 4. Exposure & Experience:** Practical experience beyond academics is highly valued. Mr. Bidwaik encouraged internships, projects, and participation in industry events to gain exposure to real-world challenges and showcase initiative.
- 5. Adaptability & Learning Agility:** The business world is ever-evolving, so adaptability and a willingness to learn are key. Mr. Bidwaik urged students to embrace challenges, stay updated on industry trends, and develop continuous learning habits.
- 6. Personal Brand & Communication:** Building a strong personal brand starts with self-awareness. Mr. Bidwaik advised students to identify their strengths and values, articulate them effectively, and craft a compelling narrative that resonates with potential employers.

Student's Feedback: The impact of Mr. Bidwaik's session was evident in the engaged students and insightful faculty discussions. Some key takeaways:



**AMRUTVAHINI INSTITUTE OF MANAGEMENT AND BUSINESS
ADMINISTRATION, SANGAMNER**

**Report of the NEP Workshops conducted from the Financial
Assistance under QIP Schemes of Savitribai Phule Pune University**

1.	Title of the Workshop :- Implementation of NEP 2020 Dates : From 15 th Feb 2023 to 16 th Feb 2023			Application ID No.:
2.	Name of the College :- Amrutvahini Institute of Management and Business Administration, Sangamner Pun code :-			
3.	Name of the Director :- Dr. B.M. Londhe		Mobile No:- 9822267298	
4.	Name of the Co-ordinator :- Dr. N.S. Bhand		Mobile No:-9922424591	
5.	Objectives of the Workshop :- 1.To understand NEP 2020 policy which proposes to revise and reconstruct various aspect of education sector including regulation and governance. 2.To know various challenges and opportunities for higher education institutes while implementing NEP 2020. 3.To create awareness and opportunities in Research and Development among the faculty and students and to create Research and Development atmosphere in institute. 4.To motivate the faculty members of the group for R&D activities in the area of their specialization.			
6.	Resource Person Name with E-Mail and Mobile No. With brief of Lecture/Workshop and Outcome of it.			
	No.	Name of the Resource Person	Mobile No	E-mail
	i)	Dr. Parag Kalkar, Dean, Faculty of Commerce and Management	9881000922	dean.cm@unipune.ac.in pckalkar@gmail.com
	ii)	Dr. B.B. Das, Professor, Univesity of Mumbai	8830245243	dr.das1963@gmail.com
	iii)	Dr. Mandar Bhanuse, Asst. Professor, Univesity of Mumbai	9422483400	mandar@idol.mu.ac.in
	iv)	Dr. Arun Gaikwad, Principal Sangamner Nagarpalika Arts, D.J. Malpani Commerce and B.N. Sarda College (Autonomous) Sangamner	9822811761	arunhgaikwad@gmail.com
	v)	Dr. A S Sayyad, Professor and Head-Civil Engineering, Sanjivani College of Engineering, Kopergaon	9763567881	hodstcoe@sanjivani.org.in
	vi)	Dr. A V Biju, Asst. Professor and Research Guide, Deptt of Commerce, School of Business and Legal Studies, University of Kerala	9846243990	bijuav@keralauniversity.ac.in
	vii)	Dr. B.S. Sawant, Director Rayat Shikshan Sansth's Karmaveer Bhaurao Patil Institute of Management Studies & Research, Satara	9422404853	drbssawant@rediffmail.com
	viii)	Dr. Rahul Bhanubhai Chauhan Asst. Professor Parul Institute of Business Administration Baroda	7016473104	rj88chauhan@gmail.com



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7.	<p align="center">Outcome of the Workshop with details</p> <p align="center">INAUGURAL SESSION</p> <p>Dr. N.S. Bhand, Conference Coordinator welcomed and exposed conference participants about the objectives behind National Conference and provided a brief information about Conference speakers and the topic.</p> <p>Dr. B.M. Londhe, Director and Chief Convener of National Conference briefed about institute and shared his thoughts on NEP 2020. He urged conference participants to discuss, debate and come along with productive insights and perspectives to make NEP implementation a feasible and practical process to attain the NEP Objectives</p> <p>Dr. Parag Kalkar, Guest of Honor Dean-Commerce & Management, SPPU</p> <p>Dr. Parag Kalkar delivered his online key note addresses in inaugural function of 2 days National Conference and mentioned the challenge in addressing the Gross Enrollment Ratio from existing 26% to 50 % by 2035 in higher educational institutions. He emphasized the need that education should be made affordable and accessible to everyone. He welcomes the NEP 2020.</p> <p>Outcome: Seminar participants understand the various objectives of NEP 2020. The participants get an insights what needs to be done within their role to achieve the target of GER set by NEP 2020 for higher education</p> <p>Dr. B.B. Das, Chief Guest Professor, University of Mumbai</p> <p>Dr. B.B. Das in his Inaugural Chief Guest Address stressed the need to take the benefit of the democratic dividend by creating a conducive learning environment for the students, faculty and staff members. He revealed the need to create a culture of innovation among the institutions for the socio economic benefits of the country.</p> <p>Outcome: Conference participants understand the need to create a culture of innovation among educational institutions and noted a academic and pedagogy level challenges in building and nourishing innovative culture.</p> <p align="center">Technical Session: 01</p> <p>Dr. Mandar Bhanushie, Assistant Professor, University of Mumbai delivered his expert talks on "Learner Centric Pedagogy: A Paradigm Shift in Teaching-Learning-Evaluation". He emphasized that faculty should understand their learner, their learning styles and follow a question based approach (5 Why) in igniting the curiosity of</p>
	<p align="center">Day1 Wednesday, 15/02/2023 09.30 am to 11.00 am</p>
	<p align="center">Day1 Wednesday, 15/02/2023 11.00 am to 12.30 am</p>



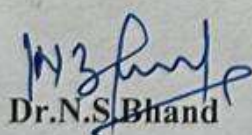
**AMRUTVAHINI INSTITUTE OF MANAGEMENT AND BUSINESS
ADMINISTRATION, SANGAMNER**

	<p>students. He put stress on experiential, field based learning with live examples. Outcome: Teaching Pedagogy should match with learning styles of students. Pedagogy should be inquiry and question based to ignite the curiosity of learner.</p>
<p align="center">Day1 Wednesday, 15/02/2023 01.30 pm to 3.00 pm</p>	<p>Technical Session:02</p> <p>Paper Presentation</p> <p>Selected 8 Research scholars presented their Conference papers on various themes of NEP 2020. The paper presented, stress the need to build academic-industry partnership, NEP awareness at institute level, the role of faculty and challenges in implementing the NEP 2020. Outcomes: NEP Policy's different perspectives get addressed and conference participants get exposed to various dimensions of NEP 2020.</p>
<p align="center">Day1 Wednesday, 15/02/2023 03.15 pm to 04.45 pm</p>	<p>Technical Session: 03</p> <p>Dr. Arun Gaikwad, Principal – Sangamner College (Autonomous) explained 'Academic Bank of Credit' to the conference participants so that they can understand how the academic credits are accumulated, recognize, transferred and redeemed. He also elaborated how the students can pursue their interests in choice based credit system. Outcome: Conference participants get acquainted to Academic Bank of Credit</p>
<p align="center">Day2 Thursday, 16/02/2023 09.30 am to 10.30 am</p>	<p>Technical Session: 04</p> <p>Dr. A.S. Sayyad, Professor and Head- Civil Engineering, Sanjivani College of Engineering, Kopergaon shared his thoughts on "NEP 2020 - Emphasis on Research and Innovation". Through practical examples he explained how the students and faculty should go towards research and innovation. He emphasized on the quality of curious questions, persistence and patience on behalf of researcher to make India a country of Innovators. Outcome: Strategies to build Institute level system of Research and Innovation</p>
<p align="center">Day2 Thursday, 16/02/2023 10.30 am to 11.30 am</p>	<p>Technical Session: 05</p> <p>Dr. A.V. Biju, Assistant Professor & Research Guide, Department of Commerce, School of Business Management & Legal Studies University of Kerala shared his thoughts and ideas on "NEP 2020: Potential & Challenges for reshaping research ecosystem in India". He talked about quality research publications by faculty and students. He also discussed the challenges in reshaping the research ecosystem by taking the case study of China and India in terms of Research. Outcome: Participants understand challenges in reshaping the research ecosystem and opportunities thereof.</p>
<p align="center">Day2 Thursday, 16/02/2023</p>	<p>Technical Session: 06</p> <p>Dr. B.S. Sawant, Director-Rayat Shikshan Sanstha's Karmaveer</p>



**AMRUTVAHINI INSTITUTE OF MANAGEMENT AND BUSINESS
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11.30 am to 12.30 pm	BhauraoPatil Institute Of Management Studies And Research Satara shared his ideas behind “ Importance of Multidisciplinary Education ”. He shared the benefits of multidisciplinary benefits of the same to the seminar participants. Outcome: ‘Why’ behind Multidisciplinary Education
<p align="center">Day2 Thursday, 16/02/2023 01.30 pm to 3.00 pm</p>	<p align="center">Technical Session: 07</p> <p>Dr.Rahul Chauhan,Asst Professor and Research Scholar, Parul Institute of Business Administration, Baroda shared his thoughts on “ Recent Trends in Research & Development-Challenges and Opportunities”. Simply he clarified the concepts behind Research and brainstormed the conference participants with varied emerging research topics on which research can be conducted. He laid down stress that researcher need to hone their skill in ‘Research Methodology’. Outcome: Importance of Skills Development in Research Methodology</p>
<p align="center">Day2 Thursday, 16/02/2023 03.15 pm to 04.45 pm</p>	<p>Dr.R.B.Gawali delivered valedictory speech. He summarized the learning from each session and it’s outcome with reference to conference objectives.Dr. S.K. Nimbalkar gave vote of thanks.</p>
8.	<p>Opportunities:</p> <ul style="list-style-type: none"> ▪ Revamping the education to global standards ▪ Learner centric and choice based education ▪ Improvement in quality of research ▪ Community focused curriculum
9.	<p>Problems raised during the workshop for implementation of NEP:</p> <ul style="list-style-type: none"> ▪ Learner centric pedagogy ▪ -Funding ▪ -Financial sustainability ▪ -Revamping infrastructural facilities ▪ -Assesment
10.	<p>Challenges for implementation of NEP :</p> <ul style="list-style-type: none"> ▪ Mindset ▪ Maintaining the standards of Quality in Multidisciplinary education ▪ Ensuring financial sustainability in the context of multiple entry and multiple exit options
11.	<p>Overall Suggestions :NEP 2020 is the best ever document to revamp the quality of education from UG to PG. Learning attitude, change in mindset and commitment with constructive plan is important to implement the NEP 2020.During the initial years,University should mentor and guide the educational institutions in attaining the global standards in educational excellence.</p>


Dr.N.S.Bhand

Name & Sign. of Co-ordinator




Dr.B.M.Londhe
DIRECTOR

Name, Signature & Seal of Principal/Director
& Business Administration, Sangamner

IMPORTANT DATES

Abstract submission	31 st Jan. 2023
Confirmation of Abstract	3 rd Feb. 2023
Last Date for full paper Submission	5 th Feb. 2023
Last date of Registration for conference	13 th Feb. 2023
Dates of Conference	15 th & 16 th Feb. 2023

VENUE OF CONFERENCE

Amrutvahini Inst. of Management and Business Administration,
Nashik-Pune Highway, Sangamner

REGISTRATION FEES

Students	NIL
Research Scholars	Rs. 300
Academicians	Rs. 300
Corporate Person	Rs. 500

The registration fee covers Conference kits, proceedings of the seminar, meals and refreshments on the days of the seminar only. There is provision for accommodation. The registration fee would have to be submitted by online / cash against receipt.

ACCOMMODATION

Accommodation will be arranged by the organizing committee for which prior information has to be provided well in advance.

REGISTRATION LINK

<https://forms.gle/7TagG5D8sYVvYezx9>



Participants can Register & Make Payment by
Clicking on above QR Code / Link.

PATRONS

HON. SHRI. BALASAHEB THORAT

Ex. Minister for Revenue, Government of Maharashtra
President, Amrutvahini Sheti & Shikshan Vikas Sanstha

HON. DR. SUDHIRJI TAMBE

MLC, Graduate Constituency, Government of Maharashtra &
Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

HON. MRS. SHARAYUTAI DESHMUKH

Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

ANIL B. SHINDE

Chief Executive Officer, AVS & SVS

DR. B.M. LONDHE

Director, AIMBA - Chief Convenor

SEMINAR CO-ORDINATOR

Dr. N.S. Bhand 9922424591

SEMINAR ORGANIZING COMMITTEE

Dr. R.B. Gawali	8788672960
Dr. S.K. Nimbalkar	8668619060
Dr. N.N. Dighe	9604675051
Dr. N.S. Jondhale	9850220041
Dr. L.D. Shah	9975763476
Prof. R.B. Satpute	7588093481
Dr. N.M. Nair	9890941129
Prof. D.B. Wakchaure	9579540240
Prof. S. G. Gunjal	7798037551
Mr. C.B. Kahandal	9922304112



Savitribai Phule Pune University Sponsored

Two Days National Conference

On

Implementation of National Education Policy 2020

Research and Development Cell

15th & 16th February 2023



ORGANISED BY

Amrutvahini Sheti & Shikshan Vikas Sanstha's

Amrutvahini Institute of Management and Business Administration

Approved by AICTE - New Delhi. Affiliated to Savitribai Phule Pune University,
An NAAC Accredited and ISO 9001:2015 Certified Institute.

Nashik - Pune Highway, Sangamner - 422 608, Dist. Ahmednagar (M.S.) Phone: + 91 - 2425 - 259015
Email: directoraimba@yahoo.co.in Website: www.amrutaimba.org

UNDER

QUALITY IMPROVEMENT PROGRAMME OF
SAVITRIBAI PHULE PUNE UNIVERSITY

ABOUT THE CONFERENCE

The last National Policy on Education was introduced in the year 1986, thus after a gap of 34 years the new education policy (NEP-2020) has been announced on July 29th 2020. The NEP-2020 targets to reduce the cash rich content to its core essentials, and make space for critical thinking, holistic, enquiry-based, discovery-based, discussion-based, and analysis-based learning. Thus, the focus of the new education policy is to develop individuals who are critical thinkers and logical in their discussions and who have choices to explore various stream and make their own informed decision about the stream they want to major in. Further focus of NEP-2020 is to prepare learners for gainful and fulfilling employment while developing them ethical, rational, compassionate, caring individuals with strong values and character.

R&D Cell which aims to nurture research culture in the Institute by promoting research in newly emerging and challenging frontier areas of Management, Technology, Social Science and Humanities. It encourages the students and faculty to undertake the research in newly emerging frontier areas including multidisciplinary fields. This enhances the general research capability of budding technocrats by way of participating in conferences, seminars, workshops, project competition, etc.

OBJECTIVES OF CONFERENCE

- To understand NEP 2020 policy which proposes to revise and reconstruct various aspect of education sector including regulation and governance.
- To know various challenges and opportunities for higher education institutes while implementing NEP 2020.
- To create awareness and opportunities in Research and Development among the faculty and students and to create Research and Development atmosphere in institute.
- To motivate the faculty members of the group for R&D activities in the area of their specialization.

CONFERENCE INCLUDES

- Expert session
- Panel discussion
- Paper Presentation

CALL FOR PAPERS

Authors are cordially invited to submit original and unpublished, experimental, theoretical research work papers/articles, review articles, survey papers, refereed papers and as well as auxiliary material such as- case study, technical notes on the themes and subthemes of the conference.

Selected research papers and articles we will be published in proceedings of conference published in the book bearing ISSN number along with Peer Review impact factor.

WHO SHOULD ATTEND ?

Corporates, academicians, research scholars, policy makers & students.

SUBTHEMES

- Role of NEP in exploring research and development opportunities.
- Impact of NEP on various stakeholders such as research scholars, academicians and professionals.
- Multidisciplinary approach in the research and development.
- Role of Research and Development to bridge the gap between academia and Industry.
- Exploring qualitative research approach through NEP.
- Policies, Procedures and schemes for promoting research and development activities through NEP.
- Transformation of higher education institutions as a center of excellence through Research and development.
- Policies to be adopted to create world class multidisciplinary higher education institutions across the country.
- Explore strategies, Procedure and mechanism that can be adopted to promote independent, critical, and creative thinking in teaching-learning process.
- Role of NEP in promoting research among stakeholders of Education sector.
- Recent trends in research and development-challenges and opportunities.

GUIDELINES FOR PAPER SUBMISSION

Authors may submit the research papers, articles, case study only to email:- aimbaconference2023@gmail.com
Authors are advised to submit the research papers, articles only with the copyright form duly signed, scanned and attached; authors may download the copyright form with our website or you can take the photo copies of the copyright forms.

ABOUT SANSTHA

A farmer, freedom fighter, senior political leader, sahakarmararshi - pioneer of Co-operative Movement and visionary Late Hon. Shri. Bhausaheb Santuji Thorat laid foundation of Amrutvahini Sheti & Shikshan Vikas Sanstha which has magnified versatile domain of altruistic venture. A strong move in this direction was establishment of various institutions which proved to be paragon of technical and managerial education, a story of unerring vision and indomitable determination. The main objective was to carry out constructive philanthropic activities which serve the educational needs of farmers, students & community as a whole. This noble venture had many helping hands right from lowest strata of the rural society to the then Chief Minister of Maharashtra State late Hon. Shri Vasant dada Patil. Hon. Shri. Balasaheb Thorat, Ex. Minister for Revenue (Maharashtra State), is the chief mentor, guide & philosopher behind creating & nourishing the education hubs which caters to the various strata of society

ABOUT THE INSTITUTE

Amrutvahini Institute of Management & Business Administration, established in June 1994, has emerged as a reputed & renowned management Institute which involved in imparting quality management education. The Institute is striving for excellence through industry- academic participation, consultancy and research. The qualified, competent and experienced faculty backed by ultra modern infrastructure located in a beautiful environment in outskirts of town is creating stimulating environment for learning. The Institute is offering Two years full time MBA course which is approved by AICTE & affiliated to Savitribai Phule Pune University.

Amrutvahini Institute of AIMBA



Director, Staff & Students cordially invites you for



Inauguration

Two Days National Conference On **Implementation of National Education Policy 2020**

Research and Development Cell

on 15th February 2023.

— In Presence of —

Hon'ble Shri. Balasaheb Thorat

Ex. Minister for Revenue, Government of Maharashtra
President, Amrutvahini Sheti & Shikshan Vikas Sanstha

— Chairperson —

Hon'ble Dr. Sudhirji Tambe

Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

Hon'ble Mrs. Sharayutai Deshmukh

Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

— Chief Guest —

Dr. Parag Kalkar

Dean-Commerce & Management, SPPU

Dr. B.B. Das

Professor, University of Mumbai

Dr. N.S. Bhand

Seminar Coordinator

Dr. B. M. Londhe

Director, AIMBA

Anil B. Shinde

Chief Executive Officer, A.S. & S.V.S.

* Venue *

Amrutvahini Sheti & Shikshan Vikas Sanstha's

AIMBA SEMINAR HALL

Amrutnagar, Sangamner, Dist. Ahmednagar (Maharashtra)

Director, Staff & Students cordially invites you for



Valedictory

Two Days
National Conference On
**Implementation of National
Education Policy 2020**

Research and Development Cell

on 16th February 2023.

— In Presence of —

Hon'ble Shri. Balasaheb Thorat

Ex. Minister for Revenue, Government of Maharashtra
President, Amrutvahini Sheti & Shikshan Vikas Sanstha

— Chairperson —

Hon'ble Dr. Sudhirji Tambe

Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

Hon'ble Mrs. Sharayutai Deshmukh

Trustee, Amrutvahini Sheti & Shikshan Vikas Sanstha

— Chief Guest —

Dr. Rahul Bhanubhai Chauhan

Parul Institute of Business Administration, Barod

Dr. N.S. Bhand

Seminar Coordinator

Dr. B. M. Londhe

Director, AIMBA

Anil B. Shinde

Chief Executive Officer, A.S. & S.V.S.

* Venue *

Amrutvahini Sheti & Shikshan Vikas Sanstha's

AIMBA SEMINAR HALL

Amrutnagar, Sangamner, Dist. Ahmednagar (Maharashtra)

AMRUTVAHINI INSTITUTE OF MANAGEMENT AND BUSINESS
ADMINISTRATION, Sangamner

17/01/2023

To,

The Director
AIMBA
Sangamner

Sub: Regarding Tentative Budget Approval for National Seminar scheduled on 15th & 16th Feb.2023.

Dear Sir,

As per Savitribai Phule Pune University letter no: SPPU/P&D/470 dated 03/01/2023 we have received sanction/approval to conduct two days National Level Seminar on Topic: "Implementation of National Educational Policy 2020-Research and Development Cell" scheduled on 15th & 16th Feb.2023. University had sanctioned Rs.1, 00,000/-(One Lakhs) for the same.

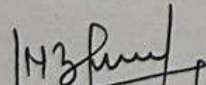
We would incur expenses as per mentioned below

Sr.No	Particulars	Amount(Rs)
1	Honorarium & T.A to resource persons	80,000/-
2	Research Journal/Article Publication	25,000/-
3	Conference kit, Reading Material,Xerox,CD etc	25,000/-
4	Hospitality, Miscellaneous & Contingencies	70,000/-
Total Amount Requested to sanction		2,00,000/-
University Sanctioned Amount		1,00,000/-
Institute contribution+ Registration Fees		1,00,000/-

You are requested to Approve & sanction the tentative expenses of Rs.2, 00,000/-(Rs Two Lakh only)

Thanking You

With Regards,


Dr.N.S.Bhand

Seminar Co-ordinator

Encl: 1] University Sanction letter.

forwarded to
Hon, CEO for
permission.

Allowed
17/1
WBYhincle

AMRUTVAHINI INSTITUTE OF MBA, SANGAMNER
And
SAVITRIBAI PHULE PUNE UNIVERSITY QIP 2022-23

Organized National Seminar on "Implementation of National Educational Policy 2020"

15th & 16th February 2023


Schedule

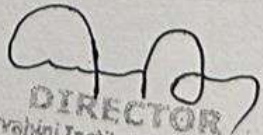
Day/Date	Timings	Agenda
Day 1 Wednesday, 15/02/2023	09.30 am to 11.00 am	Inaugural Session Guests Dr.Parag Kalkar Dean-Commerce & Management,SPPU Dr.B.B.Das Professor,University of Mumbai
	11.00 am to 12.30 am	Technical Session: 01 Topic:- "Learner Centric Pedagogy: A Pradigm Shift in Teaching-Learning-Evaluation" Resouce Person: Dr.Mandar Bhanushe Assistant Professor,University of Mumbai
	12.30 pm to 01.30 pm	Lunch Break
	01.30 pm to 3.00 pm	Paper Presentation
	03.00 pm to 03.15 pm	Tea Break
	03.15 pm to 04.45 pm	Technical Session: 02 Topic:- "Academic Bank of Credit" Resouce Person: Dr. Arun Gaikwad Principal - Sangamner Nagarpalika Arts, D. J. Malpani Commerce and B. N. Sarda Science College (Autonomous) Sangamner



(Handwritten signature)

AMRUTVAHINI INSTITUTE OF MBA, SANGAMNER
And
SAVITRIBAI PHULE PUNE UNIVERSITY QIP 2022-23

<p>Day 2 Thursday, 16/02/2023</p> 	09.30 am to 10.30 am	<p align="center">Technical Session: 03</p> <p>Topic:-“NEP 2020 - Emphasis on Research and Innovation”</p> <p align="center">Resouce Person: Dr. A.S.Sayyad Professor and Head- Civil Engineering, Sanjivani College of Engineering, Kopergaon</p>
	10.30 am to 11.30 am	<p align="center">Technical Session: 04</p> <p>Topic:-“NEP 2020: Potential & Challenges for reshaping research ecosystem in India”</p> <p align="center">Resouce Person: Dr. A.V.Biju Assistant Professor & Research Guide, Department of Commerce, School of Business Management & Legal Studies University of Kerala</p>
	11.30 am to 12.30 pm	<p align="center">Technical Session: 05</p> <p>Topic:-“Need and Importance of Multifaculty Education”</p> <p align="center">Resouce Person: Dr. B.S.Sawant Director- Rayat Shikshan Sanstha's Karmaveer Bhaurao Patil Institute Of Management Studies And Research Satara</p>
	12.30 pm to 01.30 pm	Lunch Break
	01.30 pm to 3.00 pm	<p align="center">Technical Session: 06</p> <p>Topic:-“ Recent Trends in Research & Develoment- Challenges and Opportunities”</p> <p align="center">Resouce Person: Dr. Rahul Bhanubhai Chauhan Parul Institute of Business Administration, Baroda</p>
	03.00 pm to 03.15 pm	Tea Break
	03.15 pm to 04.45 pm	<p align="center">Valedictory Session Guests Dr. Rahul Bhanubhai Chauhan Parul Institute of Business Administration, Baroda</p>


DIRECTOR
 Amrutvahini Institute of Management & Business Administration



Savitribai Phule Pune University

QUALITY IMPROVEMENT PROGRAMME (2022-2023) FINANCIAL ASSISTANCE FOR ORGANIZING WORKSHOP ON IMPLEMENTATION OF NATIONAL EDUCATIONAL POLICY 2020

11	RAHURI	Pravara Gramin Shikshan Sanstha Art's ,Commerce And Science College Addr: Satral Tal: Rahuri Dist: Ahmednagar, Pincode: 413711 PUNCODE:CAAA016540 Application ID:SCW221654002 Inward No:209	Industry – Institute Linkage	NAAC Accredited Grade: B++ CGPA: 2.87	Prabhakar Manikrao Dongare
12	Sangamner	Shikshan Prasarak Sanstha Sangamner Nagarpalika Arts, D.J. Malpani Commerce and B.N. Sarada Science College. Addr: Ghulewadi Tal: Sangamner Dist: Ahmednagar, Pincode: 422605 PUNCODE:CAAA016060 Application ID:SCW221606001 Inward No:205	Adoption of Academic Bank of Credits	NAAC Accredited Grade: A+ CGPA: 3.58	Arun Hari Gaikwad
13	Sangamner	Sahyadri Bahujan Vidya Prasarak Samaj Sahkar Maharshi Bhausaheb Santuji Thorat Arts, Science and Commerce College Addr: Nashik road Near Nagarpalika Water Tank Sangamner Tal: Sangamner Dist: Ahmednagar, Pincode: 422605 PUNCODE:CAAA016400 Application ID:SCW221640001 Inward No:202	Multidisciplinary Education	NAAC Accredited Grade: B CGPA: 2.45	Dinanath Deoram Patil
14	Sangamner	Amrutvahini Sheti And Shikshan Vikas Sanstha Amrutvahini Institute of Management & Business Administration. Addr: Amrutnagar Sangamner Tal: Sangamner Dist: Ahmednagar, Pincode: 422608 PUNCODE:IMMA016490 Application ID:SCW221649001 Inward No:16	Research and Development Cell	NAAC Accredited Grade: B CGPA: 2.27	Babasaheb Mahadev Londhe
15	Sangamner	Dnyanvardhini Shikshan Sanstha Global Institute of Management Addr: Velhale Tal: Sangamner Dist: Ahmednagar, Pincode: 422605 PUNCODE:IMMA017330 Application ID:SCW221733001 Inward No:218	Multidisciplinary Education	NAAC Accredited Grade: B+ CGPA: 2.67	Parag Prakash Saraf

Name of the College: Amrutvahini Sheti and Shikshan Vikas Sanstha

Amrutvahini Institute of Management & Business

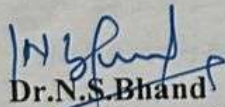
Administration. Add: Amrutnagar Sangamner Ta:

Sangamner Dist: Ahmednagar [IMMA016490]

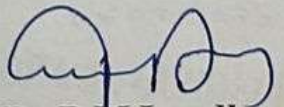
Organizing Seminar/Conference/Workshop - National

STATEMENT OF EXPENDITURE

EXPENDITURE		
Sr. No.	Particulars	Amt in Rs.
1	साधनव्यक्तीचे मानधन देयक व प्रवास खर्च (Annexure - I)	Rs.69,880/-
2	संशोधन पत्रिका / लेख प्रकाशन यावरील खर्चाच्या (Annexure - II)	Rs.17,800/-
3	परिषदेसाठी आवश्यक शैक्षणिक साहित्याची छायांकित प्रत सीडी इ . खर्च (Annexure - III)	Rs.19,583/-
4	आतिथ्य खर्च, किरकोळ व आकस्मिक खर्चाचा तपशील (Annexure - IV)	Rs- 57,030/-
	TOTAL	Rs.1,64,293/-


Dr. N. S. Bhand

Name & Sign. of Co-ordinator



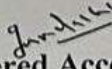
Dr. B. M. Londhe

Director

UDIN :- 23032200 B28GMA 2485

21 FEB 2023



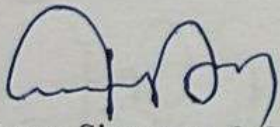

Chartered Accountant
Sign. Seal & Regn. No.

RAJENDRA M. GUNDECHA
CHARTERED ACCOUNTANT
M. NO. 032260

Amrutvahini Institute of Management and Business Administration,
Sangamner

UTILISATION CERTIFICATE

Certified that the grant of Rs. 1,00,000/- (Rupees One Lakh Rs
) has been sanctioned to Amrutvahini Institute of
Management, Sangamner by the Savitribai Phule Pune University vide Sanction Page
Sr. No. 470 dated. 03/01/2023 towards Organizing Workshop NRP-2020
Research & Development An expenditure of Rs. 1,64,293/- has been
Incurred for the purpose for which it was sanctioned and in accordance with the terms and
Conditions as laid down by the University. If as a result of check or audit objection, some
Irregularity is noticed at a later stage, action will be taken to refund, adjust or regularize the
Objected amount.



Name, Signature & Seal of
Principal/Director

Amrutvahini Institute of Management
& Business Administration, Sangamner



Janki

Chartered Accountant

Sign, Seal & Regn. No.

Date : 21/02/2023

Place : Sangamner



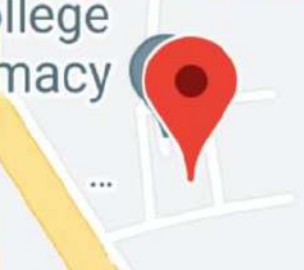
UDIN 23032260 BAPGMA 248
21-02-2023

RAJENDRA M. GUNDECHA
CHARTERED ACCOUNTANT
M. NO. 032260



GPS Map Camera

College
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Google

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Amravati Institute of Management and Business Administration
Amravati, Maharashtra
INAUGURAL FUNCTION
Two Days National Conference
Implementation of National Education Policy 2020
1st & 2nd Feb 2023 @ YASHVAH
Dr. Parag Kulkarni
15 Feb 2023 @ YASHVAH - AMRATI

A few points for inner reflections...
as we see NEP2020 rising

- Affordable
- Accountable
- Autonomous - UGC - CBSE
- 30%
- Industry-Academic Collaboration
- Learner Engagement
- Learner's Guild - competency

GPS Map Camera

College
macy



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Announcement of Management and Business Administration
VALENTYNOY FUNDATION
Two Days National Conference
Implementation of National Education Policy 2020
Rajawade and Maharashtra
Chairman: Dr. Mahesh Bhatnagar
Organized by: Dr. Mahesh Bhatnagar
Date: 16 Feb. 2023 @ 10:00 AM / AMBA Seminar Hall, Kharvelgaon, Maharashtra

Basic Requirement of Research

- Objectives of Research
- Time Management
- Honesty
- Devotion
- Knowledge of Advanced Technologies

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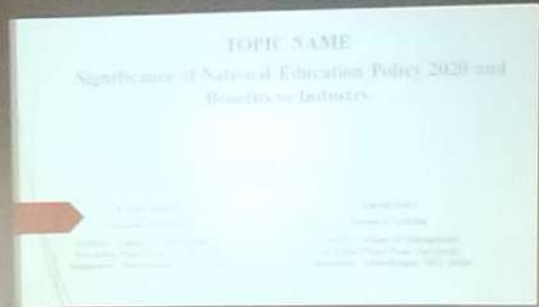
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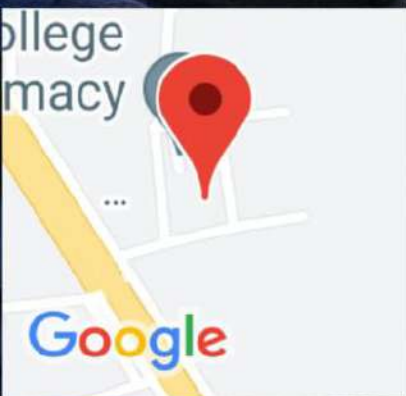
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GPS Map Camera



Ghulewadi, Maharashtra, India
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New Education Policy 2020 and Academic Bank Credit System- An Assessment

Prof. Dr. Anuraj H. Galwad
Principal
Shriharin Prasarak South, Sangrampur, Sangli, Dist. Solapur
Commerce and B.S. Sarda Science Centre, Sangli, Sangrampur
422605 (Maharashtra, India) (MS)

Amravati Institute of Management and Business Administration,
Amravati, Maharashtra

INDIVIDUAL FUNCTION
of
Two Days National Conference
Implementation of National Education Policy 2020

In Presence of
Hon'ble Shri Balasaheb Thakur
Minister, Maharashtra Government
Chief Guest
Dr. B.B. Dasa
Hon'ble Minister, Government of Odisha

Chairman
Dr. V.S. Phadnis
Hon'ble Minister, Government of Maharashtra

Chief Guest
Dr. B.B. Dasa
Hon'ble Minister, Government of Odisha

AmBMA Seminar Hall, Amravati, Sangamner

GPS Map Camera

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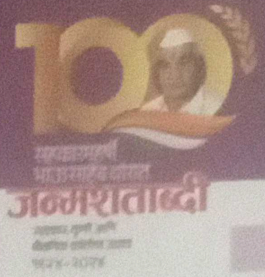
Google

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Amrutvahini Sheti and Shikshan Vikas Sanstha's

AMRUTVAHINI INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION, SANGAMNER



Permanently Affiliated to Savitribai Phule Pune University and Approved by AICTE, New Delhi

• DTE Code - 8324 • NAAC Accredited • ISO 9001 : 2015 Certified Institute • IMMA016496

Reg. AIMBA / 77.

Date 28/04/2023

Report on the Two-Day Placement-Focused Training: Group Discussion & Personal Interview

Date: 27th - 28th April 2023

Venue: AIMBA Seminar Hall

Resource Person: Mr. Siddharth Prabhakar, Founder, Entrepreneur & Corporate Trainer, Celebrity School, Mumbai

Target Audience: MBA Students

The Challenge: Cracking the placement code – navigating group discussions and personal interviews with confidence and success. This aim formed the core of the intensive two-day training conducted by Mr. Siddharth Prabhakar, renowned entrepreneur and corporate trainer. He transformed the AIMBA Seminar Hall into a dynamic arena where MBA students honed their skills and prepped for their dream careers.

Day 1: Corporate Selection process and GD

Mr. Prabhakar started by demystifying the selection process, dissecting group discussions and personal interviews, highlighting employer expectations, and offering practical tips for preparation.

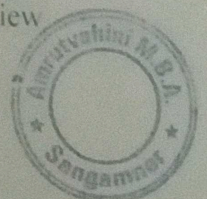
Group Dynamics: The focus shifted to group discussions, with insightful sessions on initiating, contributing, and leading effectively. Students participated in simulated GDs, receiving personalized feedback and learning to navigate diverse opinions, manage time, and project a confident presence.

Case studies became the battleground for critical thinking and problem-solving skills. Through interactive exercises, students honed their analytical abilities, learned to present solutions with clarity, and demonstrated their strategic thinking prowess.

Day 2: Personal Interview:

Unmasking the Interviewer: Students gained insights into interviewer mindsets and common interview questions. Mr. Prabhakar emphasized self-awareness and authenticity, helping students craft compelling narratives about their skills, experiences, and career aspirations.

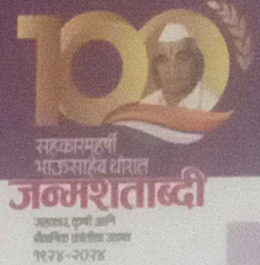
Mock & Roll: The second day culminated in a series of mock interviews. Students faced simulated real-world scenarios, receiving constructive feedback on body language, communication style, and answer strategies. They learned to overcome common interview pitfalls and project a confident, professional image.






Amrutvahini Sheti and Shikshan Vikas Sanstha's

AMRUTVAHINI INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION, SANGAMNER



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Reg. AIMBA / 

Date : 28/04/2023

Salary Savvy: Mr. Prabhakar demystified salary negotiation, equipping students with the knowledge and confidence to advocate for their worth and achieve their desired compensation packages.

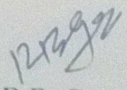
Student Feedback: Mr. Prabhakar's engaging delivery, practical insights, and personalized feedback. **Some key takeaways included:**

"I now understand the dynamics of group discussions and feel confident to contribute effectively."

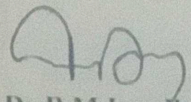
"The mock interviews were incredibly helpful; I feel better prepared to handle real-world scenarios."

"Negotiating salary was always daunting, but the tips provided gave me the confidence to ask for what I deserve."

Conclusion: Two-days placement focused GDPI training proved to be a game-changer for AIMBA's MBA students. Mr. Prabhakar's expertise, combined with interactive exercises and simulated scenarios, empowered students to approach the placement process with confidence and clarity. This impactful training undoubtedly strengthens AIMBA's reputation for preparing industry-ready graduates who can crack the placement code and land their dream careers.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management
& Business Administration, Sangamner



Amrutvahini Institute of Management and Business Administration

Approved by AICTE New Delhi, Permanently Affiliated to
Savitribai Phule Pune University & NAAC Accredited Institute

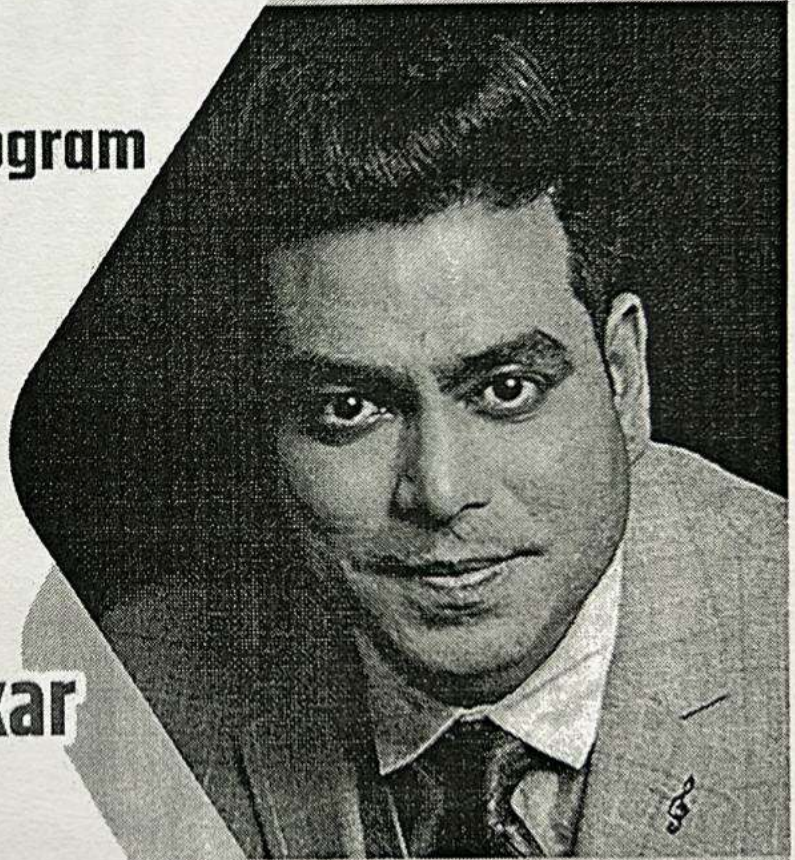
Established Year 1995
DTE Code:5324

Two Days Training Program on INTERVIEW SKILLS & GROUP DISCUSSION

Resource Person:

Siddharth Prabhakar

Founder, Serial Entrepreneur,
Corporate Trainer &
Business Consultant,
CelebritySchool.in, Mumbai



Day & Date :

Thursday & Friday, 27th-28th April 2023

Timing : 9.30 am to 4.30 pm

Venue : Seminar Hall

Amrutini Institute of Management & Business Administration
Nashik-Pune Highway, Ghulewadi, Sangamner: 422608

25/04/2023

NOTICE

All the MBA 2nd year students hereby informed that the institute has organized Two Days Training Program on Interview Skills and Group Discussion during 27th-28th April 2023. The details of the program are as given below:

Two Days Training Program

On

INTERVIEW SKILLS & GROUP DISCUSSION

Resource Person: Siddharth Prabhakar
Founder, Serial Entrepreneur, Corporate Trainer & Business Consultant
CelebritySchool.in
Mumbai

Day & Date: Thursday & Friday, 27th-28th April 2023

Timing: 9.30 am to 4.30 pm

Venue: Seminar Hall

All are requested to be in institute uniform along with paper pad, pen and pencil.

R.B.G.
Dr. R.B. Gawali
Coordinator-Learning & Development



B.M.L.
Dr. B.M. Londhe
Director

rediffmail

Mailbox of ravindra_gawali

Subject: Fw: Interview Skills Proposal**From:** Ravindra Gawali <ravindra_gawali@rediffmail.com> on Fri, 28 Apr 2023 10:09:25**To:** "BABA Londhe" <babalondhe@rediffmail.com>

Dr. Ravindra B. Gawali
Ph.D(Financial Management), MBA(Marketing), MBA(FM), MBA(HRM),
UGC NET (General Management)
Associate Professor & Learning and Development Coordinator
Amrutvahini Institute of Management and Business Administration, Sangamner | District Ahmednagar |
Pincode 422 608. | Maharashtra | India
Affiliated to Savitribai Phule Pune University, Pune | Approved by AICTE, New Delhi.
www.amrutimba.org | 8788672960

Sent from RediffmailNG on Android

From: "BABA Londhe" <babalondhe@rediffmail.com>
Sent: Tue, 18 Apr 2023 10:44:29 GMT+0530
To: "Ravindra Gawali" <ravindra_gawali@rediffmail.com>
Subject: Fw: Interview Skills Proposal

Dr. B. M. Londhe
Director
Amrutvahini Institute of Management & Business
Administration, Sangamner
(Ph. D in Management, MBA (Marketing), MBA(HR),
MCM, MPM) Dist- Ahmednagar, Maharashtra, India
Cell No. +919822267298 Office: +91-2425-259015
Website: www.amrutimba.org, Email: directoraimba@yahoo.in

From: Siddharth Prabhakar <siddharth@celebrityschool.in>
Sent: Tue, 18 Apr 2023 08:06:37
To: babalondhe@rediffmail.com
Subject: Interview Skills Proposal

Respected Sir

As per our conversation I confirm 2 days in the last week of April for Interview Skills and Group Discussion Training programme for MBA students.

The following topics will be covered during the Program.

Day 1:

1. Create a positive first impression
2. Demonstrate confidence through your body language
3. Articulate your answers using effective speech and communication skills
4. Use the Celebrity method to respond to questions in a structured manner

Day 2:

1. Pre-interview questionnaires and research to assess the company requirement
2. Preparing for technical questions
3. Learn how to answer the 10 most important interview questions

28/04/2023

To,
The Director
AIMBA,
Sangamner

Sub: Approval of Expenses incurred towards Conducting Two Days Training Program

Dear Sir,

It is requested to approve and sanction the total expenses of Rs.30000/- (Thirty Thousands Only) incurred towards **two days training program** conducted on "**Interview Skills and Group Discussion**" during 27th-28th April 2023. The total expenses incurred are as listed below:

Sr No	Particulars	Amount in Rs
1.	Guest Honorarium for Two Days (Rs. 25000/-)	25000.00
2.	Travelling-To and Fro (Mumbai to Sangamner)	5000.00

Mr. Siddharth Prabhakar who is a founder of Celebrity School.in conducted the two days training placement focused training to enhance the employability of the final year MBA students.

Kindly approve the total expenses of Rs 30000/- incurred towards conducting two days training session on the aforesaid topic.

Thanking you,

R.B.G.
Dr. R. B. Gawali
Coordinator-Learning & Development

Encl: 1.Pre approval copy Learning and Development Budget dated 21/11/2022
2. Email print-Interview Skills and GD proposal

AILC
Allowed against the approved training budget from CEO.
28/4



Amrutvahini Institute of Management and Business Administration,
 Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner
 Dist: Ahmednagar, State: Maharashtra, PIN: 422608

Topic: Interview Skills for G.D. for MBA students
 Resource Person: Mr. Siddharth Prabhakar
 Designation: Senior Entrepreneur, Corporate Trainer
 Name of Organization: Celebrity School, Mumbai
 Day & Date: Thursday, 27/4/2023, Timing: 9:30 am
 Venue: Seminar Hall

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1)	Vidya Sampat Dhage	Vidya
2)	APURVA AJAY CHINHOE	Ashinche
3)	shruti Dhananjay Muntadale	shruti
4)	Gosavi Pooja Vishnu	Pooja
5)	Kute Prati Chhabu	Prati
6)	Kanawade Nisha Sahebrao	Nisha
7)	Nawale Kirti Balasaheb	Kirti
8)	Sahane kavari Dipak	Sahane
9)	Naikwadi Sayali Mohan	Naikwadi
10)	Pawase Suvarna Balasaheb	Suvarna
11)	Thule Pooja Bharat	Pooja
12)	Walhekar Kanchan Karbhari	Kanchan
13)	Prorana Kacheshwar Badakh	Badakh
14)	Raut shubhangi Balasaheb	Raut
15)	Jnehal Rajendra Wakchaure	Jnehal
16)	Gulave Kajal Baban	Kajal
17)	Bhadange Nitai Rajendra	Nitai

Coordinator - Learning & Development



Signature
 Director
 DIRECTOR

Amrutvahini Institute of Management
 & Business Administration, Sangamner



Amrutvahini Institute of Management and Business Administration
 Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner
 Dist: Ahmednagar, State: Maharashtra .PIN: 422608

Two Days Training program.

Topic: Interview skills & GD for MBA students
 Resource Person: Mr. Siddharth Prabhakar
 Designation: Founder, Corporate Trainer & Motivational Speaker
 Name of Organization:
 Day & Date: Friday, 28th April Timing: 9.30 am to 4.30 pm.
 Venue: Seminar Hall.

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1	Abhishek Dattatraya Tanpure	
2	PARAS DILIP TANPURE	
3	Prajwal Sanjay Potare	
4)	Gophaone Vikas Santu	
5)	Satpute Pranali Devram.	
6)	Murtadak Shruti Dhananjay.	
7)	Ghule Peadnya Rohidas.	
8)	Sambhaji Shivaji Lawande.	
9)	Kunal Dattatray Amrutkar	
10)	Kunal Santosh Ganjal	
11)	Muntode Prathul Chubhan	
12)	Ishwar Sanjay Deshmukh	
13)	Shaikh Adnan Abulrahim	
14)	Kolhe Shubham Vitthal	
15)	Dange Yogesh Suryabhan	
16)	Nawale Kirti Balasaheb.	
17)	Akshaya Balasaheb Chothave	

Signature
 Coordinator Learning & Development



Signature
 Director

Ankuish Kerkar
 DIRECTOR

- 50] Phad Ankuish Kerkar
 51] Bhoknal Prathamesh Rajendra

Sr	Name of Student	Signature
18)	Kute Priti Chhabu	<u>Pkute</u>
19)	Kanawade Nisha Sahebrao	<u>Nishu</u>
20)	Pawase Suvarna Balasaheb	<u>Pawase</u>
21)	Gosavi Roshni Vishnu	<u>Roshni</u>
22)	Thule Pooja Bharat	<u>Thule</u>
23)	Guare Kajal Baban	<u>Kajal</u>
24)	Vidya Sampat Dhage	<u>Vidya</u>
25)	Naikwadi Gayatri Mohan	<u>Naikwadi</u>
26)	Ladav Rutuja Balasaheb	<u>Rutuja</u>
27)	Zavare Adishri Umesh	<u>Adishri</u>
28)	Bhadange Mitali Rajendra	<u>Mhadange</u>
29)	Walhekar Kanchan Karbhari	<u>Kanchan</u>
30)	Punjabi Prabhkirat Singh	<u>Prabhkirat</u>
31)	Tandale Nitin Dattatraya	<u>Nitandale</u>
32)	Sheikh Parvati Pappimaya	<u>Sheikh PP</u>
33)	Andhale Ashok Bhausaheb	<u>Andhale</u>
34)	Shirsath Tejas Prakash	<u>Shirsath</u>
35)	Tanpure Lalit Nandkishor	<u>Lalit</u>
36)	Pagar Rushikesh	<u>Pagar</u>
37)	Kokane Akash Rajendra	<u>Kokane</u>
38)	Kanawade Prajwal Sopan	<u>Kanawade</u>
39)	Amanjot Singh Punjabi	<u>Amanjot</u>
40)	Kadam Ashok Padmakar	<u>Kadam</u>
41)	Gite Mayur Narayan	<u>Gite</u>
42)	Rutuja Rajendra Huiband	<u>Rutuja</u>
43)	Dighe Shriram Sambhaji	<u>Dighe</u>
44)	Yash Rajendra Kalantri	<u>Yash</u>
45)	Nikhil Madhukar Mungse	<u>Nikhil</u>

Coordinator Learning & Development

46. Suraj Vijay Dengate

47. Sakharchand Madhav Shinde

48. Choderao Parrobbi Sunda

49. Rutik Madhukar



DIRECTOR

Amrutvahini Institute of Management & Business Administration, Sangamner

Signature

Director

Suraj

Abhi

Abhi

Abhi

Sr	Name of Student	Signature
18.	Avinash chandekar. Dewangan	
19.	Ankush Sukhdev Aagade	
20.	Sahane Dnyaneshwar Rajendra.	
21.	Gaje Pavan Sanjay.	
22.	Shital kacharu kale	
23.	Vidya Balasaheb Dhole	
24.	Mandlik Gayatri Avinash.	
25.	Mane Nikhil Ashok	
26.	Magar Kajal Babasaheb	
27.	Tajane Vaibhav Dilip	
28.	Kotkar Sonali Bharat	
29.	Ghwe Pratiksha Badashaha	
30.	Gore Rushikesh Baban	
31.	Gujjar Shreya Srujan	
32.	Marbhat vishal Sukhadev	
33.	Omkar vilas shinde	
34.	Sahane kavaji	
35.	Adep Amruta shantaram	
36.	Bhalchim Amol Ramchandra	
37.	londhe Ashwini Arun	
38.	Apurva Ajay chindhe	
39.	Hase Sunilalp Sumpat	
40.	Jagtap Akash vishwanath	
41.	Sagar Harshada Savleam	
42.	Khemnar Anuja Sreyabhan	
43.	Deshmukh Akshay Bhausaheb	
44.	Raut Shubhangi Balasaheb	
45.	Vijendra Dnyaneshwar Kokate MBA (HR)	





Amrutvahini Institute of Management and Business Administration,

Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner

Dist: Ahmednagar, State: Maharashtra, PIN: 422608

Two Days Training Program

Topic: Interview Skills & G.D. for MBA Students

Resource Person: Mr. Siddharth Prabhakar

Designation:

Name of Organization:

Day & Date: Friday, 28th April Timing: 9:30 am to

Venue: Seminar Hall

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1	Snehal Rajendra Wakchare	
2	Bandal Swapnali Hanmant	
3	Unawane Sakshi Vijay	
4	Kolhe Siddhesh Sanjay	
5	Dhokane Shubham Dattatray	
6	Kutade Rucha Ramaling	
7	Shelke Akshay Ramdas	
8	Labhade Rutesh Anna	
9	Karpe Adesh Janardan	
10	Pawase Rajesh Bhausaheb	
11	Gite Prashant Dhondu	
12	Babde Shradha Gopinath	
13	Patre Vishal Rangnath	
14	Ghegadmal Dipali	
15	Gaikwad Sonali Rajendra	
16	Prorane Kacheshwar Badakh	
17	Sasare Sanket Ganesh	

Signature

Coordinator-Learning & Development



Signature

Director

DIRECTOR

Amrutvahini Institute of Management & Business Administration, Sangamner



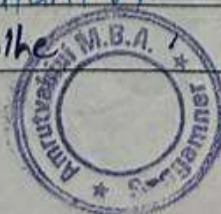
Amrutvahini Institute of Management and Business Administration,
 Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner
 Dist: Ahmednagar, State: Maharashtra .PIN: 422608

Topic: Interview Skills & GD for MBA Students
 Resource Person: Mr. Siddharth Prabhakar
 Designation: Serial Entrepreneur, CV Pune Trainer
 Name of Organization: Celebrity School, In, Mumbai
 Day & Date: Thursday, 27th April 2023 Timing: 9.30 AM
 Venue: Seminar Hall

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1.	Dange Yagesh Suryabhan	
2.]	Avinash chandev Durgamye	
3	Pravin Patil Sanjay Patil	
4.	Pagar Rushikesh Datta	
5.	Suraj vijay Dengale	
6	Tejas Prakash Shirsath	
7	Rushikesh Baban Gore	
8	Manc Nikhil Ashok	
9	Deshmukh Ishwar Sanjay	
10	Pawase Rajesh Bhausaheb	
11	Andhale Ashok Bhausaheb	
12	Muntode Praveen Chhaban	
13	Sabane Santosh Gandas	
14	Gaje Pavan Sanjay	
15	Wadkhare Rushikesh Madhindra	
16	Yash Rajendra Kalantri	
17.	Siddhesh Sanjay Kolhe	

Signature
 Coordinator-Learning & Development



Signature
 Director

Amrutvahini Institute of Management & Business Administration

Sr	Name of Student	Signature
18.	Kunul Santosh Punjail	<u>Kunjail</u>
19.	Dhulgand Tushar Bhanudas	<u>Bhanud</u>
20	Bhalchim Amal Ramchandra	<u>Amal</u>
21)	Kunal Dattatray Amrutkar	<u>Amrutkar</u>
22)	Ankush Sukhdev Agade	<u>Agade</u>
23	Dnyaneshwar Rajendra Sathane	<u>Sathane</u>
24	Sambhaji Shivaji Lawande.	<u>Lawande</u>
25.	Nikhil Madhukar Mungse	<u>Mungse</u>
26.	Gaikwad Shashank Dattu	<u>Gaikwad</u>
27	Kokane Akash Rajendra	<u>Kokane</u>
28	Kanawade Prajwal Sopan	<u>Kanawade</u>
29	Abhishek Dattatraya Tanpure	<u>Tanpure</u>
30	Dighe Shriram Sambhaji	<u>Dighe</u>
31	Shaikh Adnan Abdulrahim	<u>Adnan Shaikh</u>
32	Kolhe Shubham Vitthal	<u>Kolhe</u>
33	Vikas Santu Gophone	<u>Gophone</u>
34	Jagtap Akash Vishwanath	<u>Akash</u>
35	Vijendra Dnyaneshwar Kokate	<u>Kokate</u>
36	Omkar Vilas Shinde	<u>Shinde</u>
37	Vaibhav Dilip Tajane	<u>Tajane</u>
38	Shubham Dattatray Dhokane	<u>Dhokane</u>
39	PARAS DILIP TANPURE	<u>PARAS.T</u>
40	Kubhade Rutesh Anna	<u>Rutesh</u>
41	Shaikh Pervej Papamiya	<u>Shaikh P.P</u>
42	Tandale Nitin Dattatraya	<u>Tandale</u>
43	Nikhil Sudam Sirbhaye	<u>Sirbhaye</u>

Signature

Coordinator-Learning & Development



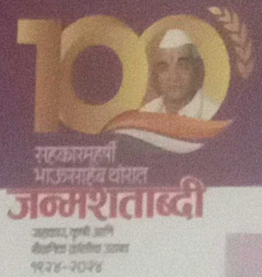
Signature
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Reg. AIMBA / TY

Date : 11 / 5 / 2023

Report on the Three-Day "Basic to Advanced Excel Workshop"

Resource Person: Ms. Shaila Woyal, Microsoft Certified Trainer, Unic Academy

Dates: May 9-11, 2023

Venue: AIMBA Seminar Hall

Target Audience: MBA Students, Faculty & Staff

Ms. Shaila Woyal, a seasoned Microsoft Certified Trainer, transformed participants from Excel novices to confident spreadsheet ninjas over the course of three intensive days.

Day 1: Mastering the Basics:

Demystifying the Interface: Ms. Woyal started by familiarizing participants with the Excel interface, navigating menus, toolbars, and essential functionalities. Interactive exercises reinforced foundational skills like cell formatting, data entry, and basic formulas.

Formula Frenzy: Participants delved into the wondrous world of formulas, learning to perform calculations, manipulate data, and automate tasks with functions like SUM, AVERAGE, and IF statements. Laughter and triumphant cheers erupted as participants mastered their first complex formulas.

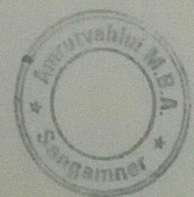
Formatting Finesse: From colorful cells to eye-catching charts, Ms. Woyal unveiled the secrets of data visualization. Students learned to format cells, manipulate fonts and borders, and create compelling charts and graphs to present their data effectively.

Day 2: Going Deeper:

Data Doodling & Pivot Power: Data analysis took center stage with PivotTables and PivotCharts. Ms. Woyal guided participants through the magic of summarizing and analyzing large datasets, revealing hidden trends and insights with ease.

Lookup Logic: VLOOKUP, INDEX & MATCH, and other advanced lookup functions became their new weapons of choice. Participants conquered data complexities, learning to retrieve and manipulate data across spreadsheets with laser precision.

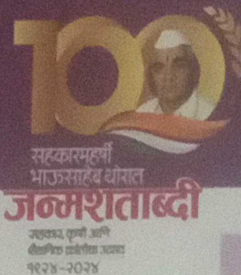
Conditional Formatting : The power of conditional formatting was unleashed, transforming spreadsheets into vibrant landscapes of color and information. Students learned to highlight important data, identify trends, and make informed decisions at a glance.





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Reg. AIMBA / *TR*

Date : *11 / 05 / 2023*

Day 3: Conquering Advanced Frontiers:

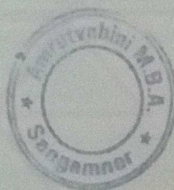
Macros: The final day explored the realm of macros, automating repetitive tasks and streamlining workflows. Participants coded their own macros, experiencing the exhilaration of commanding Excel to do their bidding.

Dashboard Design: The workshop culminated in the creation of interactive dashboards, combining data analysis, visualization, and user-friendliness. Participants showcased their newfound skills, presenting polished dashboards that transformed complex data into intuitive insights.

Conclusion:

Ms. Wayal's expertise and engaging teaching style made learning fun and practical. "The three-day "Basic to Advanced Excel Workshop" proved to be a transformative experience for MBA students, faculty, and staff at AIMBA. Ms. Shaila Wayal's insightful guidance and interactive approach enabled participants to unlock the full potential of Excel, equipping them with valuable skills for academic success, professional advancement, and personal productivity.

R.B.G.
Dr. R.B. Gawali
Coordinator-Learning & Development



[Signature]
Dr. B.M. Londhe
Director AIMBA
Amrutvahini Institute of Management & Business Administration, Sangamner

03/05/2023

NOTICE

All the MBA 2nd year students hereby informed that the institute has organized Three Days Training Program on “Basic to Advance Excel” 9th-11th May 2023. The details of the program are as given below:

Three Days Training Program

On

“Basic to Advance Excel”

by

Shaila Wayal

Microsoft Certified Trainer
UNIC COMPUTER ACADEMY

Day & Date: Tuesday to Thursday, 09th -11th May 2023

Timing: 9.30 am to 12.30 pm

Venue: Seminar Hall


All the students suppose to manage their lap top on their own. Institute uniform along with paper pad, pen and pencil is **MUST**

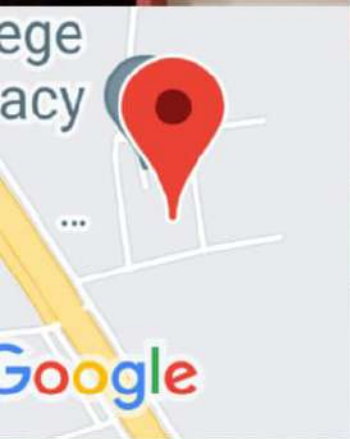
Dr. R.B. Gawali
Coordinator-Learning & Development



Dr. B.M. Londhe
Director



 **GPS Map Camera**



Ghulewadi, Maharashtra, India
J5CG+XWF, Ghulewadi, Maharashtra 422608, India
Lat 19.623445°
Long 74.177819°
09/05/23 09:36 AM GMT +05:30



Amrutvahini Institute of Management and Business Administration,
Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner
Dist: Ahmednagar, State: Maharashtra .PIN: 422608

Topic: 3 Days Training... Basic to Advance excel
Resource Person: Mr. Shaila Wajal
Designation: Micro Soft Certified Trainer
Name of Organization:
Day & Date: Thu, 11/05/23 Timing:
Venue: AIMBA Seminar Hall

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1)	Pratik Rahul Jash	Jash PR
2)	Nikhil Ashok Mane	Nikhil
3)	Pagae Rushikesh Datta	Pagae
4)	Marbhal Vishal Sukhadev	Marbhal
5)	Potare Prajwal Ganesh	Potare
6)	Tanpure Abhishek Dattatraya	Tanpure
7)	Dhokane Shubham Dattatray	Dhokane
8)	Dawange Avinash chandev	Dawange
9)	Shirsath Tejas Prakash	Shirsath
10)	Rutik Madhukar Kokate	Rutik
11)	Rushikesh Mahhindra Wakchause	Rushikesh
12)	Lubhade Rakesh Anur	Lubhade
13)	Phad Ankush Kachrau	Phad
14)	Bhoknal Prathamesh Rajendra	Bhoknal
15)	Shinde Sakharchand Madhav	Shinde
16)	Abhishek vijay shepal	Abhishek
17)	Prashant chonde Gite	Prashant

Signature
Coordinator Learning & Development



Signature
Director
DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner



Amrutvahini Institute of Management and Business Administration,
Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner
Dist: Ahmednagar, State: Maharashtra .PIN: 422608

Topic: ... 3 Days Training: Basic to Advance Excel.
Resource Person: ... Ms. Shaila W. W. al.
Designation: ... Microsoft Certified Trainer
Name of Organization: ...
Day & Date: ... Thuv., 11/05/23 ... Timing: ...
Venue: ... A.M.B.A. Seminar Hall.

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1	Sahane Dnyaneshwar Rajendra	
2	Dhulgand Tushar Bhanudas	
3	Nikhil Sudam Sirbhaye	
4	Kunal Dattatray Amrutkar	
5	Ankush Sukhdev Aagade	
6	Pavan Sanjay Gaje	
7	Hase Sankalp Sampat	
8	Sambhaji Shivaji Lawande	
9	Bhalchim Amol Ramchandra	
10	Choderao Saurabh Nandav	
11	Yash Rajendra Kalandi	
12	Siddhesh Sanjay Kolhe	
13	Paras Dilip Tanpure	
14	Suraj Vijay Dengale	
15	Arhad Akshay Nandkumar	
16	Praswal Sopan Kanawade	
17	Kokam Akash Rajendra	

Coordinator - Learning & Development



Signature
DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner



Amrutvahini Institute of Management and Business Administration

Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner

Dist: Ahmednagar, State: Maharashtra, PIN: 422608

Topic: 2 Days Training: Basics to Advance Excel

Resource Person: Ms. Shaila Woyal

Designation: Micro soft Certified Trainer

Name of Organization:

Day & Date: Thur, 11/5/23 Timing:

Venue: AIMBA Seminar Hall

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1	Bandal Swapnali Hanmant	
2	Snehal Rajendra Wakchaube	
3	Kanawade Nisha Sohebrao	
4	Kute Prati Chhaba	
5	Gosavi Radha Vishnu	
6	Sohane Kavay	
7	Raut Shubhangi Balasaheb	
8	Swapnali Jayram Chaudhari	
9	Dhole Vidya Balasaheb	
10	Mandlik Gayatri Avinash	
11	Khemkar Anuja Suryabhan	
12	Unadane Sakshi Vijay	
13	Apurva Ajay Chindhe	
14	Alshada Balasaheb Chothave	
15	Phatangare Tulika Anil	
16	Kirti Balasaheb Nawale	
17	Prerana Badakh	

Coordinator - Learning & Development



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Director

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& Business Administration, Sangamner



Amrutvahini Institute of Management and Business Administration
 Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner
 Dist: Ahmednagar, State: Maharashtra, PIN: 422608

Topic: 3 Days Training Basic to Advance Excel.
 Resource Person: Ms. Shaila Wajal
 Designation: Miao Soft Certified Trainer
 Name of Organization:
 Day & Date: Tue, 9/05/2023 Timing: 9:30 to 12:30 A.M
 Venue: Seminar Hall

Attendance Report (MBA 1st / 2nd year)

Sr	Name of Student	Signature
1	Sahane Onyaneshwar Rajendra	
2)	Vikas Sanku Gophane	
3)	Kadam Ashok palmakar	
4)	Hase Sunilalp Sumpat	
5)	Sambhaji Shivaji Lawande	
6)	Bhalchim Amal Ramchandra	
7)	Shinde Omkar Vilas	
8)	Mandlik Gayatri Avinash.	
9)	Magar Kajal Babasaheb	
10)	chindhe Apurva Ajay	
11)	Dhole vidya Balasaheb.	
12)	Kute Priti chhabu	
13)	Gosavi Radha rishnu	
14)	Snehal Rajendra Wakchause	
15)	Bandal Swapnali Hanmant	
16)	Gaikwad Sonali Gaikwad	
17)	Unawane Sakshi Vijay	

Coordinator - Learning & Development



Signature
 Director

 DIRECTOR

Sr	Name of Student	Signature
18	Sahane Kaveer'	<u>Sahane</u>
19	Nawale Kirti Balasaheb	<u>Kirti</u>
20	Phatangare Teelika Anil	<u>Teelika</u>
21	Kanchan walhekar	<u>Kanchan</u>
22	Prerana Badakh	<u>Prerana</u>
23	Rutuja Yadav	<u>Rutuja</u>
24	Kajal Gulave	<u>Kajal</u>
25	Ashwini Madhav Lamkhade	<u>Ashwini</u>
26	Rucha Kotade	<u>Rucha</u>
27	Ashwini Londhe	<u>Ashwini</u>
28	Anuja Khemnar	<u>Anuja</u>
29	Chaudhari Swapnali Jayram	<u>Chaudhari</u>
30	Pawase Suvarna Balasaheb	<u>Suvarna</u>
31	Bhule Pooja Bharat	<u>Pooja</u>
32	Maniyas Fiza Umaabhiyya	<u>Fiza</u>
33	Rajashee Zodage	<u>Rajashee</u>
34	Kalantri Yash Rajendra	<u>Yash</u>
35	Kolhe Siddhesh Sanjay	<u>Siddhesh</u>
36	Karpe Trupti Gokul	<u>Trupti</u>
37	Raut Shubhangi Balasaheb	<u>Rauts</u>
38	Akshada Balasaheb Chothave	<u>Akshada</u>
39	Miteli Rajendra Bhadange	<u>Miteli</u>
40	Adithi Umesh Zaveri	<u>Adithi</u>
41	Husband Rutuja Rajendra	<u>Rutuja</u>
42	Dhage Vidya Sampat	<u>Vidya</u>
43	Murtadak Shreuti D.	<u>Shreuti</u>
44	Pranali Devram Satpute	<u>Pranali</u>

Signature

Coordinator-Learning & Development



Signature

Director

[Signature]

DIRECTOR

Amrutvahini Institute of Management & Business Administration, Sangamner



Amrutvahini Institute of Management and Business Administration
Nashik Pune Highway, Gulewadi, Sangamner, Tal: Sangamner
Dist: Ahmednagar, State: Maharashtra .PIN: 422608

Topic: 3 Days Training : Basic & Advance
Resource Person: Ms. Shaila Woyal Excel
Designation: Microsoft Certified Trainer
Name of Organization: _____
Day & Date: Tue, 9/17/2023 Timing: 9:30 am to 12:30 pm
Venue: Seminar Hall

Attendance Report (MBA 1st/2nd year)

Sr	Name of Student	Signature
1	Paras Dilip Tanpure	Paras
2	Tejas Prakash Shirasath	Shirasath
3	Shubham Dattatray Dhokane	Shubham
4	Potare Prajwal Sanjay	Potare
5	Tanpure Abhishek Dattatraya	Abhishek
6	Dengale Suraj Vijay	Suraj
7	Joshi Pratik Rahul	Joshi PR
8)	Pagar Rushikesh Datta	Pagar
9)	Marbhal vishal Saktadav	Marbhal
10)	Mane Nikhil Ashok	Nikhil
11)	Ghoderao Saurabh Nandan	Ghoderao
12)	Arhad Akshay Nandkumar	Arhad
13)	Kolhe Shubham Vitthal	Kolhe
14)	Kanawade Prajwal Sopan	Kanawade
15)	Shinde Saktachand Madhav	Shinde
16)	Gore Rushikesh Baban	Gore
17)	Shaikh Adnan Abdulrahman	Adnan Shaikh

Signature
Coordinator-Learning & Development



Signature
Director

DIRECTOR

Amrutvahini Institute of Management
& Business Administration, Sangamner

Sr	Name of Student	Signature
18	Pawase Rajesh Bhausaheb	
19	Palve Vishal Rangnath	
20	Andhale Ashok Bhausaheb	
21	Karpe Adesh Jyohardhan	
22	Shrestha Sanjay Gajanan	
23	Gite Prashant Dhonda	
24	Sasane Sanket Gondas	
25	Kunal Santosh Punjal	
26)	Tajane Vaibhav Dilip	
27	Avinash chandev Dhanraj	
28	Bholanal Prathamesh Rajendra	
29)	shelke Akshay Ramdas	
30)	Muntode Ramesh Chubhan	
31)	Nikhil Madhukar Murgse	
32)	Dighe Shriram Sambhaji	
33)	Gaikwad Shashank Dattu	
34)	Anandjyot Singh Punjabi	
35)	Kirat Singh Punjabi	
36)	Kokane Akash Rajendra	
37)	Wakchause Rubikesh. Mahhindra	
38)	Labhade Rakesh Anna	
39)	Dange Yogesh Suryabhan	
40)	Dhutigand Tushar Bhanudas	
41)	Gaje Pavan Sanjay	
42)	Argade Ankush Sukhdev	
43)	Amrutkar Kunal Dattatray	
44)	Kotkar Sonali Bharat	
45)	Ghule Pratiksha Sadashaha	

Coordinator-Learning & Development



Signature
Director

DIRECTOR

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& Business Administration, Sangli



 **GPS Map Camera**



Ghulewadi, Maharashtra, India

J5CG+XWF, Ghulewadi, Maharashtra 422608, India

Lat 19.623445°

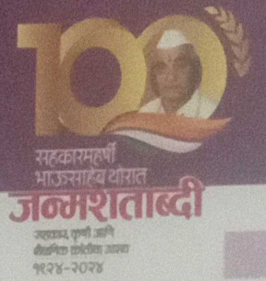
Long 74.177819°

09/05/23 09:36 AM GMT +05:30



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Reg. AIMBA / 17

Date : 19/05/2023

Report on Faculty Development Program: NAAC/NBA COPO Mapping

Topic: NAAC/NBA COPO Mapping

Resource Person: Dr. Ashutosh Misal, Academic Consultant and Trainer

Date: 19th May 2022

Venue: AIMBA Meeting Hall

Target Audience: MBA Faculty /Staff

Dr. Ashutosh Misal delved into the intricacies of NAAC/NBA COPO mapping. Faculty members, eager to understand and implement this crucial aspect of accreditation, engaged actively in the interactive session, leaving equipped with practical knowledge and confidence.

Dr. Misal began by highlighting the undeniable value of NAAC and NBA accreditation for institutions, emphasizing its impact on stakeholder perception, student recruitment, and overall quality enhancement. He then laid the foundation by clearly defining Course Outcomes (COs) and Programme Outcomes (POs), explaining their interrelationship and their integral role in achieving accreditation. Different approaches to CO-PO mapping were discussed, stressing the importance of clear, relevant, and measurable connections between course content and program-level goals.

Mapping the Journey: The session then traversed the intricate steps of the mapping process. Participants participated in workshops and group exercises to hone their skills in:

CO Identification & Analysis: Techniques for identifying and analyzing learning outcomes within each course offered.

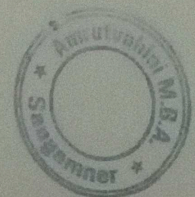
PO Analysis & Assessment: Understanding the Program Outcomes and identifying appropriate assessment methods for each PO.

Mapping Matrix Development: Building a comprehensive CO-PO mapping matrix, visualizing how each course contributes to achieving the POs.

Alignment & Validation: Ensuring consistent alignment between mapped outcomes, course content, learning activities, and assessment practices.

Documentation & Record Keeping: Techniques for documenting the mapping process, rationale, and evidence of alignment for accreditation purposes.

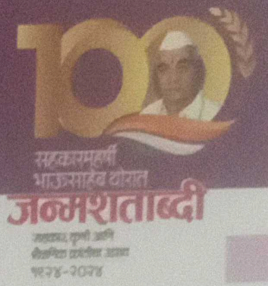
Dr. Misal introduced participants to valuable online tools and resources, such as Bloom's Taxonomy, CO/PO templates, and assessment rubrics, to facilitate effective mapping. He also explored software programs and online platforms designed to streamline the process and track progress.





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Reg. AIMBA / *TR*

Date : 19/05 / 2023

Dr. Misal addressed common challenges faced during CO-PO mapping, such as aligning diverse courses, assessing complex POs, and maintaining ongoing collaboration. He offered practical solutions and best practices, empowering participants to overcome these hurdles and ensure a successful mapping process.

Participant Feedback: Faculty members expressed their appreciation for Dr. Misal's engaging delivery, clear explanations, and practical exercises. **Some key takeaways echoed through the post-session discussions:**

"This training gave me a clear understanding of CO-PO mapping and its critical role in accreditation."

"I feel confident now to identify and analyze learning outcomes for my courses."

"The provided resources and tools will be invaluable in building our CO-PO mapping matrix."

NAAC/NBA COPO Mapping Faculty Development Program proved to be a transformative experience. Dr. Misal's expertise, combined with interactive activities and relevant resources, equipped faculty members with the knowledge and skills necessary to effectively implement this crucial accreditation requirement. This training undoubtedly lays the foundation for a continuous improvement cycle, ensuring quality enhancement and institutional excellence at AIMBA.

R.B.G.
Dr. R.B. Gawali
Coordinator-Learning & Development



B.M.L.
Dr. B.M. Londhe
Director, AIMBA
Amrutvahini Institute of Management & Business Administration, Sangamner

17th May 2023

NOTICE

All the Faculty Members are hereby informed that the Institute has organized a One Day Faculty Development Program on "NBA especially focused on COPO Mapping" on 19th May 2023. The details of the program are as mentioned below:

One Day Faculty Development Program

On

NBA-COPO Mapping

by


**Dr Ashutosh Misal
Corporate Trainer & HR Consultant**

Day & Date: Friday, 19th May 2023

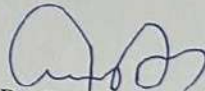
Timing: 9.30 am to 4.30 pm

Venue: Meeting Hall

Kindly Note.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director



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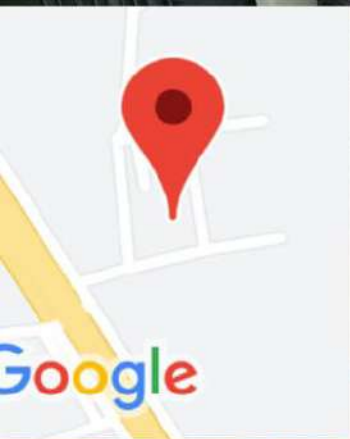
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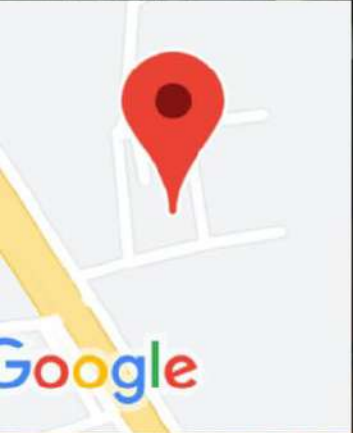
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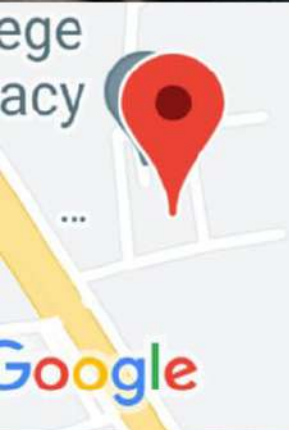
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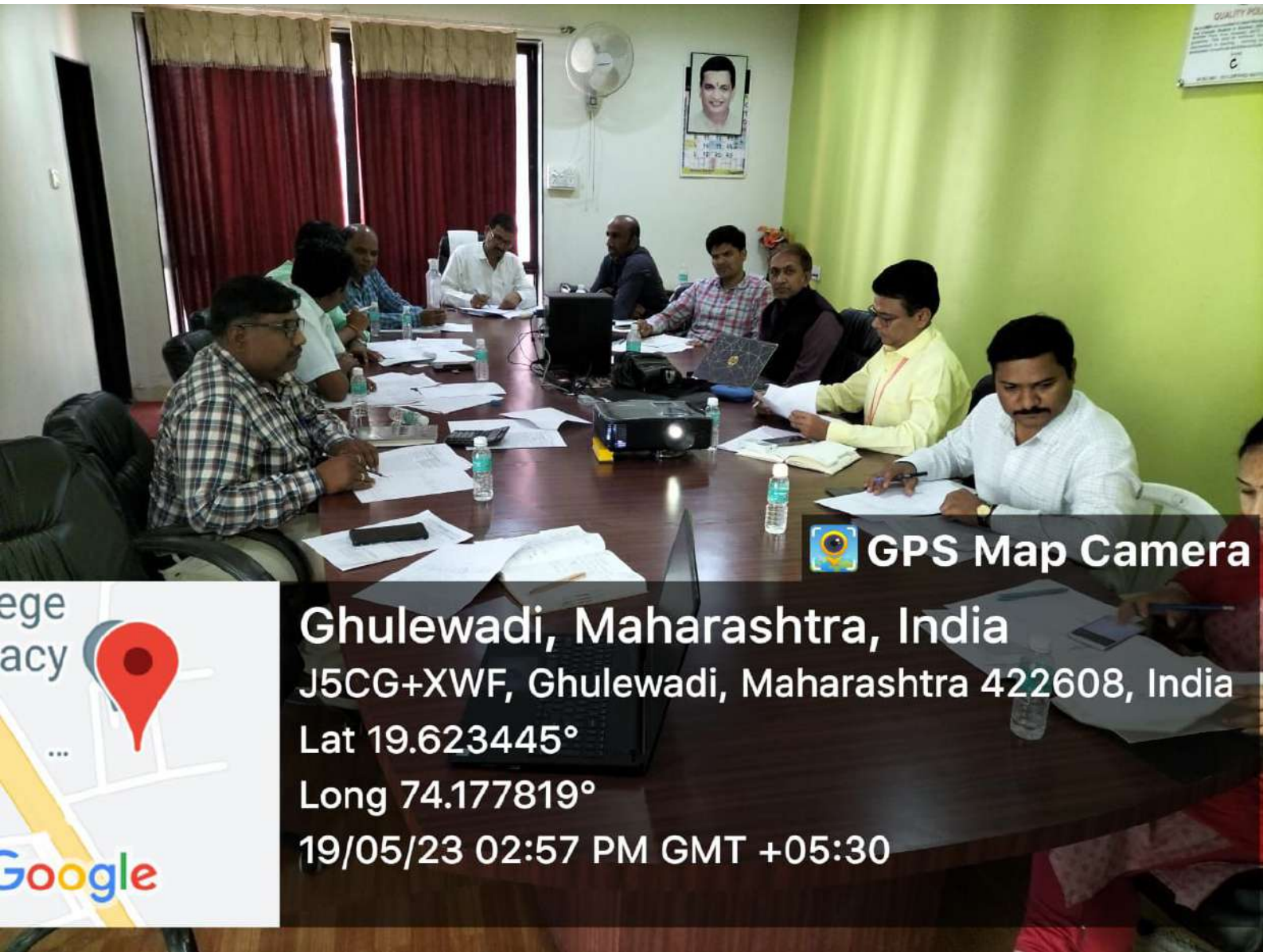
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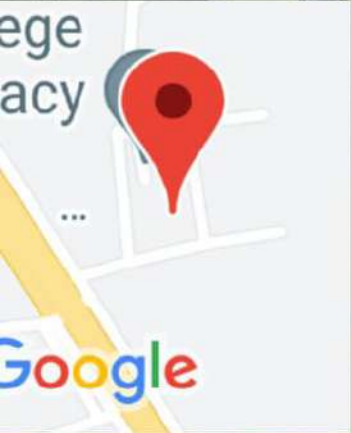
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
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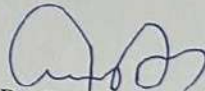
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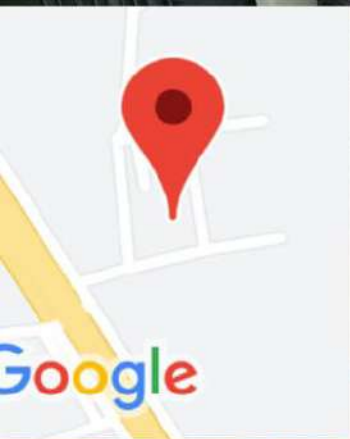
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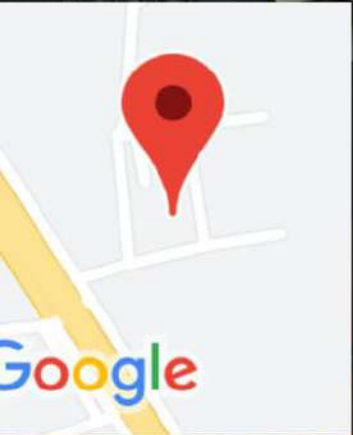
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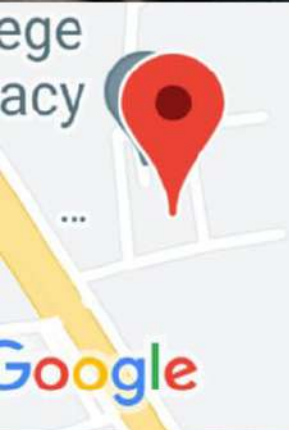
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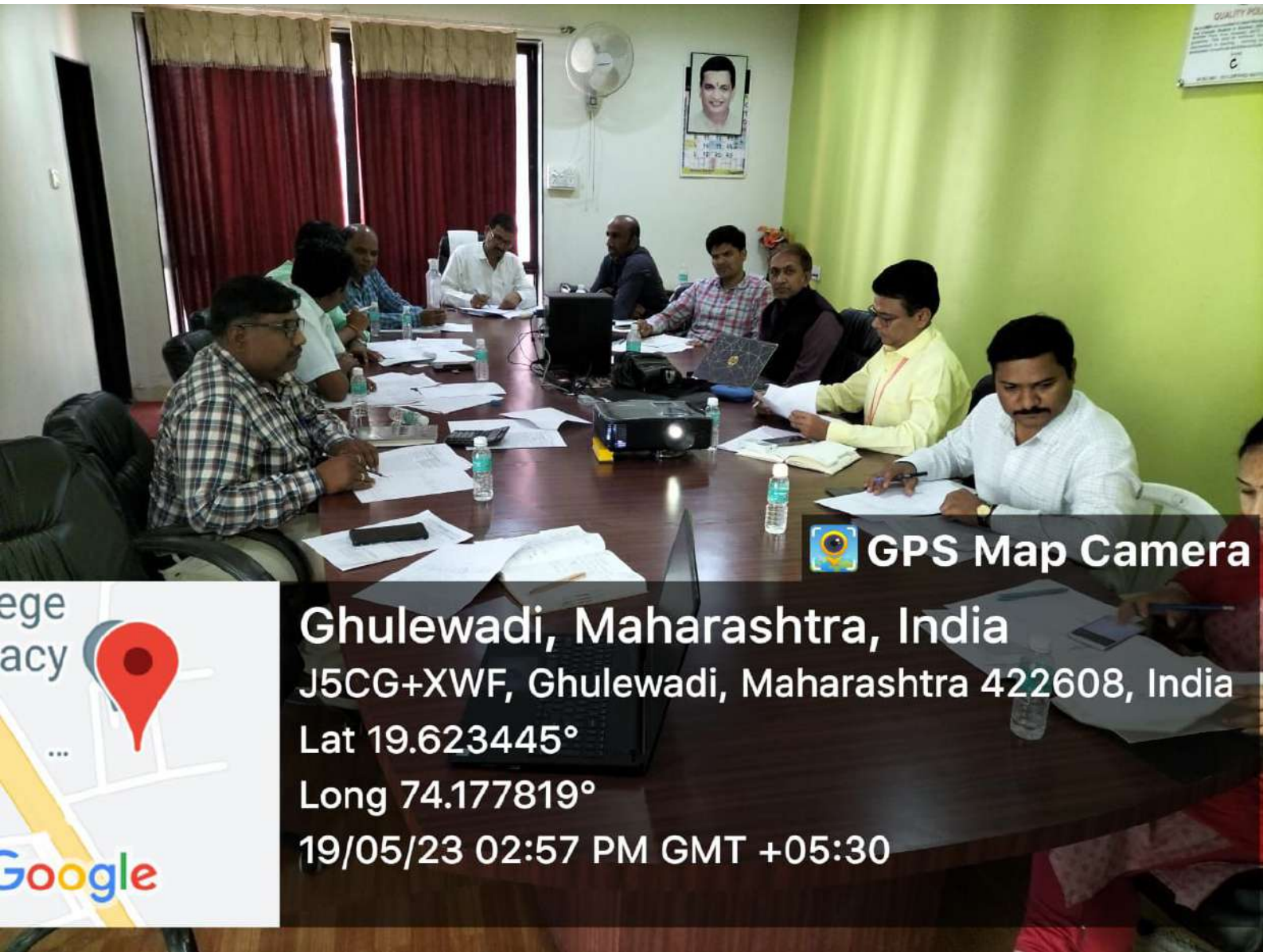
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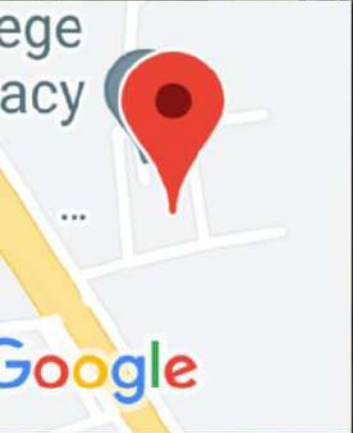
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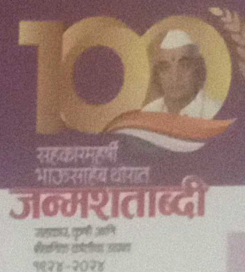




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Reg. AIMBA / TP

Date 27/12/2020

Financial Planning Fundamentals: Report on SEBI Certified Trainer Workshop

Topic: Financial Planning

Resource Person: Mrs. Ruchita Chandak, SEBI Certified Trainer

Date: February 27, 2020

Target Audience: MBA Students, Faculty & Staff

Venue: AIMBA Seminar Hall

Mrs. Ruchita Chandak, a renowned financial planning expert, took the stage for a workshop titled "Financial Planning." Eager to navigate the complex world of finance and secure their financial futures, students, faculty, and staff gathered, ready to equip themselves with the knowledge and tools for financial stability and growth.

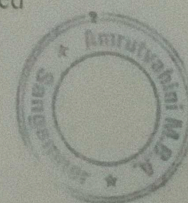
Mrs. Chandak began by dispelling common myths and misconceptions surrounding finance, making the subject approachable and less intimidating. She introduced the core principles of financial planning, emphasizing the importance of setting goals, understanding risks, and making informed decisions. Participants gained insights into various financial concepts like budgeting, asset allocation, and diversification, building a solid foundation for responsible financial management.

Mrs. Chandak discussed different investment options, including equity, debt, and alternative investments, highlighting their risks and potential returns. She explored retirement planning strategies, insurance needs, and tax planning techniques, empowering participants to make choices aligned with their individual circumstances and long-term goals.

Mrs. Chandak discussed risk management strategies. She emphasized the importance of emergency funds, debt management, and reviewing and adapting plans as life circumstances evolve. Participants learned how to mitigate risks and make confident financial decisions even in the face of unforeseen challenges.

The workshop concluded with Mrs. Chandak offering resources and tips for ongoing financial education. She encouraged participants to stay informed, seek professional guidance when needed, and celebrate their financial milestones along the way. She emphasized the importance of making financial planning a continuous process, ensuring their roadmap aligns with their evolving goals and aspirations.

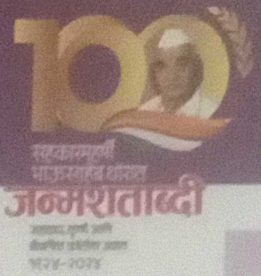
Mrs. Chandak's workshop on "Financial Planning" proved to be an invaluable resource for the AIMBA community. Her expertise, practical guidance, and empowering message equipped





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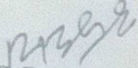
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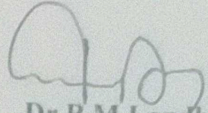
Reg. AIMBA / **TV**

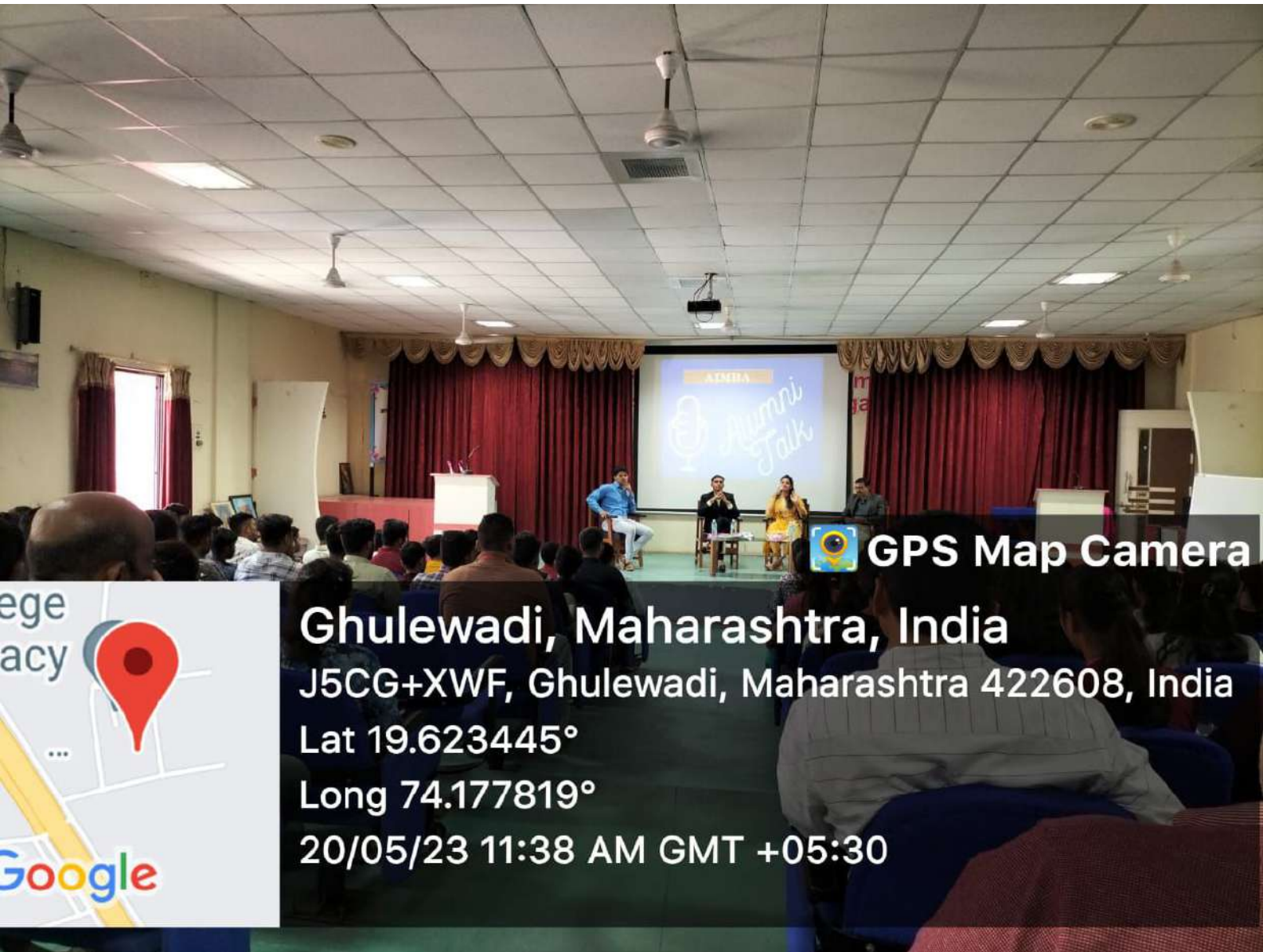
Date : 27/12/2020

students, faculty, and staff with the knowledge and confidence to make informed financial decisions, build secure futures, and achieve their financial goals.


Dr. R.B. Gawali
Coordinator-Learning & Development




Dr. B.M. Londhe
Director, AIMBA
DIRECTOR
Amrutvahini Institute of Management
& Business Administration, Sangamner



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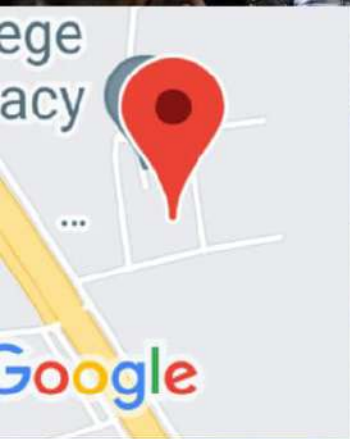
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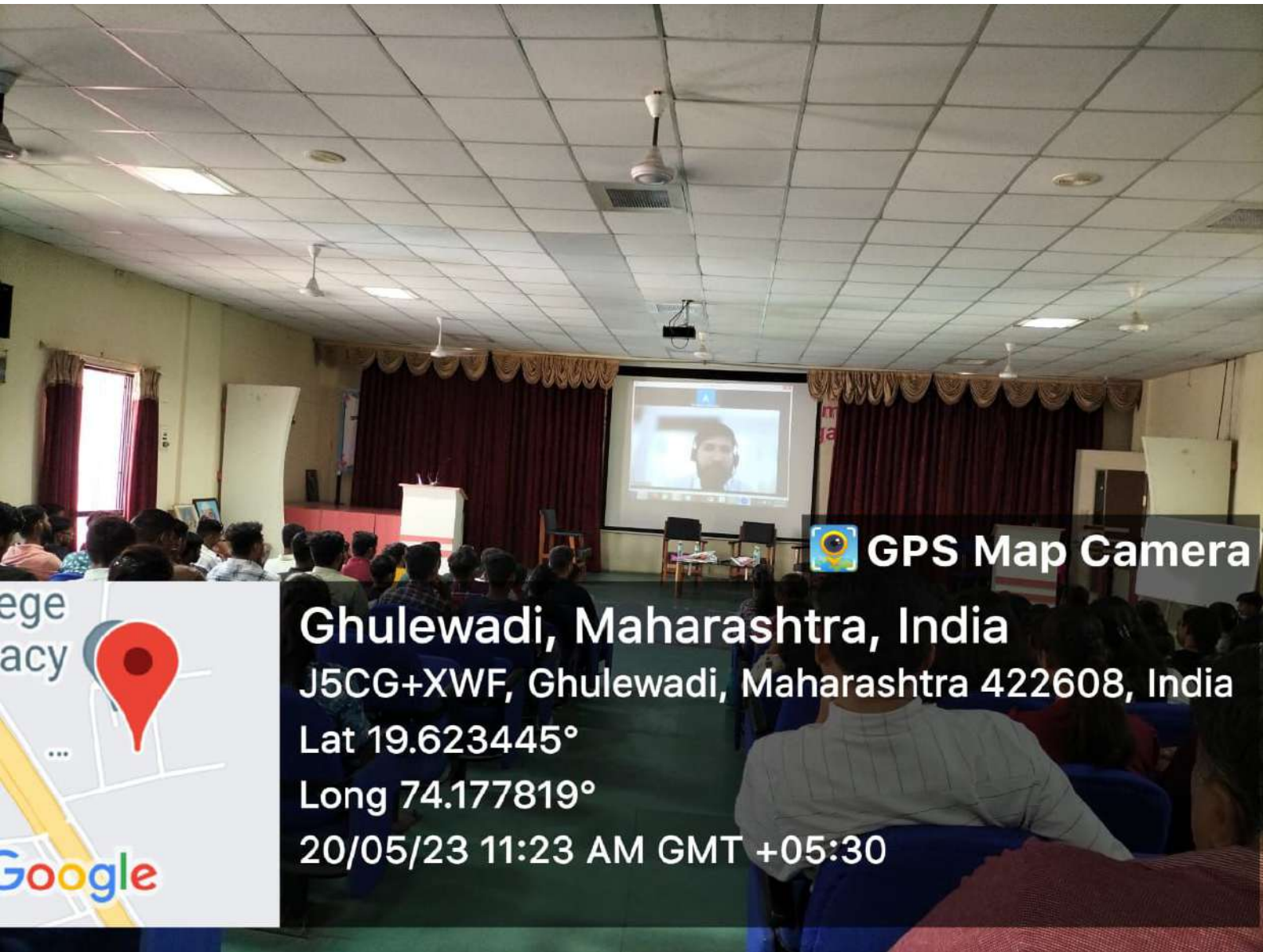
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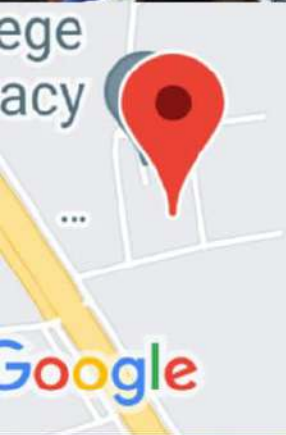
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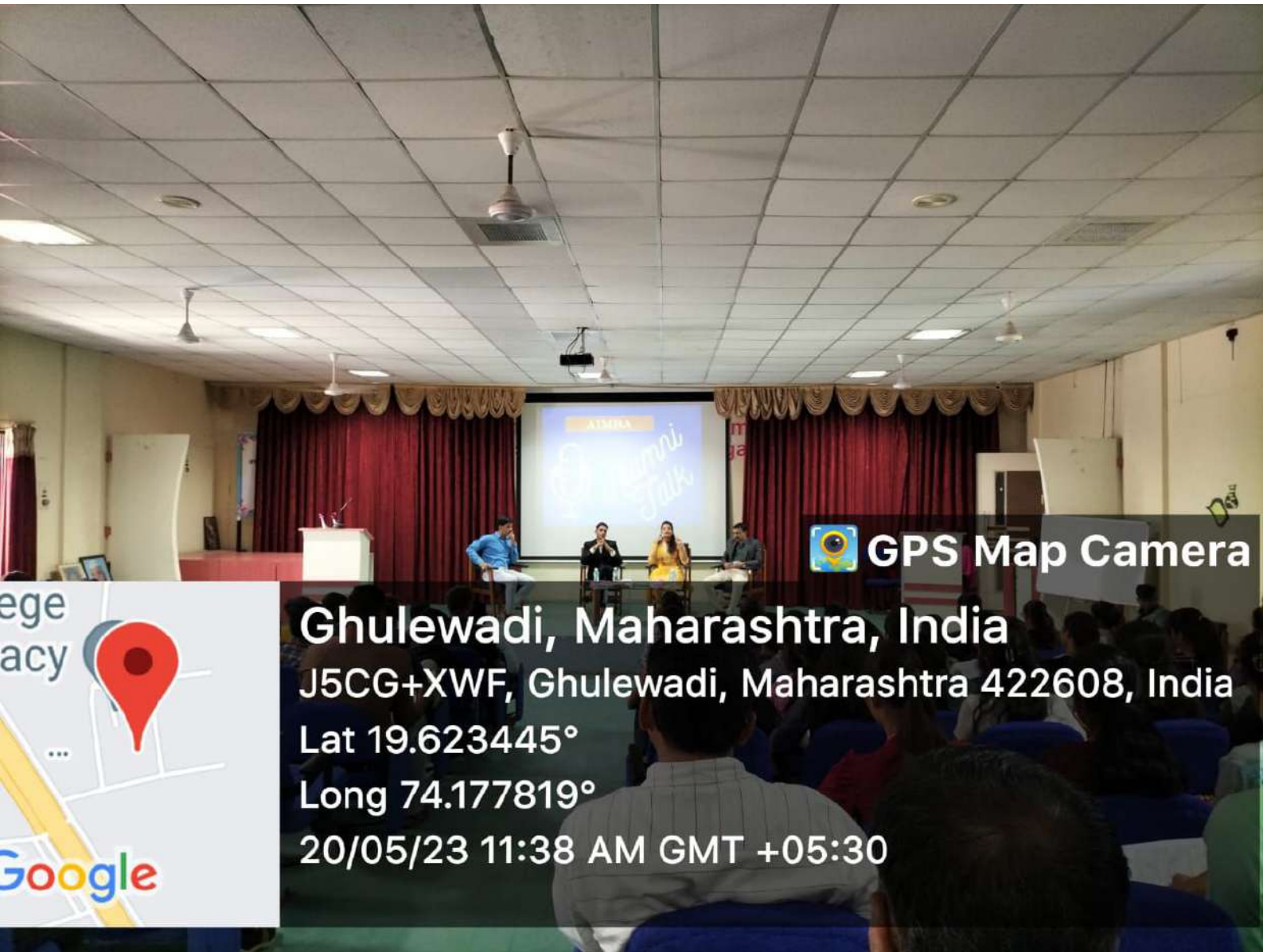
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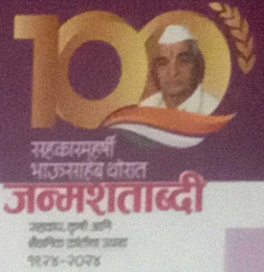
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Reg. AIMBA / TP/EDP

Date : 19/06/2023

Report on the Three-Day Entrepreneurship Development Program

Topic: Entrepreneurship Development Program

Resource Persons:

Mr. Suni Chandak, Founder and Managing Director, Udyogwardhini, Nashik

Mr. Dipak Maniyar, Founder and Managing Director, Dipak Industries

Mr. Yogesh Baheti, Career and Parenting Coach

Mr. Mukund Patwardhan, Founder and CEO, Socialum Digital Media

Target audience: MBA Students, Faculty & Staff

Dates: June 19-21, 2023

Venue: AIMBA Seminar Hall

The AIMBA Seminar Hall transformed into a vibrant incubator for entrepreneurial dreams during the three-day Entrepreneurship Development Program. Renowned figures in the business world, each with their unique expertise, ignited the spark of innovation in MBA students, faculty, and staff, guiding them from ideation to the very cusp of launching their own venture.

Day 1: Planting the Seed of Innovation:

Mr. Suni Chandak laid the foundation by demystifying the entrepreneurial journey. He shared his inspiring success story, highlighting the challenges and rewards of venture building, and offered a practical roadmap for converting ideas into viable businesses.

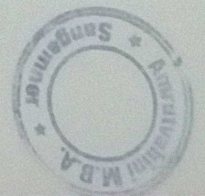
Mr. Mukund Patwardhan delved into the digital age, showcasing the immense opportunities that online platforms offer entrepreneurs. He provided insights into launching and scaling businesses through effective digital marketing strategies.

Group Ideation Workshops participants collaborated in brainstorming sessions, learning to generate, refine, and validate business ideas with a critical eye. The air crackled with creativity as diverse ideas took shape on whiteboards and pitch decks.

Day 2: Building the Fortress of Knowledge:

Mr. Dipak Maniyar shared the nitty-gritty of financial management, guiding participants through financial planning, budgeting, and accessing essential financial resources for their nascent businesses.

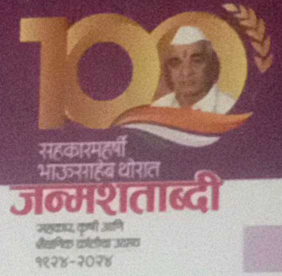
Mr. Yogesh Baheti focused on the often-overlooked aspect of personal well-being in the entrepreneurial journey. He delivered insightful sessions on stress management, resilience





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Reg. AIMBA / TP1 RDP.

Date : 19/06/2023

building, and maintaining a healthy work-life balance, crucial for navigating the rollercoaster of entrepreneurship.

Expert Panels addressed specific challenges within different industries, providing students with targeted advice and insights from experienced entrepreneurs who had already walked the path.

Day 3: Taking Flight to Action:

Pitching for Perfection: Participants honed their presentation skills, pitching their polished business plans to a panel of investors in simulated scenarios. They learned to navigate tough questions, articulate value proposition, and secure financial backing with confidence.

Post-Program Support: Each participant received personalized feedback and actionable steps to progress their business ideas. The program concluded with a networking session, fostering connections between aspiring entrepreneurs and industry experts.

Participant Feedback and takeaways:

Some key takeaways that resonated were:

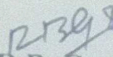
"This program opened my eyes to the possibilities of entrepreneurship and gave me the tools to turn my ideas into reality."

"The sessions on financial management and pitching were incredibly valuable, providing me with the confidence to tackle the business world."

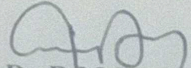
"The program's emphasis on well-being helped me understand the importance of mental and physical resilience in this journey."

Conclusion:

The three-day Entrepreneurship Development Program provided a comprehensive and empowering experience for MBA students, faculty, and staff at AIMBA. The diverse perspectives of accomplished entrepreneurs combined with practical knowledge and actionable steps ignited the entrepreneurial spirit within the participants. This impactful program undoubtedly serves as a valuable launchpad for future generations of ambitious business leaders who aspire to carve their own path in the dynamic world of entrepreneurship.


Dr. R.B. Gawali
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